## CAMBRIDGE

### Judgment Under Uncertainty

Heuristics and Biases

Daniel Kahneman, Paul Slovic, and Amos Tversky, Editors

In the last ten years, a great deal of research has been devoted to understanding the ways people judge uncertain events. The chapter authors describe various judgmental heuristics and the biases they produce, not only in the laboratory but in important social, medical and

political situations as well.
Chapters by: Marc Alpert, Teresa Amabile, Craig A. Anderson, Maya Bar-Hillel, Eugene Borgida, Jean Chapman,
Loren J. Chapman, E. I. Chesnick, John Cohen, Rick Crandall, Robyn M. Dawes, David M. Eddy, Ward Edwards, Hillel
J. Einhorn, Baruch Fischhoff, Geoffrey T. Fong, Charles F.
Gettys, D. Haran, Dennis L. Jennings, Christopher Jepson,
Daniel Kahneman, Clinton Kelly III, David H. Krantz, Ellen J.
Langer Sargh Lichtenstein, Birchard F. Nishelt Stuart Langer, Sarah Lichtenstein, Richard E. Nisbett, Stuart
Oskamp, Cameron R. Peterson, Lawrence D. Phillips, Howard Raiffa, Harvey Reed, Lee Ross, Michael Ross, Fiore
Sicoly, Max Singer, Paul Slovic, Shelley E. Taylor, Yaacov Trope, and Amos Tversky.

Hardcover \$44.50 Paper \$14.95

### Social Situations

Michael Argyle, Adrian Furnham, and Jean Ann Graham

A new social psychological approach to the analysis of everyday situations in terms of their basic structure and features-goals, rules, roles, physical setting, language, and concepts. Hardcover \$49.50 Paper \$16.95

### Of methodological interest... Time-Series Analysis

A Comprehensive Introduction for Social Scientists John M. Gottman

An extremely accessible and practically oriented presentation of every major time-series technique, this book presupposes only a stan-\$24.95 dard introductory statistics course.

### **Tactual Perception**

A Sourcebook

William Schiff and Emerson Foulke, Editors Recent advances in understanding how people obtain information about the world through their hands and skin senses have important practical implications for work with sensorily impaired children and adults. This volume draws together the many experimental and clinical studies to present the first systematic overview of current knowledge of tactual-hap-\$39.50 tic perception.

### **Caring for Mentally III People**

Psychological and Social Barriers in Historical Context

Alexander H. Leighton

A distinguished social psychiatrist reflects on the cycle of efforts to prevent and treat mental illnesses. His analysis will be welcomed by mental health professionals and their students, as well as by policymakers responsible for program planning and concerned laypeople. Hardcover \$34.50 Paper \$12.95

### Schizophrenia The Epigenetic Puzzle

Genes and Environment

Irving I. Gottesman and James Shields Drawing on extensive recent research, the authors construct a diathesis-stressor model of schizophrenia.

Hardcover \$32.50 Paper \$10.95

### Estimating the Effects of Social Interventions

Charles M. Judd and David A. Kenny The authors discuss the strengths and weaknesses of various research designs-experimental, quasi-experimental, and nonexperimental—and systematically and critically review procedures for analyzing data.

Hardcover \$39.95 Paper \$12.50

### Handbook of Methods in Nonverbal Behavior Research

Klaus R. Scherer and Paul Ekman

A comprehensive introduction to the most important approaches to the measurement and analysis of nonverbal behavior. Studies in Emotion and Social Interaction 1

Hardcover \$49.50 Paper \$19.95

#### **Emotion in the Human Face**

Second Edition

Paul Ekman, Editor Studies in Emotion and Social Interaction 2

**Forthcoming** 

### The Meaning of Things

Domestic Symbols and the Sell Mihaly Csikszentmihalyi and Eugene Rochberg-Halton

"The book has no parallels. It is highly original and moves surefootedly over a vast intellectual terrain." – M. Brewster Smith, University of California, Santa Cruz Hardcover \$39.95 Paper \$13.95

Postage and handling charges are paid by Cambridge on orders accompanied by payment.

