The Assault on Civil Society: Explaining State Crackdown on NGOs

Suparna Chaudhry D

Nongovernmental organizations are central to contemporary global gov-Abstract ernance, and their numbers and influence have grown dramatically since the middle of the twentieth century. However, in the last three decades more than 130 states have repressed these groups, suggesting that a broad range of states perceive them as costly. When they choose to repress NGOs, under what conditions do states use violent strategies versus administrative means? The choice depends on two main factors: the nature of the threat posed by these groups, and the consequences of cracking down on them. Violent crackdown is useful in the face of immediate domestic threats, such as protests. However, violence may increase the state's criminal liability, reduce its legitimacy, violate human rights treaties, and further intensify mobilization against the regime. Therefore, states are more likely to use administrative crackdown, especially in dealing with long-term threats, such as when NGOs influence electoral politics. I test this theory using an original data set of administrative crackdowns on NGOs, as well as violent crackdown on NGO activists, across all countries from 1990 to 2013. To shed light on the strategic decision between violent or administrative crackdown, and how states may perceive threats from domestic and international NGOs differently, I provide a case study from India. I conclude by discussing the implications of this crackdown for the use of civil society actors by the international community, as well as donors and citizens in the global South.

What are these US research organizations and foundations: the George Soros Foundation, the Ford Foundation, and others that have opened up shop in Russia? Why are they here?

-Report by the Russian Federal Counterintelligence Service, January 1995¹

The dissolution of the Soviet Union and the third wave of democratization in the early 1990s gave a massive boost to the proliferation of nongovernmental organizations (NGOs) in Central and Eastern Europe. These NGOs sought to tackle a range of issues: institutional development, establishing and supporting electoral processes, and working to reduce ethnic conflict, to name a few.² As such, NGOs began to be seen in the West as a precondition for democratic transition and consolidation, protecting against authoritarian overreach and holding governments accountable.³

^{1.} Quoted in Mendelson 2015.

^{2.} Mendelson and Glenn 2002, 1.

^{3.} Edwards and Hulme 1996; Stepan and Linz 1996.

However, while Western states were enthusiastic about NGOs because NGOs espoused the same liberal values these states ostensibly promoted, many host countries began viewing them with skepticism. In Russia, for example, Putin believed the West had orchestrated the color revolutions in Georgia, Ukraine, and Kyrgyzstan—which led to widespread protests and regime change—through their support of local NGOs and activists.⁴ Following years of increasingly vocal suspicion, in 2006 Russian authorities passed a law restricting NGO activity.⁵ This was followed in 2012 by the infamous "foreign agent" law, which forced organizations receiving foreign funding and engaging in political activities to register as foreign agents, a term intended to stigmatize NGOs.⁶ Moscow argued that this crackdown was prompted by the excessively political role of US and Western European aid to NGOs.⁷

Under the Bush administration's Freedom Agenda, the spread of democratic ideals worldwide became even more clearly linked with US national security objectives.⁸ US Secretary of State Colin Powell commented in 2001, "American NGOs are out there serving and sacrificing on the frontlines of freedom. NGOs are such a force multiplier for us, such an important part of our combat team."⁹ Such statements did little to allay the concerns of foreign leaders.

Research has shown that NGOs can wield real influence in ways that can be threatening to states. These organizations can influence electoral politics,¹⁰ aid mobilization,¹¹ and threaten a state's economic interests.¹² In response, states have increasingly chosen to repress NGOs they perceive as threatening. In this article, I argue that when states decide to repress NGOs, they have two main strategies at their disposal: violent or administrative. Administrative crackdown is a nonviolent strategy which entails enacting legal restrictions to create barriers to entry, funding, and advocacy by NGOs.¹³ Hampering foreign funding is the most insidious of these tactics because without adequate funds NGOs cannot continue their operations in target countries. Both democracies and autocracies have used this tactic to repress NGOs (Figure 1). More broadly, since the end of the Cold War, more than

^{4.} On the role of financial, educational, and organizational resources given to NGOs during the color revolutions, see Irvine 2013, 245–51; Wilson 2005, 183–89.

^{5.} Kamhi 2006.

^{6.} Amnesty International 2016.

^{7.} Carothers and Brechenmacher 2014.

^{8.} Ibid.

^{9.} Secretary of State Colin Powell, Remarks to the National Foreign Policy Conference for Leaders of Nongovernmental Organizations, 26 October 2001, available at https://2001-2009.state.gov/secretary/former/powell/remarks/2001/5762.htm>.

^{10.} Dupuy, Prakash, and Ron 2016; Weiss 2009.

^{11.} Bell et al. 2013; Boulding 2014, 6; Murdie and Bhasin 2011.

^{12.} Barry, Clay, and Flynn 2013; Dietrich and Murdie 2017; Lebovic and Voeten 2009.

^{13.} In this article, "administrative crackdown" encompasses terms such as "NGO restrictions," "legal restrictions on NGOs," "anti-NGO laws," and "restrictive NGO laws" used in prior literature, including Bakke, Mitchell, and Smidt 2020; Bromley, Schofer, and Longhofer 2020; Chaudhry and Heiss 2021; Christensen and Weinstein 2013; Dupuy, Prakash, and Ron 2016; and Glasius, Schalk, and De Lange 2020.



130 countries have engaged in NGO repression. When they choose to repress NGOs, under what conditions do states use violent strategies versus administrative means?

Note: Data collected by the author. Dark shading indicates countries that have passed legislation restricting the use of foreign funds by NGOs.

FIGURE 1. Barriers to foreign funding for NGOs, 2017

I argue that, once states decide to repress NGOs, the choice of strategy (violent or administrative) depends on two factors: the nature of the threat posed by these groups, and the international consequences of cracking down on them. Violent crackdowns address a state's short-term strategic goals. When states are dealing with immediate threats, such as ongoing protests, they are more likely to violently repress NGOs they see as aiding these activities. However, violence has consequences: it can increase the state's criminal liability, reduce its legitimacy domestically and internationally, violate human rights treaties, and intensify mobilization against the regime. State agents may even refuse to implement violent orders. To avoid these consequences, states often look for strategies to prevent various forms of collective action from coalescing in the first place.

I argue that states are more likely to undertake administrative crackdown as a longterm strategy, especially in dealing with threats preventively. This is the case particularly when NGOs have the potential to influence electoral participation or challenge key economic interests of the state. Administrative crackdown has smaller domestic consequences than violence. Citizens are likely to see administrative crackdown as a form of regulation rather than repression, making a backlash less likely. The international consequences are also fewer, since administrative actions are less likely than violence to invite condemnation, shaming, or threats of aid withdrawal.

Using panel data on all countries from 1990 to 2013 and an original data set on state repression of NGOs using administrative crackdown, I demonstrate that as

elections become increasingly competitive, states are, on average, more likely to repress NGOs via administrative means. However, administrative crackdown is not the state's main choice of strategy when NGOs pose immediate threats. Instead, a higher number of protests is positively and significantly associated with the use of violence against NGOs and activists. I provide qualitative evidence for the proposed mechanisms through a case from India. Through interviews with state elites and NGOs, this case sheds light on how states choose between different crackdown strategies. The case study also explores how states perceive varying levels of threats from domestic and international NGOs, even when they work on similar issues.

This article makes two main contributions. First, it develops a new theory of the conditions under which states, when they decide to repress NGOs, choose violent or administrative means. Although violent responses to dissent have been studied extensively,¹⁴ the use of alternative mechanisms of control in a state's repertoire, such as the administrative crackdown introduced in this paper, has not. Research on such alternative mechanisms has looked primarily at co-optation or surveillance, and with a focus on autocracies.¹⁵ By examining the frequency and tactics of administrative crackdown, I show how democracies and autocracies alike design coercive institutions to facilitate nonviolent repression. This article is also unique in that instead of focusing on armed targets, it shows how states crack down even on nonviolent nonstate actors, such as domestic and international NGOs.

Second, in contrast to the influential work on transnational advocacy networks, I show that human rights victories and reforms resulting from local and international pressure may be short-lived. Implicit in both the boomerang and spiral models of NGO power is the core assumption that local NGOs are able to reach out to international actors for assistance.¹⁶ While this assumption had a stronger empirical basis in the past, this article sheds light on the contemporary barriers to NGO mobilization. Instead of initiating long-term improvements in human rights when facing international pressure, states may be learning to counter these dynamics by ramping up repression.

The article proceeds as follows. First, I examine the rise of NGOs as important actors in contemporary global governance, and look at the main strategies of repression states can employ against these groups. I then lay out my theory and introduce an original data set on state repression of NGOs to test its hypotheses. A case from India sheds light on how and why the state adopted different crackdown strategies in response to immediate or long-term threats, and how these strategies differed between domestic and international NGOs. I conclude by discussing the implications of this crackdown for the use of civil society actors by the international community, as well as donors and citizens in the Global South.

- 15. Gandhi and Przeworski 2007; Greitens 2016, 42–47; Herrold 2020, 39–49; Magaloni 2008.
- 16. Keck and Sikkink 1998, 12–15; Risse-Kappen, Ropp, and Sikkink 1999, 17–19.

^{14.} Carey 2006; Davenport 2007b, 40; Davenport and Armstrong 2004.

Directing Aid to Civil Society Abroad

Both the absolute number and the influence of domestic and international NGOs have grown dramatically since the middle of the twentieth century.¹⁷ This was due to both geopolitical changes and the emergence of a pro-NGO norm across the international system.¹⁸ Since NGOs provided a number of political and economic benefits, many states have given these organizations wide access and participatory roles in recent decades.¹⁹

Globally, a large amount of resources was channeled to NGOs because many donors—public and private alike—perceived them as more efficient than states in achieving certain goals. For instance, in countries with weak institutions and poor governance, direct aid transfers to states raised issues of misuse and bureaucratic inefficiency. Donors then specifically sought out NGOs for projects instead.²⁰ Being less bureaucratic and more nimble than state institutions, NGOs were seen as key agents of both development and democratization.²¹

In the late 1980s and early 1990s, Western governments also began spending more resources to promote democracy abroad, including, but not limited to, conditionality, diplomacy, and military intervention. Democracy assistance, or "aid programs specifically designed either to help non-democratic countries become democratic or to help countries that have initiated democratic transitions consolidate their democratic systems,"²² was among the most visible facets of democracy promotion.²³ As part of this assistance, US administrations have allocated billions of dollars in foreign assistance each year. Much of this was spent on programs supporting democratic institutions, rule of law, and human rights, implemented via domestic and international NGOs.²⁴ These groups became the face of civil society for donors seeking to promote democracy.²⁵ As a result, NGOs in the global South were often targeted by foreign donors as visible, easy-to-reach organizations within civil society.

