### REPRINTS AVAILABLE

### Business History Review

Formerly: Bulletin of the Business

Historical Society, Boston

Vols. 1-43 and Gen. Ind. 1-30. Boston,

Mass., 1926–1969 cloth \$923.00 paper \$749.00
Vols. 1–30 (in 15 units)\* per unit paper \$25.00
Vols. 31–43 per vol. paper \$28.00
General Index paper \$7.00
General Index 28–30 paper \$3.00

Vols. 1-24 reprinted in units as follows: 1/3(1926-29); 4/6(1930-32); 7/9(1933-35); 10/12(1936-38); 13/15(1939-41); 16/18(1942-44); 19/20(1945-46); 21/22(1947-48); 23/24(1949-50).

### Journal of Economic and Business History

Vols. 1-4(all publ.). Cambridge, Mass., 1928/29-1931/32. cloth \$164.00

paper \$140.00 per vol. paper \$ 35.00

### Order from:

#### KRAUS REPRINT CO

A U.S. Division of Kraus-Thomson Organization Limited Route 100

Millwood, New York 10546

# LABOR HISTORY

Published by The Tamiment Institute

Original research in American labor history, studies of specific unions and of the impact labor problems have upon ethnic and minority groups, theory of labor history, biographical portraits of important trade union figures, comparative studies and analyses of foreign labor movements which shed light on American labor developments, studies of radical groups or of radical history related to American labor history.

LABOR HISTORY is published four times a year: in winter, spring, summer, and fall. Annual subscription: individuals, \$15.00; institutions, \$17.50; students, \$10.00; single copy, \$4.00. Add \$1.50 additional per year for foreign postage.

#### LABOR HISTORY

Bobst Library, Tamiment Institute New York University 70 Washington Square South New York, New York 10012



## The Thomas Newcomen \$1,000 Award in Business History

# Presented by THE NEWCOMEN SOCIETY IN NORTH AMERICA

### in cooperation with

#### THE BUSINESS HISTORY REVIEW

- The Newcomen Society in North America, in cooperation with the Business History Review, announces a prize of \$1,000 and scroll to be awarded in 1982 for the best book on the history of business published in the United States during the years 1979–1981.
- For the purposes of this award, "the history of business" will be interpreted in its broadest sense, including not only the history of firms or industries, but books tracing interactions of businessmen, analyses of business philosophy or behavior, and studies of the adjustment of businesses and businessmen to their economic, political, and social environments.
- Criteria for selection will include contribution to knowledge, depth
  of analysis, soundness of reasoning, clarity of style and organization,
  and general readability and format.
- The committee to select the recipient of the 1982 Thomas Newcomen \$1,000 Award in Business History is composed of: Dr. Albro Martin, Editor, Business History Review, Harvard Graduate School of Business Administration; Mr. Stanley van den Heuvel, Trustee, The Newcomen Society in North America; and Professor James P. Baughman, Harvard Graduate School of Business Administration, chairman.
- The 1982 Thomas Newcomen \$1,000 Award in Business History will be the seventh in a series of triennial prizes intended to encourage the study and improve the writing of business history in the United States and Canada.



# Newcomen Awards in Business History

Presented by

# THE NEWCOMEN SOCIETY IN NORTH AMERICA

in cooperation with

### THE BUSINESS HISTORY REVIEW

- Two Newcomen Awards in Business History are offered annually for articles published in the Business History Review. The First Prize, of \$300, is awarded the article judged, according to the rules outlined below, to be the best of the year. The Special Award, of \$150, is for the best article by a graduate student or a recent Ph.D. who has not published a book.
- © Prize articles are selected by a panel of judges composed of a representative of The Newcomen Society and members of the Advisory Board of the Business History Review. No member of the Advisory Board or editorial staff shall be eligible for a prize, and articles so authored will not be considered in the judging. Authors eligible for the Special Award shall also be eligible for the First Prize, but in no event shall both prizes be awarded for the same article. The Advisory Board reserves the right to withhold the Special Award in the event that eligible articles do not, in the Board's judgment, merit prize consideration. The awards program is administered by the editorial offices of the magazine.
- Criteria for selection include: originality, value, breadth, and interest
  of contribution, quality of research materials and methods, and quality
  of presentation.