### **Cambridge University Press**

🚍 32 East 57th Street, New York, N.Y. 10022 🚍

Call for Papers

# Investigators in Psychology, Neuroscience, Behavioral Biology, and Cognitive Science

Do you want to:

- draw wide attention to a particularly important or controversial piece of work?
- solicit reactions, criticism, and feedback from a large sample of your peers?
- place your ideas in an interdisciplinary, international context?

# The Behavioral and Brain Sciences (BBS)

an extraordinary journal now in its fourth year, provides a special service called Open Peer Commentary to researchers in any area of psychology, neuroscience, behavioral biology or cognitive science.

Papers judged appropriate for Commentary are circulated to a large number of specialists who provide substantive criticism, interpretation, elaboration, and pertinent complementary and supplementary material from a full cross-disciplinary perspective.

Article and commentaries then appear simultaneously with the author's formal response. This BBS "treatment" provides in print the exciting give and take of an international seminar.

The editor of BBS is calling for papers that offer a clear rationale for Commentary, and also meet high standards of conceptual rigor, empirical grounding, and clarity of style. Contributions may be (1) reports and discussions of empirical research of broader scope and implications than might be reported in a specialty journal; (2) unusually significant theoretical articles that formally model or systematize a body of research; and (3) novel interpretations, syntheses or critiques of existing theoretical work.

Although the BBS Commentary service is primarily devoted to original unpublished manuscripts, at times it will be extended to précis of recent books or previously published articles.

Published quarterly by Cambridge University Press. Editorial correspondence to: Stevan Harnad, Editor, BBS, P.O. Box 777, Princeton, NJ 08540

- "...superbly presented...the result is practically a vade mecum or Who's Who in each subject. [Articles are] followed by pithy and often (believe it or not) witty comments questioning, illuminating, endorsing or just plain arguing... I urge anyone with an interest in psychology, neuroscience, and behavioural biology to get access to this journal."—New Scientist
- "...a high standard of contributions and discussion. It should serve as one of the major stimulants of growth in the cognitive sciences over the next decade."—Howard Gardner (Education)

Harvard

- "...keep on like this and you will be not merely good, but essential..." D.O. Hebb (Psychology) Dalhousie
- "... a unique format from which to gain some appreciation for current topics in the brain sciences ... [and ] by which original hypotheses may be argued openly and constructively."—Allen R. Wyler (Neurological Surgery) Washington
- "...one of the most distinguished and useful of scientific journals. It is, indeed, that rarity among scientific periodicals: a creative forum..." Ashley Montagu (Anthropology)

  Princeton
- "I think the idea is excellent." Noam Chomsky (Linguistics) M.I.T.
- "...should prove to be an invaluable tool for research and teaching." Quarterly Review of Biology
- "Care is taken to ensure that the commentaries represent a sampling of opinion from scientists throughout the world. Through open peer commentary, the knowledge imparted by the target article becomes more fully integrated into the entire field of the behavioral and brain sciences. This contrasts with the provincialism of specialized journals . . ."—Eugene Garfield Current Contents
- "... open peer commentary ... allows the reader to assess the 'state of the art' quickly in a particular field. The commentaries provide a 'who's who' as well as the content of recent research."—Journal of Social and Biological Structures
- "... presents an imaginative approach to learning which might be adopted by other journals."—Library Journal
- "Neurobiologists are acutely aware that their subject is in an explosive phase of development . . . we frequently wish for a forum for the exchange of ideas and interpretations. . . . plenty of journals gladly carry the facts, very few are willing to even consider promoting ideas. Perhaps even more important is the need for opportunities publicly to criticize traditional and developing concepts and interpretations. [BBS] is helping to fill these needs."—Graham Hoyle (Biology) Oregon
- "... like an international peripatetic seminar. Its open peer commentary on articles provides an exciting international forum for vigorous discussion of major issues in all areas of behavioral and neurological research."—Stuart A. Altmann (Allee Laboratory of Animal Behavior) Chicago
- "... this exciting journal of open peer commentary emphasizes interdisciplinary communication between behavioral biology, cognitive science, neuroscience, and psychology."—American Anthropologist