Strategies for Repressing NGOs

Authorities frequently engage in repression to counter ongoing challenges to the status quo. That is, dissent increases repressive behavior.²⁶ However, dissent and

17. Broadly speaking, an NGO is any not-for-profit, voluntary group organization, separate from the state, at the local, national, or international level. The term includes both claims-making and advocacy groups, as well as service-oriented nonprofits. Toepler et al. 2020, 651. To be considered an international NGO (INGO), an organization should have international interests, goals, and objectives, even if it is active in only a limited geographic area. Murdie 2014, 25.

- 20. Dietrich 2013.
- 21. Herrold 2020, 142–43.
- 22. Ottaway and Carothers 2000, 5.
- 23. Bush 2015, 4.
- 24. Ibid., 7.
- 25. Ottaway and Carothers 2000, 11–13.
- 26. Davenport 2007c, 7.

^{18.} Reimann 2006.

^{19.} Bratton 1989; Edwards and Hulme 1996, 961-62; Fowler 1993.

repression have an endogenous relationship: state authorities may engage in preventive repression to undermine or restrict dissent before it occurs.²⁷ In addition to undermining groups' willingness to organize against the state, such preventive repression damages their capacity to impose costs.²⁸ As I show however, preventive repression is not synonymous with violent repression. Repression can also be carried out through administrative or nonviolent means. The causes and effects of what I call administrative crackdown have not been analyzed in great depth.

Existing studies on the determinants of state repression and control primarily look at the causes and consequences of state violence that is used to repress conventional challengers such as social movements,²⁹ opposition parties,³⁰ and dissidents,³¹ with much less attention to state repression of NGOs. I focus on NGOs because of their centrality to contemporary global governance. Although their functions may sometimes overlap with broader civil society groups and social movements, NGOs are more institutionalized than other kinds of amorphous civil society organizations and thus may be easier to target. A focus on NGOs is valuable because states may repress nonviolent nonstate actors in ways that differ from those used against armed nonstate actors. However, NGO organizational structures and strategies are tied to national environments.³² Beyond their internal organization, NGOs are shaped by the political structures and institutions with which they interact.³³ Ultimately, both domestic and international NGOs are governed by national laws, develop advocacy strategies in response to domestic political opportunities, and are shaped by powerful sets of social norms in their host countries. Although there is a growing number of studies on state–NGO dynamics,³⁴ this is the first paper to systematically analyze how states, once they decide to repress NGOs, choose between different crackdown strategies.

Repression is the use of coercive action against an individual or organization within the territorial jurisdiction of the state. Its purpose is to impose a cost on the target as well as to deter specific activities perceived to be challenging to state personnel, practices, or institutions.³⁵ I differentiate between violent or overt crackdown and nonviolent or administrative crackdown. Overt crackdown involves violence against NGO officials, including arrests, detention, extrajudicial killings, disappearances, and assassinations of organizational staff, volunteers, and activists. It also includes attacks on NGO offices and destruction of their property, and thus captures physical integrity rights violations. In contrast, administrative crackdown is the use of

27. Conrad and Ritter 2019, 9–10; Danneman and Ritter 2014, 255; Ritter and Conrad 2016, 87.

34. Bakke, Mitchell, and Smidt 2020; Christensen and Weinstein 2013; Dupuy, Ron, and Prakash 2015; Dupuy, Prakash, and Ron 2016; Glasius, Schalk, and De Lange 2020; Heiss 2019.

35. Conrad and Ritter 2019, 15; Goldstein 2001, xxviii; Davenport 2007a, 487.

^{28.} Davenport 2007b, 47.

^{29.} Davenport and Armstrong 2004.

^{30.} Gandhi and Przeworski 2007; Magaloni 2008.

^{31.} Osorio, Schubiger, and Weintraub 2018.

^{32.} Stroup 2012, 3.

^{33.} Bloodgood 2010, 92–94; Heiss and Johnson 2016.

legal restrictions to create barriers to entry, funding, and advocacy by NGOs. This includes (but is not limited to) violations of civil liberties, such as the rights to free speech, assembly, association, and movement.³⁶

To be clear, not all NGO-related legislation is aimed at cracking down on these groups. Regulations may establish standards for appropriate organizational behavior and set penalties for legitimate violations. States frequently use regulations to routinize the behavior of NGOs. These regulations produce convergent practices and prevent malfeasance that threatens to undermine confidence in the entire NGO community.³⁷

However, I focus on the conditions under which states, when they decide to repress NGOs, use administrative crackdown (anti-NGO laws) as a strategy. Unlike regulation, administrative crackdown is intended to impede the larger NGO community, through barriers to entry, funding, and advocacy. *Barriers to entry* means the use of law to discourage, burden, or prevent the formation of NGOs. Such laws increase the complexity and difficulty of the registration process, expand state discretion in denying permits, and prevent appeals.

Barriers to funding impose restrictions on how NGOs secure financial resources. States impose restrictions based on the origin of the funds, how those funds are channeled, and what purposes they can be used for. Restrictions on foreign funding are worrisome because many NGOs in the Global South depend on funds from abroad. Local groups tackling contentious issues may not be able to raise funds domestically.³⁸ Even local philanthropists may be deterred by poor tax incentives or a fear of retribution.³⁹

Finally, *barriers to advocacy* restrict NGOs from engaging in the full range of free expression and public policy advocacy. They prevent legitimate activities by making certain forms of speech, publication, and activity illegal. Many countries also implement laws that ban NGOs from working on "political" issues. The word *political* in these laws is intentionally left vague, providing cover for states to crack down on NGOs they perceive as politically threatening.

Choosing Between Different Repressive Strategies

When confronted with threatening NGOs, states decide whether to accommodate them or repress them. Some states may decide to accommodate or tolerate their presence in the country, owing to the multitude of economic, technocratic, and service-provision benefits they provide.⁴⁰ However, it is clear that some states are not willing to tolerate at least some of the NGOs operating within their borders.

37. Bloodgood and Tremblay-Boire 2011, 145.

^{36.} Cingranelli and Richards 2010, 403; Davenport 2007c, 487.

^{38.} Brechenmacher 2017; Dupuy, Ron, and Prakash 2015.

^{39.} Baoumi 2016.

^{40.} Fowler 1993; Murdie 2014, 46–47; Raustiala 1997.

Whether a state chooses violent or administrative crackdown depends, I argue, on its short-and long-term strategic goals.

To understand the causes and strategies behind state repression of NGOs, scholars have recently begun documenting trends, making important theoretical and empirical contributions in a burgeoning area of study.⁴¹ For example, some studies have found that states perceive foreign aid to NGOs as supporting the regime's political opponents.⁴² In these circumstances, states may choose to forego the benefits accrued from foreign-funded NGOs and adopt restrictive financing laws. Regimes that have recently experienced competitive elections are particularly likely to crack down on foreign aid to local NGOs as political opponents may seek to discredit the incumbent's victory and states perceive a window of opportunity to crack down on these opponents.⁴³ Most recently, scholars have argued that when states continue to commit severe abuses and have also ratified human rights treaties, they impose restrictions on human rights organizations to avoid monitoring and hide their noncompliance.⁴⁴

A large focus of this work lies in explaining the onset of legal restrictions, rather than variation in the type of laws, or repressive strategies, states employ to target NGOs. Moreover, the analysis is confined to democratizing low-and middle-income countries,⁴⁵ or to NGOs working in specific issue areas.⁴⁶ Instead of the narrower focus on the onset of restrictive foreign financing laws (one form of what I term administrative crackdown), I examine the variation in the type of crackdown (that is, violent or administrative). Empirically, I also expand the focus to include all countries.

I argue that violence is more useful in the context of ongoing domestic threats such as protests, since it addresses the short-term strategic goal of ending such threatening mobilization. But in addition to its punitive and deterrent effects, violence can have adverse consequences. Regimes may refrain from using violence against nonviolent mobilizations for fear of defection.⁴⁷ And even if the state orders violent crackdown, state agents might refuse.⁴⁸ Violence may also intensify mobilization against the regime. Research has shown that publics are more likely to approve of abuses targeted at violent opposition movements.⁴⁹ However, given that NGOs are nonviolent in nature, violently cracking down on them can alienate the population.

If violence is easily linked to the state or its agents, it also increases the state's risk of criminal liability. Since the 1980s, there has been a dramatic increase in criminal accountability of state officials for the past use of violence, in both international and

^{41.} Increasing policy attention has also focused on this issue; see Carothers and Brechenmacher 2014; Mendelson 2015; Rutzen 2015.

^{42.} Dupuy, Prakash, and Ron 2016, 303.

^{43.} Ibid.

^{44.} Bakke, Mitchell, and Smidt 2020.

^{45.} Dupuy, Prakash, and Ron 2016.

^{46.} Bakke, Mitchell, and Smidt 2020.

^{47.} Chenoweth and Perkoski 2018.

^{48.} Lichbach 1987; Stephan and Chenoweth 2008, 11-12.

^{49.} Lupu and Wallace 2019.

domestic judicial processes.⁵⁰ These prosecutions of military, civilian, and political leaders can increase the perceived costs of repression.⁵¹ Thus, state agents may be deterred from using violence due to a mix of normative pressures and material punishments. However, not all states have the same attitudes to the use of violence. Besides institutional features that protect organizations against repression, there are normative reasons why states may differ. The strong presence of the rule of law, combined with preferences for less coercive means, may lead some states to be more likely to use administrative means rather than violence to deal with opponents.

Violence against NGOs can also have adverse international consequences. It may violate human rights treaties and preferential trading agreements that contain human rights clauses.⁵² Compared to local NGOs, targeting INGOs is especially risky since they often have the legal and political backing of their home states.⁵³ It can also be risky for states that are dependent on INGOs for service provision and transfer of aid. Finally, the use of violence requires knowledge of specific actors and organizations to target, information which is sometimes costly and difficult to acquire. Therefore, states may prefer strategies that prevent NGOs from posing challenges in the first place.

Administrative crackdown is one such strategy. In the short term, it may not be attractive because it requires time, effort, and resources. In democracies or states with democratic trappings, legislators have to go through the process of drafting bills, debating provisions, and collecting sufficient votes on a bill before it can be adopted as law. However, in the long term, it has advantages over the use of violence. Because laws seem ordinary, routine, and apolitical to many, they are more likely to be perceived as regulation rather than crackdown. Indeed, coercion can be "costly, crude, and potentially dangerous for authorities."⁵⁴

Compared to violence, administrative crackdown is also less likely to invite international condemnation. When states repress groups administratively, they rarely face tangible consequences beyond minor public expressions of disapproval.⁵⁵ It can also deter collective action from coalescing in the first place. Aleksandr Tarnavsky, sponsor of Russia's 2015 "undesirable organizations" law, argued that it would be a "weapon hanging on the wall … that never fires" but stands as a warning to potentially uncooperative NGOs.⁵⁶ Thus administrative crackdown has some advantages over violent crackdown in the long term.

While the foregoing argument applies to both domestic and international NGOs, they are not entirely interchangeable. They represent different threats to states because they have different primary audiences. NGOs can direct their programming

^{50.} Sikkink 2011, 20-23.

^{51.} Kim and Sikkink 2010, 958.