## Recht und Entwicklung der Großunternehmen im 19. und frühen 20. Jahrhundert/ Law and the Formation of the Big Enterprises in the 19th and Early 20th Centuries

Studies in the History of Industrialization in Germany, France, Great Britain and the United States. Edited by **Norbert Horn** and **Jürgen Kocka.** 1979. 685 pages, paperback **DM 132,**—

ISBN 3-525-35992-6

In the field of economic history, the historical origin and development of enterprises are again attracting increased interest. New theoretical approaches have been proposed permitting studies extending beyond the examination of individual firms and enterprises. The present volume examines the origin, structure, functioning, and development of the system of private (mainly industrial) large-scale enterprise in Germany, France, Great Britain and the United States between 1860 and 1920 with special emphasis on the economic, social, and legal aspects of this history. The principal focus is not the initial phase of industrialization, but the period of advanced industrialization during which market coordination of economic processes was gradually supplemented and partly replaced by deliberate organization and managerial structures. During this phase of increasingly "organized capitalism", large-scale companies and their organization, as well as the interdependent relationship of economics and law, gained in importance. Economic, social and legal historians have cooperated in preparing this volume. The contributions reveal that the history of enterprises is also very much the history of company law, and they raise the question of the changing relationship between economic and legal structures and processes.

The articles in this volume originated in the course of a research project held at the Centre for Interdisciplinary Research of the University of Bielefeld. Eleven articles are in English with a German summary, and fourteen articles are in German with an English summary.

Contributions by Fritz Blaich, Richard M. Buxbaum, Alfred D. Chandler jr., William R. Cornish, Herman Daems, Gerhard Dilcher, Josef Falke, Wolfram Fischer, Patrick Fridenson, Wolfgang Friedrich, Leslie Hannah, Harald Herrmann, Peter Hertner, Klaus J. Hopt, Norbert Horn, Dennis S. Karjala, Morton Keller, Jürgen Kocka, Pierre Lanthier, Rudi Lauda, Maurice Levy-Leboyer, Norbert Reich, Joachim Rückert, Hannes Siegrist, Alice Teichova, Detlev F. Vagts, Elmar Wadle.

Vandenhoeck & Ruprecht · P.O.B. 77 · D-3400 Göttingen

# New from the Harvard Studies in Business History Series—

### Moving the Masses

Urban Public Transit in New York, Boston, and Philadelphia, 1880–1912

### Charles W. Cheape

Cheape views the evolution of U.S. urban transit enterprise and policy within a clear and familiar pattern of evolution—the pattern of the last half of the 19th century, when expanding industries with costly production and distribution processes adopted new strategy and structure, administered by a new class of professional managers. Harvard Studies in Business History, 31 \$18.50

### Managerial Hierarchies

Comparative Perspectives on the Rise of the Modern Industrial Enterprise

# Alfred D. Chandler, Jr., and Herman Daems, Editors

These essays show that the growth and complexity of managerial hierarchies in large businesses are central to the organization of modern industrial activity. Leading American and European historians compare the historical evolution of the contemporary giant managerial hierarchies in the U.S., Britain, Germany, and France. This fresh study of the managerial revolution presents recent theoretical reflections in institutional economics and industrial organization in the light of new historical findings. Harvard Studies in Business History, 32 \$16.50

### **Big Business in China**

Sino-Foreign Rivalry in the Cigarette Industry, 1890-1930

### **Sherman Cochran**

This first major study in Chinese business history based largely on business's own records focuses on the battle for the cigarette market in early 20th century China between the British-American Tobacco Company and its leading Chinese rival, Nanyang Brothers Tobacco Company. By analyzing the foreign Chinese companies' business practices and by describing the involvement in diplomatic incidents, boycotts, strikes, student protests, and a host of other activities, the author clarifies the roles that big businesses played not only in China's economy but also in its politics, society, and foreign affairs. Harvard Studies in Business History, 33 \$20.00

## **Harvard University Press**

Cambridge, Massachusetts 02138