# Developmental Psychobiology

The Official Journal of the International Society for Developmental Psychobiology

### **Editors:**

R. W. Oppenheim and W. G. Hall North Carolina Department of Mental Health

**Developmental Psychobiology** 

publishes original research reports that contribute to understanding such behaviorally related developmental processes, particularly papers whose focus is on behavioral development, whether in the embryo, fetus, neonate or juvenile animal. Emphasis is also placed on those neurobiological processes on which this development is based. Approaches cover a broad range, including anatomical, physiological, hormonal, biochemical and pharmacological studies, when the relationship to behavior is clear. Both laboratory and field studies are welcomed, as are investigations in invertebrates, humans, and all other species.

**Developmental Psychobiology** 

emphasizes the thorough report, usually based on several experiments. Review articles and theoretical papers are also published.

Volume 15, 1982 Bimonthly \$80 Outside U.S. add \$15 for surface postage and handling; add \$80 for airmail delivery.



John Wiley & Sons 605 Third Avenue, New York, NY 10158

### Recent and Forthcoming Articles

Suckling: Developmental indicator of genetic obesity in mice. L.M. Wilson, S.-S.P. Chang, S.J. Henning, and D.L. Margules

The ontogeny of play in rats. J. Panksepp

EEG developmental stages. H.T. Epstein

Wing-flapping develops in chickens made flightless by feather mutations. R.R. Provine

Development of infant independence in a captive group of lowland gorillas. M.P. Hoff, R.D. Nadler, and T.L. Maple

Maturation and d-amphetamine-induced changes in web building. C.F. Reed, P.N. Witt, and M.B. Scarboro

Development of hoarding in the golden hamster: An analysis of the motor patterns and their sequential appearance with age. A.S. Etienne, E. Emmanuelli, and M. Zinder

Book Review: The roots of human behavior: An introduction to the psychobiology of early development, by Myron A. Hofer. Reviewed by T.D. Johnston

Selective resistance to approach: A precursor to fear responses to an alarm call in gret tit nestlings, *Parus major.* O.O. Rydén

1	$\widehat{f T}$	1
/\	X	/
T,	<u>J</u>	')

Subscription Department 2-4030 A John Wiley & Sons 605 Third Avenue, New York, NY 10158

Please enter my subscription to **Developmental Psychobiology,** Volume 15, 1982. Published bimonthly @ \$80 per year. Outside U.S. add \$15 for surface postage and handling; add \$80 for airmail delivery.

☐ Payment enclosed. ☐ Bill me.

Name	 	 
Address		

City/State/Postal Code\_

Payment for international orders must be made in U.S. currency. Subscriptions are entered on a calendar year basis only.

For faster service, call Toll Free 800-526-5368 In New Jersey 201-797-7809



Participation in the Copyright Clearance Center (CCC) assures you of legal photocopying at the moment of need.

Libraries everywhere have found the easy way to fill photocopy requests legally and instantly, without the need to seek permissions, from more than 3000 key publications in business, science, humanities, and social science. You can:

Fill requests for multiple copies, interlibrary loan (beyond the CONTU guidelines), and reserve desk without fear of copyright infringement.

Supply copies from CCC-registered publications simply and easily.

The Copyright Clearance Center is your one-stop place for on-the-spot clearance to photocopy for internal use.

Its flexible reporting system accepts photocopying reports and returns an itemized invoice. You send only one convenient payment. CCC distributes it to the many publishers whose works you need.

And, you need not keep any records, the CCC computer will do it for you. Register now with the CCC and you will never again have to decline a photocopy request or wonder about compliance with the law for any publication participating in the CCC.