^{52.} Hafner-Burton 2005.

^{53.} Heiss 2019, 564.

^{54.} McCarthy, Britt, and Wolfson 1991, 49.

^{55.} Carothers and Brechenmacher 2014.

^{56.} Kozenko 2015.

to locals, domestic elites, or international elites.⁵⁷ While both domestic and international NGOs may target all three of these constituencies, INGOs are inherently better at targeting other states, intergovernmental organizations, and transnational networks. INGOs disseminate information more effectively, and transnational advocacy networks can pressure governments to reform.⁵⁸ Access to Western forums is also critical to the success of local challengers, and INGOs can lend legitimacy to local grievances.⁵⁹ Negative reports by INGOs can also impair the shamed country's access to aid, trade, and foreign direct investment.⁶⁰ Since INGOs are better able to target international audiences and impose costs on states from above, states may feel more threatened by their activities.

These differences in audiences might lead states to crack down on domestic and international NGOs differently. Violence against domestic NGOs may go unnoticed internationally, but violence against INGOs is likely to be reported. Since such reports can have negative repercussions internationally, states may prefer to use administrative crackdown with INGOs.

Testable Implications: How Do States Repress NGOs?

Here I explore when NGO activities pose immediate or long-term threats to states, and how states consequently decide to use violent or administrative crackdown strategies against costly NGOs.

Influencing Electoral Politics

NGOs undertake multiple activities that can influence electoral politics and contribute to democratization. As Donno points out, "democratization involves a change in the quality and conduct—not necessarily the outcome—of elections."⁶¹ Even if multiple political parties exist and electoral competition is high, it does not necessarily mean that competition between parties is free and fair, which is essential for democratization. NGOs can be critical to improving both the quality and the conduct of elections. These organizations educate the public about their rights, organize "get out the vote" campaigns, monitor the transparency of the electoral process, and promote equal media access and electoral integrity.⁶² INGOs also often carry out political party training to strengthen party development in transitional countries.

59. Bob 2005, 15, 110-13.

^{57.} Chaudhry 2019, 112.

^{58.} Brysk 1993; Keck and Sikkink 1998, 16–25; Risse-Kappen, Ropp, and Sikkink 1999, 25–33.

^{60.} Barry, Clay, and Flynn 2013; Dietrich and Murdie 2017.

^{61.} Donno 2013, 735.

^{62.} Weiss 2009, 752–53.

By improving both the quality and the conduct of elections, NGO activities may help make opposition parties more competitive, threatening the incumbents. They can also call out electoral manipulation by incumbents. Reports of fraud by election-monitoring NGOs can threaten the numerous international benefits that accompany democratically certified elections.⁶³ Fraudulent elections also serve as focal points for citizens to collectively organize around; scholars have found that protests are more likely to occur and persist following negative reports from international observers.⁶⁴

In many countries, civil society activists or NGO leaders run for election. On occasion, NGOs may also transform into political parties.⁶⁵ With their prior support in the population and their organizational structures and resources, such groups can quickly upset the status quo. This may especially be the case in democratizing states where a multitude of parties exist. In Malaysia, for instance, after gradual electoral activism by NGOs, a number of NGO activists were candidates in the 2008 elections, and many succeeded in their bids.⁶⁶ In doing so, they reasoned, "We can't leave politics to the politicians ... It is too important ... We campaign on issues that the mainstream political parties will not touch."⁶⁷

Even when political parties can compete freely, casting NGOs as "foreign agents" and linking their activities to foreign governments—whether the connections are real or perceived—can reduce their popularity. As discussed earlier, there is a growing donor preference for channeling aid via NGOs rather than official institutions. But states may be hesitant to allow cross-border transfers of money into their territory when they cannot directly monitor such funds.⁶⁸ Even if an NGO does not pose much of a threat to the state, the political leverage obtained by portraying it as a foreign agent might be helpful to the state. Indeed, a heavy international-aid footprint may be unpopular and delegitimizing for political leaders.⁶⁹ Christensen and Weinstein have argued that "where foreign donors are unpopular, leaders can realize a domestic political payoff by limiting donors' influence—real or perceived."⁷⁰ While these findings are based on limited public opinion data, they nevertheless point to another mechanism explaining why states seek to crack down on NGOs during electoral periods.

64. Hyde and Marinov 2014, 351.

65. Examples of NGOs that have become political parties include Bosnia and Herzegovina's Nasa Stranka, which ran in the 2008 elections in Sarajevo, and later the 2010 national elections. Similarly, the Hungarian Alliance, initially established as a NGO in the 1990s to represent the Hungarian minority in Romania, participated in the national elections of 1996 as a political party and was elected as part of the coalition government. McMahon 2007, 135–36.

- 69. Bush 2015, 37.
- 70. Christensen and Weinstein 2013, 81.

^{63.} Hyde 2011, 8.

^{66.} Weiss 2009, 754–55.

^{67.} Ibid., 755.

^{68.} Andreas 2003.

Since NGOs can aid the democratization process, potentially mobilize populations against the incumbent, and declare elections fraudulent, I argue that states are likely to crack down on NGOs when electoral competition increases. However, because these threats are long term rather than immediate, states will be likely to use administrative rather than violent forms of repression.⁷¹

H1: When electoral competitiveness increases, states are significantly more likely to adopt a strategy of administrative crackdown against NGOs.

Aiding Domestic Mobilization

NGOs also have the potential to aid mobilization, which can subsequently threaten a state. NGOs can promote moderate political participation by means such as voting only in democracies when institutions are working quite well.⁷² In poorly functioning democracies, people are less likely to see voting as an effective means of communicating their preferences, and NGOs are more likely to adopt contentious tactics such as protests.

NGOs facilitate this collective action by bringing resources (financial, educational, and infrastructural) to communities.⁷³ Studies have found that the presence of NGOs either in a state or in its geographic neighborhood increases the number of nonviolent, anti-government protests.⁷⁴ Actors such as NGOs, which use nonviolent action, often also receive greater resources and assistance from foreign governments, international organizations, and foundations.⁷⁵ State elites may fear that given NGOs' ability to attract funds, they can train sizable parts of the population in protest techniques. For instance, in Serbia, US democracy aid reached a total of USD 50 million in 2000. A large part of these funds went to the student group Otpor, which led the grass-roots campaign of opposition to the Serbian regime.⁷⁶ Otpor later went on to train the leaders of the Rose Revolution in Georgia.⁷⁷ The US government also spent millions of dollars on democracy assistance to Kyrgyzstan in 2004, just a year before its revolution.⁷⁸

In the face of ongoing domestic threats, states will be more likely to crack down using violent rather than administrative means, since these can be immediately implemented. Even if states want to implement administrative crackdown to prevent future

71. The link between competitive elections and NGO restrictions is reflected in the 2016 work of Dupuy, Prakash, and Ron. However, their argument focuses on why it is easier for states to wait until after competitive elections to crack down on NGOs (specifically through foreign financing laws): "rulers may be keen to put new laws in place that will ensure their advantage in future electoral contestations" (303).

^{72.} Boulding 2014, 10.

^{73.} Ibid., 34–35.

^{74.} Bell et al. 2013; Murdie and Bhasin 2011.

^{75.} Chenoweth and Stephan 2011, 54.

^{76.} Irvine 2013, 249.

^{77.} Wilson 2005, 187.

^{78.} Ibid., 182.

threats, this strategy may use limited critical bureaucratic and material resources. These resources could instead be used to respond to the immediate short-term threat of mobilization through violence. This may especially be the case as mobilization increases and the resulting information cascade persuades more people to join protests and show their dissatisfaction. In such a scenario, even states that had been devoting resources to multiple crackdown strategies may need to instead channel all resources to violence to stop the immediate threat.

The choice to avoid immediate implementation of administrative crackdown when faced with protests can be seen in the case of the color revolutions. While techniques for controlling civil society networks were pioneered in the region in 2001, it was not until 2005 to 2006 that there was an increase in administrative crackdown on NGOs in the region.⁷⁹ The Duma deputies who introduced the infamous "foreign agent" law in Russia specifically envisioned it as a "barrier to the spread of the revolutionary contagion."⁸⁰ Similarly, Belarussian president Aleksandr Lukashenko insisted, "In our country, there will be no pink or orange, or even banana revolution. All these colored revolutions are pure and simple banditry."⁸¹ He subsequently enacted administrative crackdown measures that liquidated political NGOs and NGOs with access to foreign technical assistance. While administrative crackdown could have been introduced during the color revolutions, it was not until afterward that these states devoted resources to prevent NGO networks from mounting longer-term threats in the future.

H2: When mobilization increases in a state, it is significantly less likely to adopt administrative crackdown and more likely to adopt violent crackdown against domestic NGOs.

State Economic Interests

NGOs offer a number of economic benefits to states through their service provision. This is especially the case when states are unable to provide services on a regular and consistent basis.⁸² States often claim credit for these services.⁸³ However, NGOs can also impose significant economic costs on a state. They can threaten the state's implementation of its industrialization policies, question the nature of its control over natural resources, and advocate for a more equitable distribution of wealth and resources. We often see this with large infrastructure projects that threaten the environment, displace populations, or harm indigenous workers. Advocacy NGOs may also influence potential donors to a state's development projects. When these projects

^{79.} Gilbert 2020, 319-20.

^{80.} Horvath 2013, 132.

^{81.} Korosteleva 2009, 94.

^{82.} Brass 2016, 3.

^{83.} Cammett and Issar 2010.

have environmental consequences that have not been accounted for, lobbying by these NGOs may reduce donor contributions. Thus, states may find environmental NGOs costly if they perceive that such groups threaten their access to resources.

However, the state will not always crack down on such groups. I argue that crackdown is conditional on the state's vulnerability to international pressure. Such pressure is more effective when it has tangible consequences, such as the withdrawal of bilateral aid, official development assistance, or private aid.⁸⁴ INGO shaming of recipient governments, especially states that are not major powers, also leads donors to redirect aid away from state institutions and toward NGOs.⁸⁵ Therefore, states may refrain from cracking down on NGOs to avoid being punished by aid withdrawal.

But even aid-dependent and poorer states may hesitate to jeopardize NGO services, making them less likely to crack down on NGOs. For instance, Kyrgyzstan's parliament tried to pass a bill similar to Russia's 2012 "foreign agent" law, but the bill was defeated in 2016. Kyrgyz legislators who voted against the bill cited the need for foreign funding: "We get financial assistance from [international organizations] in many fields including healthcare, education, and agriculture among others. We need this money."⁸⁶

Aid is also crucial for states with ongoing armed conflicts who depend on humanitarian INGOs for goods and services. To avoid losing access to aid altogether, states may prefer to avoid certain administrative crackdown tactics, such as barriers to foreign funding. However, they may still be open to using other tactics of administrative crackdown, such as barring NGOs from political activities. This ensures that the country still has access to aid, while hobbling NGOs that engage in contentious programming.