To register or for more information, just contact:

<b>C</b>	Copyright Clearance Cer 21 Congress Street Salem, Massachusetts 01970 (617) 744-3350 a not-for-profit corporation	— - nter		
NAME	TITLE			
ORGANIZATION				
ADDRESS				
CITY	STATE ZIP			
COUNTRY	TELEP	HONE		

### The Behavioral and Brain Sciences

### Instructions for Authors and Commentators

The Behavioral and Brain Sciences (BBS) is a unique scientific communication medium, providing the service of Open Peer Commentary for reports of significant current work in psychology, neuroscience, behavioral biology or cognitive science. If a manuscript is judged by BBS referees and editors to be appropriate for Commentary (see Criteria below), it is then circulated to a large number of commentators selected (with the aid of systematic bibliographic searches) from the BBS Associateship\* and the worldwide biobehavioral science community, including individuals recommended by the author.

Once the Commentary stage of the process has begun, the author can no longer alter his article, but he can respond formally to all commentaries accepted for publication. The target article, commentaries and author's response then co-appear in BBS. Continuing Commentary and replies can appear in later issues.

**Criteria for acceptance** To be eligible for publication, a paper should not only meet the standards of a journal such as *Psychological Review* or the *International Review of Neurobiology* in terms of conceptual rigor, empirical grounding, and clarity of style, but it should also offer a **clear rationale for soliciting Commentary**. That rationale should be provided in the author's covering letter, together with a **list of suggested commentators**. The original manuscript plus **eight copies** must be submitted

A paper for BBS can be (i) the report and discussion of empirical research that the author judges to have broader scope and implications than might be more appropriately reported in a specialty journal, (ii) an unusually significant theoretical article that formally models or systematizes a body of research; or (iii) a novel interpretation, synthesis, or critique of existing experimental or theoretical work. Occasionally, articles dealing with social or philosophical aspects of the behavioral and brain sciences will be considered.

The service of Open Peer Commentary will be primarily devoted to original unpublished manuscripts. However, a recently published book whose contents meet the standards outlined above is also eligible for Commentary if the author submits a comprehensive, article-length precis to be published together with the commentaries and his response. In special cases, Commentary will also be extended to a position paper or an already published article dealing with particularly influential or controversial research. Submission of an article implies that it has not been published or is not being considered for publication elsewhere. Previously published articles appear by invitation only The Associateship and professional readership of BBS are encouraged to nominate current topics and authors for Commentary.

In all the categories described, the decisive consideration for eligibility will be the desirability of Commentary for the submitted material. Controversiality simpliciter is not a sufficient criterion for soliciting Commentary a paper may be controversial simply because it is wrong or weak. Nor is the mere presence of interdisciplinary aspects sufficient: general cybernetic and "organismic" disquisitions are not appropriate for BBS. Some appropriate rationales for seeking Open Peer Commentary would be that: (1) the material bears in a significant way on some current controversial issues in behavioral and brain sciences, (2) its findings substantively contradict some wellestablished aspects of current research and theory, (3) it criticizes the findings, practices, or principles of an accepted or influential line of work: (4) it unifies a substantial amount of disparate research. (5) it has important cross-disciplinary ramifications: (6) it introduces an innovative methodology or formalism for consideration by proponents of the established forms, (7) it significantly integrates a body of brain and behavioral data; (8) it places a hitherto dissociated area of research into an evolutionary or ecological perspective; etc

In order to assure communication with potential commentators (and readers) from other BBS specialty areas. all technical terminology must be clearly defined or simplified, and specialized concepts must be fully described. Authors should use numbered section-headings to facilitate cross-reference by commentators

**Note to commentators** The purpose of the Open Peer Commentary service is to provide a concentrated constructive interaction between author and commentators on a topic judged to be of broad significance to the biobehavioral science community. Commentators should provide substantive criticism, interpretation, and elaboration as well as any pertinent complementary or supplementary material, such as illustrations, all original data will be refereed in order to assure the archival validity of BBS commentaries. Commentaries and articles should be free of hyperbole and remarks ad hominem

Style and format for articles and commentaries Articles must not exceed 14,000 words (and should ordinarily be considerably shorter); commentaries should not exceed 1,000 words. Spelling, capitalization, and punctuation should be consistent within each article and commentary and should follow the style recommended in the latest edition of A Manual of Style. The University of Chicago. Press. It may be helpful to examine a recent issue of BBS. A title should be given for each article and commentary. An auxiliary short title of 50 or fewer characters should be given for any article whose title exceeds that length. Each commentary must have a distinctive representative commentary title. The contributor's name should be given in the form preferred for publication; the affiliation should include the full institutional address Two abstracts, one of 100 and one of 250 words, should be submitted with every article. The shorter abstract will appear one issue in advance of the article; the longer one will be circulated to potential commentators and will appear with the printed article. A list of 5-10 keywords should precede the text of the article. Tables and figures (i.e. photographs, graphs, charts, or other artwork) should be numbered consecutively in a separate series. Every table and figure should have a title or caption and at least one reference in the text to indicate its appropriate location. Notes, acknowledgments, appendices, and references should be grouped at the end of the article or commentary. Bibliographic citations in the text must include the author's last name and the date of publication and may include page references. Complete bibliographic information for each citation should be included in the list of references Examples of correct style for bibliographic citations are: Brown (1973); (Brown 1973); (Brown 1973; 1978); (Brown 1973; Jones 1976). (Brown & Jones 1978). (Brown, Jones & Smith 1979) and subsequently. (Brown et al. 1979). References should be typed in alphabetical order in the style of the following examples Journal titles should not be abbreviated.

Kupfermann, I. & Weiss, K. (1978) The command neuron concept. *The Behavioral and Brain Sciences*, 1,3,39.

Dunn J (1976) How far do early differences in mother-child relations affect later developments? In *Growing points in ethology*, eds. P. P. G. Bateson & R. A. Hinde, pp. 1-10. Cambridge University Press.

Bateson, P. P. G. & Hinde, R. A., eds. (1976) Growing points in ethology. Cambridge University Press.

**Preparation of the manuscript** The entire manuscript, including notes and references, must be typed double-spaced on 8½ by 11 inch or A4 paper, with margins set to 70 characters per line and 25 lines per page, and should not exceed 50 pages. Pages should be numbered consecutively. It will be necessary to return manuscripts for retyping if they do not conform to this standard.

Each table and figure should be submitted on a separate page, not interspersed with the text. Tables should be typed to conform to BBS style. Figures should be ready for photographic reproduction, they cannot be redrawn by the printer. Charts, graphs, or other artwork should be done in black ink on white paper and should be drawn to occupy a standard area of 8½ by 11 or 8½ by 5½ inches before reduction. Photographs should be glossy black-and-white prints; 8 by 10 inch enlargements are preferred. All labels and details on figures should be clearly printed and large enough to remain legible even after a reduction to half size. It is recommended that labels be done in transfer type of a sans-serif face such as Helvetica.

Authors are requested to submit their original manuscript with eight copies for refereeing, and commentators their original plus two copies, to: Stevan Harnad, Editor, The Behavioral and Brain Sciences, P.O. Box 777, Princeton, N.J. 08540. In case of doubt as to appropriateness for BBS commentary, authors should write to the editor before submitting eight copies.

**Editing** The publishers reserve the right to edit and proof all articles and commentaries accepted for publication. Authors of articles will be given the opportunity to review the copyedited manuscript and page proofs. Commentators will be asked to review copyediting only when changes have been substantial, commentators will not see proofs. Both authors and commentators should notify the editorial office of all corrections within 48 hours or approval will be assumed.

Authors of target articles receive 50 offprints of the entire treatment and can purchase additional copies. Commentators will also be given an opportunity to purchase offprints of the entire treatment.