H3: States that depend on Western bilateral aid and official development assistance are less likely to use administrative crackdown against NGOs in their territory.

Data and Estimation

To quantitatively test my three hypotheses, I use panel data from 1990 to 2013. To address a common critique of this vein of empirical work—namely, that statistical association does not provide proof that the results are a product of the postulated mechanisms—I provide a case study from India. The country used both violent and administrative crackdown against NGOs and was a pioneer of the latter starting in the 1970s. A qualitative case study can also provide insight on how states decide to respond to NGOs depending on the nature of the threat they pose (immediate or

85. Dietrich and Murdie 2017.

^{84.} To clarify, I refer to aid from Western countries here. With the availability of alternative donors such as Russia and China, Western states are no longer exclusive providers of aid.

^{86.} Lilek 2016.

long-term), and how the choice of crackdown strategy might depend on whether the NGO is domestic or international. Interviews with state officials allow me to further pin down the strategic logic behind why states might use one repressive strategy or another.

Scope Conditions

The analysis looks at repression of NGOs since the end of the Cold War across all countries (excluding micro-states, or states with a population of less than 500,000). The expansion of democracy assistance since 1990 means that the amount of assistance being channeled to NGOs is radically larger and more consequential than during the Cold War. Previous studies have shown that 1990 is often considered a watershed year in democracy assistance.⁸⁷ Also, there is little data on state policies toward NGOs and on amounts of types of aid channeled to countries before 1990; this makes it difficult to test my theory before 1990. The measures described in the next section incorporate crackdown on both domestic and international NGOs.

Dependent Variables and Descriptive Statistics on Administrative Crackdown

The two main variables of interest are violent and administrative crackdown. To measure violence, I use variables from the III-Treatment and Torture Data Collection Project, which codes allegations by Amnesty International of state ill-treatment and torture from 1995 to 2005.⁸⁸ This data set disaggregates the responsible state agents as well as the alleged victims. Specifically, the variable VICTIM TYPE codes victims of violence as "criminal," "dissident," "marginalized individual," or "unknown," and is operationalized as a count variable. I use the "dissident" category in my analysis because this refers to NGO activists, human rights defenders, and prisoners of conscience, so it is the concept most closely aligned with the population under analysis here.

I use a second variable from the data set, AGENCY OF CONTROL, to focus on attacks on dissidents by state agents, excluding big businesses and criminals. I also update the data set to 2013, specifically the count of dissidents attacked by state agents (as conceptualized in the original coding), to match the rest of the data used in the study. I use the same documents that were used in coding the Ill-Treatment and Torture data: Amnesty International's annual reports, press releases, and action alerts.

For administrative crackdown, I code laws representing barriers to entry, funding, and advocacy for NGOs.⁸⁹ These variables were coded from a variety of primary

89. I use these over measures of repression of civil society organizations from the Varieties of Democracy data set because in addition to violence and material sanctions against civil society organizations,

^{87.} Bush 2015, 119.

^{88.} Conrad, Haglund, and Moore 2013.

(legislation) and secondary sources produced by the International Center for Not-for-Profit Law, the USAID Civil Society Organization Sustainability Index, the USAID NGO Sustainability Index, NGO Law Monitor, and CIVICUS.⁹⁰

TABLE 1. Coding rules, administrative crackdown

Are NGOs required to register with the government? (Yes/No) Is NGO registration burdensome—that is, characterized by vague or onerous procedures and subject to delay? (Yes/No)	l often
Can NGOs appeal if denied registration? (Yes/No)	
Are barriers to entry different for NGOs receiving foreign funding? (Less/Same/More)	
Barriers to Funding for NGOs	
Do NGOs have to disclose funding sources to government? (Yes/No)	
Do NGOs need prior government approval to receive foreign funding? (Yes/No)	
Are NGOs required to channel foreign funding through state-owned banks or government m (Yes/No)	inistries?
Are any additional restrictions on foreign support in place? If so, detail.	
Are all NGOs prohibited from receiving foreign funds? (Yes/No)	
Is some category of NGOs prohibited from receiving foreign funds? (Yes/No)	

Are NGOs barred from political activities? (Yes/No) Are restrictions on political activities different for NGOs receiving foreign funds? (Less/Same/More)

I coded administrative crackdown measures under three major categories, summarized in Table 1. These data offer a number of advantages over previously available data, which is more limited in its spatial and temporal scope,⁹¹ looks at NGOs working only on certain kinds of issues,⁹² excludes consolidated democracies or aid-providing countries, and looks at only specific types of administrative crackdown measures, such as restrictive foreign-financing laws.⁹³ Other available data do not

incarceration and detention of activists, and barriers to registration and advocacy, it includes whether the state organizes "government organized movements or NGOs (GONGOs) to crowd out independent organizations." Not only does such a coding make it impossible to differentiate between violent and administrative crackdown, the inclusion of GONGOs also introduces the strategy of co-optation. The logic of co-optation is potentially very different from that of repression and is outside this paper's scope.

90. Coding rules and a full list of sources are available in the online supplement. I am thankful to Christensen and Weinstein 2013 for sharing their data and codebook.

92. See Bakke, Mitchell, and Smidt 2020 for an analysis of state restrictions on NGOs focusing on human rights based on reports by the Bureau of Democracy, Human Rights, and Labor of the US Department of State.

93. Dupuy, Prakash, and Ron 2016.

^{91.} Christensen and Weinstein 2013; Glasius, Schalk, and De Lange 2020.

distinguish between various forms of state repression of NGOs.⁹⁴ While these projects have laid important groundwork for documenting state crackdown on NGOs, the extended data presented here cover all countries and multiple strategies of repression, providing significantly greater leverage. They also offer a better match between theory and empirics, as state repression of NGOs is a global phenomenon that transcends regional boundaries, regime type, and levels of economic development. Thus the data presented here support a more comprehensive assessment of this topic globally, including multiple state crackdown strategies and a broader range of NGOs likely to be subject to it.

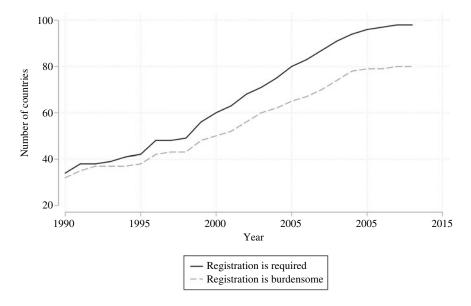


FIGURE 2. NGO registration requirements, 1990–2013

For barriers to entry, as a baseline regulation, I first look at whether states require mandatory registration for NGOs operating in their territory. Burdensome registration is coded as 1 if the process includes vague criteria for registration, a requirement to register every year, permission to operate only in certain issue areas, lengthy wait times, or unreasonable founding requirements in terms of number of members or initial funds. I also code dummy variables for whether a NGO can appeal if denied registration and whether barriers to entry are different for NGOs receiving foreign funding. The number of countries making it mandatory for NGOs to register has been steadily increasing, along with the number of countries where this process also places a high burden on NGOs (Figure 2). While the former can be conceived of as potentially harmless regulation, the latter constitutes crackdown.

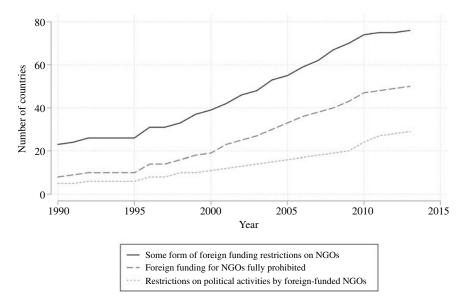


FIGURE 3. Restrictions on foreign funding for NGOs, 1990–2013

 TABLE 2. Barriers to funding for NGOs, 1990–2013

Nature of administrative crackdown	Number of countries
Barriers to entry for foreign-funded NGO	54
Prohibitions on foreign funding for NGOs	24
Foreign funding must be channeled through govt. banks	12
Prior govt. approval required for foreign funding for NGOs	38

In creating barriers to funding for NGOs, states can block foreign funding for NGOs completely or partially. They can impose restrictions on NGOs based on the origin of funds, how those funds are channeled, or which issues these funds can be channeled to. Figure 3 and Table 2 show the nature and growth of such administrative crackdown tactics. Additional measures against NGOs vary by country and include limiting foreign NGOs' number of foreign employees, imposing travel restrictions on employees of foreign NGOs, requiring prior approval for participation in international conferences, and restricting association with foreign NGOs.

Finally, I analyze barriers to advocacy for NGOs. I first look at whether countries restrict NGOs' political activities (Figure 4), and second, whether these restrictions differ for NGOs receiving foreign funds.

The figures show that states have increasingly used such strategies over time. This may be because initial democracy assistance in the early 1990s was directed toward

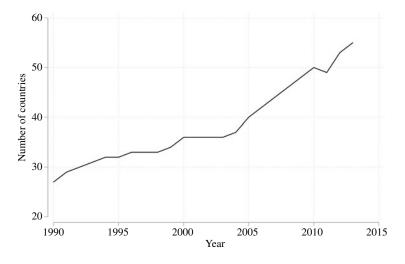


FIGURE 4. Laws restricting NGOs' political activities, 1990–2013

 TABLE 3. Administrative crackdown by regime type (country-years), 1990–2013

Nature of restriction	Democracy	Autocracy
Burdensome registration for NGOs	30.45%	76.07%
Higher barriers to entry for foreign-funded NGOs	14.27%	28.48%
Restrictions on foreign funding and support	1.78%	13.91%
Prohibition of political activities by NGOs	17.66%	29.45%

small-scale NGO initiatives lacking coherence. Therefore, these organizations were never perceived as challenging state interests. However, this perception changed with the overthrow of the Milošević regime and the success of the color revolutions, aided by Western NGOs.⁹⁵

Table 3 and Figures 5 and 6 disaggregate how administrative crackdown measures are distributed across democracies, autocracies, and hybrid regimes.⁹⁶ Democracies typically implement fewer such crackdowns than autocracies do, with the exception of restrictions on political activities by NGOs. This could be

^{95.} Carothers and Brechenmacher 2014.

^{96.} Countries are classified as a democracy if they score 6 or above, as a hybrid regime if they score between -5 and 5, and as an autocracy if they score below -5 on the Polity IV scale (which ranges from -10 to 10).