\*Individuals interested in serving as BBS Associates are asked to write to the editor

# The Behavioral and Brain Sciences

### To appear in Volume 5, Number 2 (1982)

Offprints of the following forthcoming BBS treatments can be purchased in quantity for educational purposes if they are ordered well in advance. For ordering information, please write to Journals Department, Cambridge University Press. 32 East 57th Street, New York, N.Y. 10022.

### Special symposium issue: Peer Commentary on Peer Review

### Peer-review practices of psychological journals: The fate of published articles, submitted again

### Douglas P. Peters, University of North Dakota and Stephen J. Ceci, Cornell University

A growing interest in and concern about the adequacy and faimess of modern peer-review practices in publication and funding are apparent across a wide range of scientific disciplines. Although questions about reliability, accountability, reviewer bias, and competence have been raised, there has been very little direct research on these variables.

The present investigation was an attempt to study the peer-review process directly, in the natural setting of actual journal referee evaluations of submitted manuscripts. As test materials we selected 12 already published research articles by investigators from prestigious and highly productive American psychology departments: one article from each of 12 highly regarded and widely read American psychology journals with high rejection rates (80%) and nonblind refereeing practices.

With fictitious names and institutions substituted for the original ones (e.g., Tri-Valley Center for Human Potential), the altered manuscripts were formally resubmitted to the journals that had originally refereed and published them 18 to 32 months earlier. Of the sample of 38 editors and reviewers, only three (8%) detected the resubmissions. This result allowed nine of the twelve articles to continue through the review process to receive an actual evaluation: eight of the nine were rejected. Sixteen of the eighteen referees (89%) recommended against publication and the editors concurred. The grounds for rejection were in many cases described as "serious methodological flaws." A number of possible interpretations of these data are reviewed and evaluated.

With Commentary from R. K. Adair; J. S. Armstrong, J. J. Bartko; D. deB. Beaver; C. Belshaw; H. R. Bernard; J. M. Beyer, M. Blissett; D. E. Chubin; D. V. Cicchetti; A. M. Colman; J. D. Cone; R. Crandall; L. DeBakey; D. L. Eckberg; J. L. Fleiss; R. G. Geen; N. D. Glenn; L. D. Goodstein; M. D. Gordon; R. A. Gordon; B. C. Griffith; J. Hartley; R. Hogan; W. M. Honig; D. F. Horrobin; M. J. A. Howe; D. Lazarus; R. T. Louttit; M. J. Mahoney; C. Manwell & C. M. A. Baker; J. Millman; B. Mindick; I. I. Mitroff; M. J. Moravcsik; K. Nelson; R. Over; D. S. Palermo; D. Perlman; R. M. Perloff & R. Perloff; A. L. Porter; S. Presser; R. Rosenthal; C. Ross; D. B. Rubin; S. Scarr; W. A. Scott; S. Tax & R. A. Rubinstein; G. J. Thomas; M. J. White; G. J. Whitehurst; W. A. Wilson, Jr.; J. C. Witt & M. J. Hannafin; R. S. Yalow; D. Zeaman; J. Ziman

### Continuing Commentary on selected target articles from past issues of BBS; with authors' responses

### Among the articles to appear in forthcoming issues of BBS:

BBS Multiple Book Review of J. A. Gray, The neuropsychology of anxiety: An enquiry into the functions of the septo-hippocampal system

- I. Lieblich & M. A. Arbib. "Multiple representations of space underlying behavior"
- J. Panksepp, "Toward a general psychobiological theory of emotions"
- H. L. Roitblat, "The meaning of representation in animal memory"
- F. A. Masterson & M. Crawford, "The defense motivation: A theory of avoidance behavior"
- R. B. Stein, "What muscle variable or variables does the nervous system control in normal movements?"

Cambridge University Press

The Pitt Building, Trumpington Street, Cambridge CB2 1RP 32 East 57 Street, New York, N.Y. 10022 296 Beaconsfield Parade, Middle Park, Melbourne 3206

Printed in the United States of America by Capital City Press Montpelier Vermont Cambridge University Press 1982