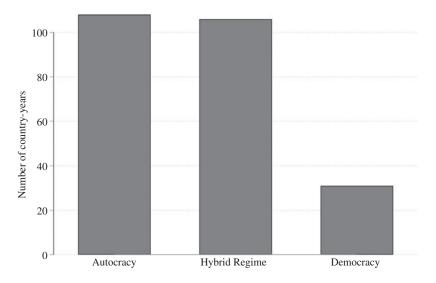


FIGURE 5. Barriers to foreign funding for NGOs by type of regime, 1990–2013

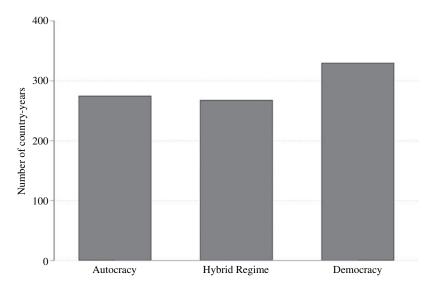


FIGURE 6. Barriers to political activities by NGOs by type of regime, 1990–2013

because of the nature of the threats NGOs pose to these states, as well as the varied state reactions to these NGOs. Many democracies have well-established institutional mechanisms for accommodating the demands of citizens, which may lead to fewer threats from societal groups. Besides institutional features, normative reasons such as regularized interaction among citizens and elites and frequent compromises promoting a peaceful norm of conflict resolution may also reduce the number of serious challenges from NGOs, which impacts the choice of whether to repress these organizations. However, as in any bivariate comparison, there may be a host of other factors driving this relationship, which I explore in the next section.

Independent Variables

The main independent variables of interest are levels of electoral competition and levels of domestic mobilization. Electoral competetiveness measures legislative electoral competition and is an ordinal scale from 1 to 7.⁹⁷ This variable captures whether elections are allowed, whether opposition is allowed and multiple parties are legal, whether parties stand an actual chance in elections, and how close elections are. At the lowest level, 1 captures unelected leaders and legislatures where there is no real competition, and at the highest level, 7 captures a system that has multiple parties and close elections, with the largest party getting less than 75 percent of the vote. Domestic mobilization is operationalized as protest levels, which measures the total number of nonviolent and anti-government protests per country-year, as identified by the Cross-National Time-Series Archive.⁹⁸

To measure vulnerability or susceptibility of a state to international pressure, I use logged (and lagged) development aid from the United States, European Union, and other countries in the Organisation for Economic Cooperation and Development's total bilateral aid and official development assistance.⁹⁹ DEPENDENCE ON AID is measured as aid as a percentage of GDP.

Control variables include a POLITY variable from the Polity IV database,¹⁰⁰ and GDP data from the World Bank (constant 2005 dollars), which is both lagged and logged. I use the Political Terror Scale as a control for OVERALL REPRESSION in the state.¹⁰¹ The Political Terror Scale is an ordinal scale from 1 to 5 for the levels of political violence and terror a country experiences in a given year, with 1 being the

97. From the World Bank's Database of Political Institutions, available at https://datacatalog.world-bank.org/dataset/wps2283-database-political-institutions.

98. Specifically, this variable sums the total number of observed general strikes involving 1,000 or more workers aimed at governmental policies, and peaceful anti-government demonstrations involving 100 or more people. Each of these components was coded from *New York Times* reports. See the Cross-National Time-Series Archive codebook for additional information.

99. All derived from the World Bank's World Development Indicators, available at https://datacata-log.worldbank.org/dataset/world-development-indicators>.

100. Available at <https://www.systemicpeace.org/inscrdata.html>.

^{101.} Wood and Gibney 2010.

lowest and 5 being the highest. CIVIL WAR is measured using data from UCDP/PRIO's Armed Conflict Database,¹⁰² and POPULATION (logged) is coded from the World Bank's World Development Indicators.

The models also control for NEIGHBORHOOD EFFECTS, or the percentage of countries in a geographic region that have adopted administrative crackdown measures on NGOs, such as restrictions on foreign funding or political activities.¹⁰³ I anticipate regional effects for administrative crackdown rather than violence because countries may not be able to violently crack down on potential threats due to its adverse consequences. INGOs perceived as threatening may not even be present in the country. Even for domestic NGOs, states may not have knowledge about the right targets. On the other hand, administrative crackdown may prevent costly NGOs from posing a threat or even entering the country in the first place. By erecting legislative barriers that constrain the activities of both local and international NGOs and prevent international actors and their resources from reaching the country, states can push back against democracy promotion.¹⁰⁴

Estimation

The prior section looked at a variety of tactics of administrative crackdown. Many argue that these different restrictions are functionally equivalent from a repressive point of view.¹⁰⁵ However, for the models that follow, I focus on two tactics of administrative crackdown in particular as the main dependent variables: barriers to foreign funding for NGOs and whether NGOs are prohibited from political activities. These two tactics are perceived as most concerning in existing policy discussions.¹⁰⁶ Disaggregating these two also allows us to see whether states are significantly more or less likely to use one or the other when faced with threats. However, the online supplement also provides models for assessing the probability of states' using other tactics of administrative crackdown as dependent variables.

All models looking at administrative crackdown as the outcome variable (whether barriers to foreign funding or political activities) are binary logit with a random effects specification. However, the coefficients for a logistic regression do not have a simple translation. To make these results more interpretable, I also show predicted probability graphs for the relevant variables.

The models use a random effects rather than a fixed effects specification because random effects are better at estimating both the between-and within-unit effect, whereas fixed effects prioritizes the within-unit variation.¹⁰⁷ Given that countries

107. Mummolo and Peterson 2018.

^{102.} Gleditsch et al. 2002.

^{103.} Regional categorizations are from the Varieties of Democracy data set v. 6.2.

^{104.} Gershman and Allen 2006.

^{105.} Glasius, Schalk, and De Lange 2020, 461.

^{106.} Carothers and Brechenmacher 2014; Rutzen 2015.

may not be cracking down on NGOs independently of one another and that the models include a variable on neighboring effects to account for that, a fixed effects model would throw away all the variation across countries. Thus the contextual and temporal structure of the data necessitates a random rather than a fixed effects model. The models also include temporal controls in the form of lagged independent variables. There are both theoretical and statistical reasons to expect that the effect of explanatory variables such as protest levels, dependence on foreign aid, and regional patterns of NGO crackdown might operate with a lag.¹⁰⁸

In addition to analyzing different tactics of administrative crackdown, I construct a comprehensive index of obstruction, which includes the various forms of administrative crackdown described in the previous section. As shown in Table 1, this includes ten different indicators. This index of obstruction uses an ordinal scale from 0 to 10, with 0 implying no administrative crackdown measures and 10 indicating that all measures were present in a given year. Since the index is a discrete count variable, I use a negative binomial regression model to test the conditions under which states are more or less likely to enact these measures.¹⁰⁹

Since state crackdown on NGOs using violence is available as count data, I first check whether I should employ the zero-inflated Poisson model or the negative binomial model. Since the count data has an excess of zeros and is also over-dispersed, I use a zero-inflated Poisson model with a random effects specification while looking at the use of violence as the dependent variable.

Results

Table 4 looks at states' use of violent or administrative crackdowns against NGOs. The first and second models look at the use of different types of administrative crackdown, while the third model looks at the use of violence. My argument suggests that, on average, states perceive NGOs as costly when they have the potential to challenge the status quo, especially during electoral periods. Consequently, states are more likely to implement administrative crackdown against these costly NGOs. However, when faced with ongoing protests, states are, on average, more likely to use violence rather than administrative crackdown, since the former can be implemented immediately.

The logistic regressions in columns (1) and (2) show that increases in legislative electoral competitiveness are positively and significantly associated with a strategy of administrative crackdown against NGOs. This includes increasing restrictions on foreign funding for NGOs as well as on political activities by NGOs.¹¹⁰

109. The online supplement also shows the results of a simple ordinary least squares regression model.

^{108.} Bellemare, Masaki, and Pepinsky 2017.

^{110.} Table A2 in the online supplement shows these same results with random effects, and Table A3 looks at the same models with different administrative crackdown measures as outcome variables.

	(1) Barriers to foreign funding	(2) Barriers to political activities	(3) Violence against NGO activists
ELECTORAL COMPETITIVENESS	0.267***	0.083***	-0.012
	(0.075)	(0.042)	(0.009)
PROTEST LEVEL (lag)	-0.087	0.009	0.039***
	(0.057)	(0.019)	(0.003)
POLITY IV (lag)	-0.195***	-0.067***	-0.03***
	(0.021)	(0.012)	(0.003)
CIVIL WAR	-0.455	1.048***	-0.027
	(0.489)	(0.217)	(0.048)
GDP (logged)	-0.592***	0.191***	-0.0003
	(0.192)	(0.095)	(0.025)
POPULATION (logged)	0.279	-0.117	0.179***
loronation (logged)	(0.194)	(0.097)	(0.023)
dependence on oda and official aid $\left(lag\right)$	-11.25***	2.159	-0.824***
	(2.51)	(1.569)	(0.416)
NEIGHBORHOOD EFFECTS (lag)	9.735***	4.307***	(0.110)
NEIGHBORHOOD EFFECTS (lag)	(1.42)	(0.66)	
OVERALL REPRESSION	-0.08	-0.099	0.198***
	(0.119)	(0.07)	(0.02)
CONSTANT	13.66***	-6.919***	-1.267***
CONSTANT	(3.86)	(2.25)	(0.6)
Inflate	(5.00)	(2.25)	(0.0)
Polity IV			0.105***
Tonty IV			(0.012)
Constant			-1.017***
			(0.082)
Number of countries	1,852	1,852	1,026

TABLE 4. Crackdown against NGOs, 1990–2013

Notes: Results in columns (1) and (2) are based on a logistic regression, while those in (3) are based on a zero-inflated Poisson model. Robust standard errors in parentheses. * p < .10; *** p < .05; *** p < .01.

Figures 7 and 8 present the predicted probability of administrative crackdown as electoral competition increases. The predicted probability of state adoption of foreign-funding restrictions on NGOs increases with electoral competition. The confidence intervals overlap in some cases, but this does not mean that the results are statistically indistinguishable. To determine the likelihood that the true values of the differing levels of electoral competition occur simultaneously in the overlapping tails, I carry out post-estimation tests. The increase in the likelihood of adoption of such laws is significant, whether in terms of levels of competitiveness 0 to 4, or 4 to 7 (both at p < 0.01).

Similarly, the predicted probability of state adoption of restrictions on political activities by NGOs increases with legislative electoral competitiveness (Figure 8).¹¹¹ According to the post-estimation tests just described, the increase in the likelihood of

^{111.} This includes all NGOs engaging in any kind of "political" activities, not merely those receiving foreign funding.

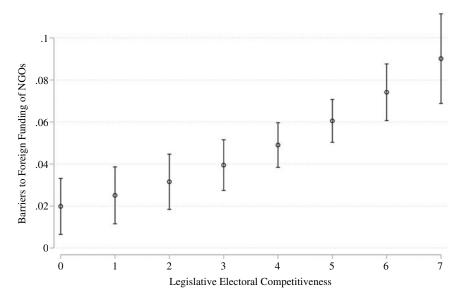


FIGURE 7. Predicted probability of barriers to foreign funding for NGOs, contingent on legislative electoral competitiveness, 95% CI

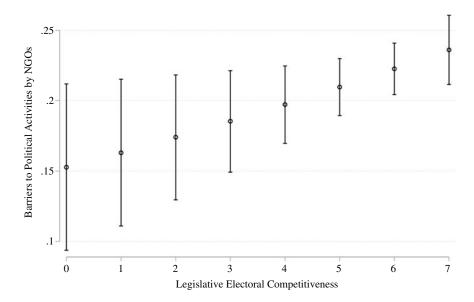


FIGURE 8. Predicted probability of limitations on "political activities" by NGOs, contingent on the level of legislative electoral competitiveness, 95% CI

adoption of such laws is significant, whether in terms of levels of competitiveness 0 to 4 (p = 0.015) or 4 to 7(p = 0.04). These results suggest that states are using administrative crackdown to preempt challenges during electoral periods. It also lends support to recent findings by scholars that anti-NGO laws give advantages to incumbents in future electoral contests.¹¹²

NEIGHBORHOOD EFFECTS is also positively and significantly correlated with the use of barriers to foreign funding and political activities in a given year (Table 4). This suggests that states are learning from or emulating the administrative crackdown measures of other countries in the same geographical region. A state is more likely to prohibit foreign funding of NGOs if it is in a region where a higher percentage of states have adopted such prohibitions (model 1). The same holds for prohibition of NGOs from political activities.

There is also qualitative evidence of this trend. Through textual comparison of anti-NGO laws in the Middle East and sub-Saharan Africa, recent work finds evidence of NGO legal provisions being drawn almost verbatim from other countries. These similarities were "heavily geographically determined, moving between countries that either share a border or are in close proximity to each other."¹¹³ This dynamic can also be seen in the color revolutions, where "in their efforts to prevent a future color revolution, rulers learned not only from countries that experienced one, but also from countries that *avoided* having a color revolution."¹¹⁴ Many leaders in Central Asia learned the benefits of tightly controlling NGOs and foreign influence from Russia.¹¹⁵ As a result, states in the region not only adopted administrative crackdown measures when others in the region did so, but even copied the most useful elements of these laws.¹¹⁶ The evidence thus suggests that states are learning to navigate potential threats from their regional environment.

These results are also robust to using various other forms of administrative crackdown as outcome variables. This includes preventing appeals from NGOs that have been denied registration, requiring approval from the state before accepting foreign funding, and requiring NGOs to channel funds through state ministries or stateowned banks.¹¹⁷ This provides evidence that, on average, electoral competitiveness directly affects states' decisions to undertake administrative crackdown on NGOs.

NGOs may also threaten states due to their mobilization of local populations. However, in view of the time it takes to implement administrative crackdown, H2 argued that states may not always employ that strategy during protests and would be more likely to use violent crackdown. I find that increasing protest is negatively

^{112.} Dupuy, Prakash, and Ron 2016. However, their argument looks at the advantages of anti-NGO laws in the *aftermath* of elections, given that governments have more room for political maneuver after elections, and use this opportunity to crack down on political opponents.

^{113.} Glasius, Schalk, and De Lange 2020, 466.

^{114.} Gilbert 2020, 309.

^{115.} Jackson 2010, 105.

^{116.} Glasius, Schalk, and De Lange 2020, 466.

^{117.} See Table A3 in the online supplement.

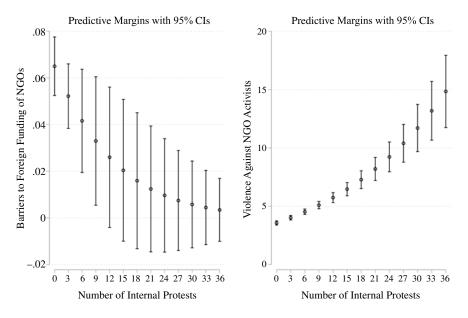


FIGURE 9. Predicted probability of state repression of domestic NGOs through violence or administrative crackdown, contingent on the level of protest in the country.

associated with states' use of administrative crackdown and positively and significantly associated with violence against NGOs and activists (Table 4). Prior scholarship finds that states are more likely to repress dissent as it becomes more violent.¹¹⁸ However, the finding that even NGOs evoke such repressive responses from states is notable, because these groups are inherently nonviolent actors.

The predicted probability of both violent and administrative crackdown (through barriers to foreign funding) on NGOs increases with the number of protests in a year (Figure 9). The likelihood of administrative crackdown on NGOs falls as the number of protests in a given year increases. On the other hand, the probability of violence against NGOs increases as the number of protests increase, whether from 0 to 3, 3 to 9, 9 to 15, or 27 to 37 events (all at p < 0.01).

That the number of protests is positively and significantly associated with the use of violence suggests that as more individuals participate in protests, states reassess their strategy. They may shift their limited resources from administrative crackdown to violence. The downside of using administrative crackdown against increasing mobilization is that it can use up material and bureaucratic resources that are needed for violent crackdown. Thus states may be making trade-offs when choosing a crackdown strategy, depending on the nature and timing of the threat. Turning to the effect of international vulnerability on state propensity to repress NGOs, we find that state dependence on foreign aid and official development assistance is negatively and significantly associated with states' use of barriers to foreign funding for NGOs (Table 4). However, it is not significantly associated with the use of barriers to political activities by NGOs.

As dependence on foreign aid increases, why do restrictions on foreign funding go in the expected negative direction, while barriers to political activity do not? The former is expected because donors prefer channeling funds directly through nonstate organizations, and states do not want to jeopardize access to such funding altogether.

However, states may have no qualms about restricting political activities by NGOs because groups engaging in such programming may not be providing crucial services in the first place. Contentious groups may also not be among the NGOs that are receiving official foreign aid. Previous research has documented that donors have incentives to pursue programs that are more regime compatible. These include issues such as good governance, women's representation, and humanitarian aid. However, donors have fewer incentives to pursue programs that are regime challenging.¹¹⁹ Thus, states may have no qualms about cracking down on groups pursuing regime-challenging issues such as elections, human rights, media, and corruption, among others.

This dynamic can be seen in Nepal, where 40 percent of state expenditure is financed through official development assistance. Despite numerous recent cases of state crackdown on domestic NGOs in the country, a former employee of a US-based INGO argued that state crackdown on INGOs is muted due to the country's heavy reliance on foreign aid. This has resulted in a scenario where "national-level posturing toward INGOs is always delicately handled."¹²⁰ On the other hand, the state has more freely repressed domestic NGOs. This was particularly the case for NGOs participating in the 2006 Democracy Movement, or Jana Andolan II, a political agitation against the monarchy. NGOs were so central to this movement that in a survey, 30 percent of the respondents who said that they participated in it claimed they did so because they had been organized by NGOs.¹²¹ Given the widespread support base commanded by these groups, the state repressed political activities by regime-threatening NGOs, but chose to avoid cracking down on INGOs receiving foreign funds and pursuing regime-compatible issues.

The foregoing analysis focuses on two of the most prominent tactics of administrative crackdown: barriers to foreign funding of NGOs and barriers to political activities by NGOs. I also construct an index of obstruction based on the ten different administrative crackdown variables shown in Table 1.¹²²

122. Many states chose not to implement any of the administrative crackdown measures documented during the period under study: Dominican Republic, Trinidad and Tobago, Argentina, Paraguay,

^{119.} Bush 2015, 43-44.

^{120.} Author's interview, New Haven, CT, 4 May 2014.

^{121.} Hachhethu, Kumar, and Subedi 2008, 29-32.

To test whether the association between electoral competitiveness and states' use of administrative crackdown still holds when looking at such an index instead of individual laws, I use a negative binomial regression model. Greater electoral competitiveness is positively and significantly associated with more administrative crackdown measures (Table 5). However, the level of protests or mobilization is not significantly associated with administrative crackdown measures in either direction.

	(1)
	(1) Index of obstruction
ELECTORAL COMPETITIVENESS	0.04**
LEVEL OF PROTEST (lag)	(0.019) -0.006
POLITY IV (lag)	(0.007) -0.018**
CIVIL WAR	(0.008) -0.023
	-0.023 (0.089) 0.624**
GDP (logged)	(0.103)
POPULATION (logged)	-0.151 (0.132)
AID DEPENDENCE (lagged)	1.633 (0.886)
OVERALL REPRESSION	0.075** (0.036)
CONSTANT	4.57 (153.0)
Log-likelihood	-2,021.26
Observations	1,854

TABLE 5. Crackdown against NGOs, 1990-2013

Notes: Results are based on a negative binomial panel analysis with random effects. Standard errors in parentheses. * p < .10; ** p < .05; *** p < .01.

Finally, given the decision to repress, instead of strategically choosing between different crackdown strategies, states could use both strategies and be outright repressive to silence opponents. To assess this, I create a dichotomous variable BOTH REPRESSION that takes a value of 1 if, during a given year, a state is using both a high level of violence and administrative crackdown against NGOs, and 0 if it is not.¹²³ In a logistic regression with a random effects specification, factors such as level of democracy, overall repression, or rule of law are not significantly associated with the use of both violent and

Belgium, France, Spain, Portugal, Norway, Denmark, Guinea Bissau, Côte D'Ivoire, Central African Republic, Chad, Djibouti, Namibia, Japan, Philippines, and Papua New Guinea.

^{123. &}quot;A high level of violence" is operationalized as more than ten attacks on NGO activists in a given year.

nonviolent strategies of repression together (Table A5 in the online supplement). States are also neither more nor less likely to use both strategies during increased electoral competition or increased protest levels. Instead, I argue that states using both strategies typically do so because they face multiple kinds of threats from different NGOs all at once. In the next section, I show how the nature of these different threats affects how states use both strategies of repression.

Exploring Alternative Variables to Account for Reporting Bias

Reporting bias may affect the values of variables used in this analysis. The variable on ongoing mobilization (total protests) is based on newspaper reports, which may be less likely to report in smaller or less populated regions, or in regions with greater language barriers. To account for this, I use a variable on anti-system movements from the Varieties of Democracy data set.¹²⁴ This variable captures ongoing threats to the regime, in the form of mobilization, which must have a mass base and an existence separate from normal electoral competition. This ordinal variable ranges from 0 to 4, where 0 denotes that anti-system movements are practically nonexistent, while 4 denotes anti-system movement activity that poses a real and present threat to the regime. Using this variable instead of the total protest variable as a measure of mobilization, I find that the results remain substantively unchanged: as anti-system movements become a bigger threat, states are more likely to violently repress NGOs and activists.¹²⁵

Reporting bias may also affect the dependent variable on violence against NGOs. Given the difficulty of collecting data on violence, these figures are likely to be under-reported because media may focus on certain countries or events rather than others. Smaller events may not even be reported. Therefore, the results given here are likely conservative estimates. In terms of count data, given that Amnesty International is the only source that has maximal worldwide coverage and that it concentrates on attacks on rights defenders as one of its issue areas, it is the best available resource for this kind of data.

However, the Varieties of Democracy data set includes a variable for whether states attempt to repress civil society organizations through violence, among other strategies. This is an ordinal variable ranging from 1 to 5, where 1 denotes that organizations are free to organize, associate, strike, express themselves, and criticize the state without fear of sanctions or harassment and 5 denotes that the state violently and actively pursues all real and even some imagined members of civil society organizations.¹²⁶ Using this variable as a measure of violent attacks

126. The original variable is coded as 0 to 4, with 0 being most repressed and 4 being most open. I recode it to go from best to worst, for consistency with the rest of the variables used in my analysis.

^{124.} Coppedge et al. 2017.

^{125.} See Table A4 in the online supplement.

on NGOs instead, the results remain substantially unchanged. As the number of total protests in a given year increases, or the threat of mobilization from antisystem movements grows, states are more likely to repress civil society organizations using harassment, arrests, imprisonment, beatings, threats to family, and damage to property.¹²⁷

Variation Across Issue Area and the International–Domestic Dimension: A Case Study

A case study can shed light on why states, once they decide to repress NGOs, employ violence or administrative tools as the means. India has used both strategies and was a pioneer of administrative crackdown starting in the 1970s, a fact that can provide leverage on how states choose among repressive strategies.¹²⁸ The different types of NGOs discussed offer significant variation on my theory's main explanatory variable, the nature of the perceived threat NGOs pose to the state.

India also illustrates how state crackdown strategies differ between domestic and international NGOs. Since the measures used in the quantitative analysis pertain to both kinds, a case study can shed light on how states may perceive the varying levels of threat from them due to the differences in their main target audience. Finally, a historical case spanning several decades also ensures that the outcome is not the result of one particular government or set of elites in power.

For several decades after independence, the Indian government maintained cooperative relationships with a number of domestic and international NGOs that were primarily engaged in rural development and poverty alleviation in the country.¹²⁹ Yet by the 1970s, these relationships had definitively soured. How did these cooperative state–NGO relationships become antagonistic? I demonstrate here how my theory of immediate and long-term threats can shed light on the shift-ing relationships between the Indian state and various domestic and international NGOs. According to the theory, immediate threats should be more likely to elicit violent crackdowns, while longer-term threats should be more likely to elicit administrative crackdown to avoid negative consequences associated with violence, especially in targeting INGOs. In what follows, I first shed light on historical periods when NGOs posed long-term versus immediate threats to states, followed by a discussion of how and why state strategies differed between domestic and international NGOs, even when these organizations worked on similar issue areas.

^{127.} See Table A4 in the online supplement.

^{128.} This also enables us to rule out the role of diffusion or emulation in adopting administrative crackdown against NGOs.

^{129.} Sen 1999, 333.

Electoral Influence and Economic Costs: Exploring Long-Term Threats from NGOs

The first major electoral threat to the state from NGOs came during Indira Gandhi's rule in the 1970s. In 1974, Citizens for Democracy succeeded in ousting the government in the state of Bihar. The group then set its sights on the national government in Delhi, campaigning for various electoral reforms as well as the eradication of corruption. This posed a definite electoral threat to the state as the group provided support and training to opposition parties.¹³⁰ At the same time, the Cold War was deepening concerns about external influence in India's domestic electoral politics. This fear was genuine on the part of the state and, as one interviewee put it, "was not merely a smokescreen to enact repressive practices at home."¹³¹

To deal with these electoral challenges, in 1976 the Indian state enacted the Foreign Contribution Regulation Act (FCRA). It prohibited donations from foreign states, aid agencies, and foreign corporations, especially to NGOs of a "political" nature. As an interviewee commented, "during the span of the commission's life [1982–87], over 9,000 organizations were accused of subversion, providing perhaps the most dramatic example of tension between a large number of NGOs and the state in India."¹³² However, with the passage of time and the end of Indira Gandhi's rule in the 1980s, the Indian state lightened its administrative crackdown on NGOs. It further embraced foreign funding with the liberalization of the economy in 1991. An increasing number of NGOs began receiving foreign funding from international sources, including the World Bank and the International Monetary Fund.¹³³

However, starting in 2010, the Indian state renewed its discussions on the FCRA and amended the law to make it more stringent. Under the new act, NGOs needed to continually renew their registration and the renewal was subject to state discretion. The act also restricted the proportion of foreign funding that could be used for an organization's administrative expenses, limiting how NGOs could spend their money.¹³⁴ This administrative crackdown was prompted by the increasing electoral and economic threats posed by NGOs. Like numerous other countries where NGO activists have run in elections and threatened the status quo, the incumbent faced challenges with the growth of the Aam Aadmi Party (Common Man's Party). The party grew out of a particular NGO, the Public Cause Research Foundation, and went on to win the 2014 Delhi elections. It did so in part because of its organizational infrastructure, but also by garnering the support of other key NGOs that rapidly broadened the party's base of support.¹³⁵

- 133. G. Samptath, "Time to Repeal the FCRA," The Hindu, 27 December 2016.
- 134. Ibid.
- 135. Author's interview with an ex-government employee, New Delhi, India, June 2014.

^{130.} Krishna 2011.

^{131.} Author's interview with NGO employee, Bangalore, India, 30 July, 2015.

^{132.} Author's interview, New Delhi, India, 14 July 2015.

As my theory would predict, the state consequently renewed its administrative crackdown on NGOs supporting the Aam Aadmi Party. Shortly after, the state also began targeting groups that questioned its development policies. The Modi-led Bharatiya Janata Party (BJP) government was elected in 2014 on a platform of economic growth. As a policymaker points out, "Given's BJP's proximity to corporates, it is wary of NGOs that fight for people's rights to natural resources."¹³⁶ One of the main targets of administrative crackdown at this time was the National Alliance of Peoples' Movements (NAPM). The NAPM scrutinized the activities of multinationals in India and led an anti-nuclear movement.¹³⁷ These activities were perceived as threatening because the state was investing heavily in fossil fuel and nuclear energy. In pushing for renewable energy sources, the NAPM sought to mobilize public opinion against these actions.

Facing such threats, in 2010 the state amended the FCRA to make it even harder for foreign-funded NGOs, including the NAPM, to operate effectively in India. As one official put it, the NAPM was seen as "a dangerous organization, a coalition of all kinds of obstructionists, which tended to obstruct projects related to infrastructure, power, and mining. How can one organization be solely focused on opposing growth-oriented projects? Why do they take no interest in issues such as land reform?"¹³⁸ The threat to the state was clear, resulting in an administrative crackdown.

NGO Mobilization: Exploring Immediate Threats from NGOs

The Indian state's strategy when faced with immediate NGO threats differed from the longer-term threats mentioned earlier. In 1987, a disputed election in Kashmir reignited an insurgency in the region, which lasted for a decade. As a result, the region was increasingly militarized by the Indian state. During this period human rights NGOs monitored widespread human rights violations by state-sponsored paramilitaries, including the shooting of unarmed demonstrators, civilian massacres, and execution of detainees.¹³⁹

The theory predicts that states will use violent crackdown on NGOs engaging in this kind of mobilization. And indeed, many human rights organizations were the victims of state-sanctioned violence during this period. Activists documenting violations in Jammu and Kashmir were attacked, while the state also sanctioned violence

Bharat Bhushan, "Modi Govt Crackdown on NGOs: What Is Driving the Repression?" *Catch News*, 13 February 2015.

^{137.} Narula 2008, 375.

^{138.} Author's interview with ex-Congress employee, New Delhi, India, June 2014.

^{139.} Research has shown that shaming governments for such abuses can have many adverse consequences. These include an increase in rival elites' capacity and willingness to replace the incumbent, and initiation of protests by NGOs themselves. It may also encourage other actors to shame the perpetrators, which can result in the loss of many international benefits to the state. Bartley 2007; Keck and Sikkink 1998, 12–13; Wright and Escriba-Folch 2009.

against the human rights organizations working in the region of the Naxalite insurgency. On the latter, activists argued that the few NGOs present in this region tried as much as possible to keep a low profile "for fear of drawing attention to themselves" from the state.¹⁴⁰ Yet some of these activists were threatened with arrest, while others critical of state forces became the targets of state-sanctioned shoot-on-sight orders.¹⁴¹

From the Indian government's perspective, the immediacy of the threat during the insurgency warranted a response that could not be realized with administrative crackdown. Violent crackdown was a more timely strategy for disrupting the work of local human rights NGOs. "With such violent crackdown on domestic NGOs, groups were unable to diffuse information about state abuses by contacting international groups," confirmed one human rights activist. "International NGOs often only approach trusted domestic NGOs, in an effort to maintain credibility. When these sources cannot work, international groups may desist from shaming without credible sources."¹⁴² By using violence, the state prevented domestic NGOs from carrying out their programming and ensured that international actors could not access verifiable information to pressure the state.

Variation in State Crackdown Between Domestic and International NGOs

Regardless of the nature of the threat posed by NGOs (immediate or long term), the Indian state always hesitated to use violence against INGOs. According to the theory, INGOs disseminate information better than domestic NGOs. Negative reports by INGOs can reduce trade, aid, and investment in the repressive country. Since INGOs are better able to target international audiences and often have the legal and political backing of their home states, host states may hesitate to use violence against them, preferring more administrative means.

During both the Kashmir and the Naxalite insurgencies, for instance, although human rights INGOs were also the subject of government-sponsored crackdown, it was of the administrative variety. Aryeh Neier, founder of Human Rights Watch, mentioned that India was a major challenge for the organization. Much of the NGO's early reporting on India was focused on Kashmir. The Indian government subsequently declared Human Rights Watch's lead researcher on India *persona non grata*, and "though India was the country on which she had built her professional career, she could no longer travel there."¹⁴³ Similarly, beginning in the 1990s, Amnesty International employees were denied visas and more generally obstructed in their dealings with the Indian state. The organization made repeated requests to visit Kashmir for numerous years, but the state refused permission.¹⁴⁴

^{140.} Author's interview with domestic human rights NGO, New Delhi, India, May 2014.

^{141.} Ibid.

^{142.} Author's interview with INGO employee, New Delhi, India, August 2013.

^{143.} Neier 2012, 216.

^{144.} Amnesty International 2000.

Amnesty International later tried to circumvent these administrative obstacles by changing its organizational structure and having Amnesty India registered as a domestic group that was formally separate from its London-based INGO hub.¹⁴⁵ This organizational change enabled Amnesty India to overcome state-sanctioned barriers to entry against INGOs. Yet the state did not use violence against Amnesty India, unlike other domestic human rights groups. Rather, it continued to obstruct the organization through administrative crackdown. In September 2020, the government froze Amnesty India's bank accounts, forcing the organization to halt its work in the country.¹⁴⁶ This made India only the second country (after Russia in 2016) where Amnesty International had to entirely cease its operations.¹⁴⁷ This stringent administrative crackdown can be traced to the fact that Amnesty India pressured the government to investigate civilian deaths in Indian-administered Kashmir, and campaigned against the arbitrary detention of domestic human rights defenders.¹⁴⁸

India also used administrative crackdown against INGOs posing an economic threat. Greenpeace International was considered threatening to the regime due its public campaign against the coal industry, which was central to the Modi government's plans to boost industrial production. Eventually Greenpeace was accused of engaging in "anti-national" activities, leading to the suspension of its registration and the blocking of its bank accounts.¹⁴⁹

To understand the logic behind choosing administrative over violent crackdown, I interviewed numerous state officials who were in power when the FCRA was amended in 2010. "States are bigger leviathans now," one official told me by way of justification for tightening the law. "Such crackdowns are more efficient than killing or threatening factivists individually."¹⁵⁰ Even officials from the Rashtriya Swayamsevak Sangh (National Volunteer Organization), a voluntary paramilitary organization closely allied with the BJP government—precisely the kind of group one would expect to favor the use of violence over other strategies—articulated their support for using legal means instead of force for "neutralizing" dissidents.¹⁵¹

In sum, the case of India shows why and how the state adopted different crackdown strategies when faced with immediate or long-term threats. It also demonstrates how democratic norms do not always preclude state use of repression through legal or administrative means. This is particularly the case when dealing with INGOs, even when these groups may be focusing on similar issues as domestic NGOs.

150. Author's interview with ex-Congress employee, New Delhi, India, July 2015.

^{145.} Chaudhry 2019, 115.

^{146.} Human Rights Watch 2020.

^{147.} Sameer Yassir and Hari Kumar, "Amnesty International Shutters Office in India, Citing Government Attacks," *New York Times*, 30 September 2020.

^{148.} Zeenat Saberin, "Indian Officials Raid AI's Regional Office," Al Jazeera, 26 October 2018.

^{149.} Amitav Ranjan, "Foreign-Aided NGOs Are Actively Stalling Development, IB Tells PMO in a Report," *Indian Express*, 7 June 2014.

^{151.} Prasad 2020, 86.

Conclusion

The international community saw the proliferation of NGOs in the early 1990s as a promising development. It was hoped that these groups could aid service delivery and policy innovation, facilitate free and fair elections, and consolidate democratic gains in countries around the world. With reduced international rivalry, many argued there would be a "symbiotic relationship" between states and NGOs, due to their mutual goals.¹⁵² However, the data presented in this article show that the increase in the powers of NGOs was alarming to many host states.¹⁵³

This paper examines the conditions under which, given the decision to repress threatening NGOs, states choose to employ violent versus administrative crackdown. I argue that the choice of strategy depends on two main factors: the nature of the threat posed by these groups—particularly whether this threat is immediate or long term and the consequences of cracking down on them. When states face immediate threats, they are likely to crack down on NGOs with violence. However, this strategy may backfire, as violence reduces the state's legitimacy, violates human rights treaties, increases leaders' criminal liability, and encourages mobilization against the regime. So states have sought other, less costly ways to crack down on these groups, especially in dealing with threats preventively. States engage in what I term "administrative crackdown," which enacts legal restrictions to create barriers to entry, funding, and advocacy. Administrative crackdown avoids the negative consequences of violence and is particularly useful in preventing NGOs from influencing electoral activities or outcomes, or threatening a state's economic interests. It is also useful in preventing long-term threats against regimes from coalescing in the first place.

Using original data on violent and administrative crackdown on NGOs from 1990 to 2013, this article shows that ongoing protests are positively and significantly associated with the use of violence against NGOs. On the other hand, when faced with longer-term threats, such as when elections become increasingly competitive and NGOs can influence electoral outcomes, states are, on average, more likely to repress NGOs using administrative crackdown. The data set on multiple strategies of repression of NGOs introduced in this paper could also be used to test other important questions on human rights and transnational advocacy networks, international law, and foreign aid.

Administrative crackdown has important implications for the future of democracy promotion and the use of civil society actors by the international community. The democracy-promotion project was an important part of the vision for a liberal world order, and the crackdown documented here validates its impact, at least in part. States would not be repressing NGOs if these groups were not successful in spreading democratic norms by challenging electoral irregularities, corruption, and a lack of rule of law and respect for human rights.

152. Reimann 2006, 63. 153. Mathews 1997, 53–56. However, the international context within which the democracy promotion enterprise operates has changed tremendously. Given concerns about democratic backsliding, this article provides a deeper understanding of state–civil society relations, particularly in showing us how even democracies may use autocratic methods to manage nonviolent nonstate actors that challenge their rule.

The paper raises important questions for future research. When confronted with threatening NGOs, an alternative to tolerating them or cracking down on them is to co-opt them¹⁵⁴ by creating government-organized NGOs or establishing institutions that incorporate threatening NGOs into the regime apparatus.¹⁵⁵ Co-optation can help the state provide services, attract international funding, bolster international legitimacy, or deradicalize the demands of these organizations. However, the logic of co-optation may be very different from that of repression or crackdown.¹⁵⁶ Under what conditions do states repress or co-opt NGOs? Are groups working in particular issue areas more likely to be co-opted?

The findings also have important implications for donors and citizens in the Global South. Administrative crackdown may change the type of democracy support that is offered, or the nature of programming undertaken by NGOs. Scholars have shown that to survive, NGOs often avoid controversial programming, instead pursuing aid for regime-compatible programming that does not directly confront dictators.¹⁵⁷ Targeting foreign-funded groups may also encourage public suspicion of foreign NGOs, and this may affect charitable donations by citizens.¹⁵⁸ This is dangerous for domestic NGOs, which may be unlikely to survive on membership-based fundraising models along the lines of their well-established Western counterparts. Given that states can limit the efficacy of NGOs, this crackdown has important implications for the use of NGOs as a tool of foreign aid and democracy promotion, and more broadly, for state–civil society relations.

Data Availability Statement

Replication files for this article may be found at <<u>https://doi.org/10.7910/DVN/</u>JHOGNX>.

Supplementary Material

Supplementary material for this article is available at https://doi.org/10.1017/S0020818321000473>.

^{154.} Herrold 2020, 28-50; Stroup 2019, 35-36.

^{155.} Heurlin 2010.

^{156.} Frantz and Kendall-Taylor 2014, 333.

^{157.} Bush 2015, 50.

^{158.} Chaudhry and Heiss 2021.

References

Amnesty International. 2000. Persecuted for Challenging Injustice: Human Rights Defenders in India.

- Amnesty International. 2016. Russia: Four Years of Putin's "Foreign Agents" Law to Shackle and Silence NGOs, 18 November. Available at ">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-yearsof-putins-foreign-agents-law-to-shackle-and-silence-ngos/>">https://www.amnesty.org/en/latest/news/2016/11/russia-four-years-of-putins-four-years-of-putin
- Andreas, Peter. 2003. Redrawing the Line: Borders and Security in the Twenty-First Century. International Security 28 (2):78–111.
- Bakke, Kristin M., Neil J. Mitchell, and Hannah M. Smidt. 2020. When States Crack Down on Human Rights Defenders. *International Studies Quarterly* 64 (1):85–96.
- Baoumi, Hussein. 2016. Local Funding Is Not Always the Answer. OpenDemocracy. Available at https://www.openglobalrights.org/local-funding-is-not-always-answer/.
- Barry, Colin M., K. Chad Clay, and Michael E. Flynn. 2013. Avoiding the Spotlight: Human Rights Shaming and Foreign Direct Investment. *International Studies Quarterly* 57 (3):532–44.
- Bartley, Tim. 2007. How Foundations Shape Social Movements. Social Problems 54 (3):229-55.
- Bell, Sam R., Tavishi Bhasin, K. Chad Clay, and Amanda Murdie. 2013. Taking the Fight to Them: Neighborhood Human Rights Organizations and Domestic Protest. *British Journal of Political Science* 44:853–75.
- Bellemare, Marc F., Takaaki Masaki, and Thomas B. Pepinsky. 2017. Lagged Explanatory Variables and the Estimation of Causal Effect. *Journal of Politics* 79 (3):949–63.
- Bloodgood, Elizabeth. 2010. Institutional Environment and the Organization of Advocacy NGOs in the OECD. In Advocacy Organizations and Collective Action, edited by Aseem Prakash and Mary Kay Gugerty, 91–129. Cambridge University Press.
- Bloodgood, Elizabeth A., and Joannie Tremblay-Boire. 2011. International NGOs and National Regulation in an Age of Terrorism. *Voluntas* 22 (1):142–73.
- Bob, Clifford. 2005. The Marketing of Rebellion: Insurgents, Media, and International Activism. Cambridge University Press.
- Boulding, Carew. 2014. NGOs, Political Protest, and Civil Society. Cambridge University Press.
- Brass, Jennifer N. 2016. Allies or Adversaries: NGOs and the State in Africa. Cambridge University Press.
- Bratton, Michael. 1989. The Politics of Government-NGO Relations in Africa. *World Development* 17 (4): 569–87.
- Brechenmacher, Saskia. 2017. Civil Society Under Assault: Repression and Response in Russia, Egypt, and Ethiopia. Carnegie Endowment for International Peace.
- Bromley, Patricia, Evan Schofer, and Wesley Longhofer. 2020. Contentions over World Culture: The Rise of Legal Restrictions on Foreign Funding to NGOs, 1994–2015. Social Forces 99 (1):281–304.
- Brysk, Alison. 1993. From Above and Below: Social Movements, the International System, and Human Rights in Argentina. *Comparative Political Studies* 26 (3):259–85.
- Bush, Sarah. 2015. The Taming of Democracy Assistance: Why Democracy Promotion Does Not Confront Dictators. Cambridge University Press.
- Cammett, Melani, and Sukriti Issar. 2010. Bricks and Mortar Clientelism: Sectarianism and the Logics of Welfare Allocation in Lebanon. *World Politics* 62 (3):381–421.
- Carey, Sabine. 2006. The Dynamic Relationship Between Protest and Repression. *Political Research Quarterly* 59 (1):1–11.
- Carothers, Thomas, and Saskia Brechenmacher. 2014. Closing Space: Democracy and Human Rights Support Under Fire. Carnegie Endowment for International Peace.
- Chaudhry, Suparna. 2019. Bridging the Gap: The Relationship Between INGO Activism and Human Rights Indicators. *Journal of Human Rights* 18 (1):111–33.
- Chaudhry, Suparna, and Andrew Heiss. 2021. Dynamics of International Giving: How Heuristics Shape Individual Donor Preferences. *Nonprofit and Voluntary Sector Quarterly* 50 (3):481–505.

- Chenoweth, Erica, and Evan Perkoski. 2018. Nonviolent Resistance and Prevention of Mass Killings During Popular Uprisings. Special Report Series, vol. 2. International Center on Nonviolent Conflict.
- Chenoweth, Erica, and Maria J. Stephan. 2011. Why Civil Resistance Works: The Strategic Logic of Nonviolent Conflict. Columbia University Press.
- Christensen, Darin, and Jeremy M. Weinstein. 2013. Defunding Dissent: Restrictions on Aid to NGOs. Journal of Democracy 24 (2):77–91.
- Cingranelli, David L., and David L. Richards. 2010. The Cingranelli and Richards (CIRI) Human Rights Data Project. Human Rights Quarterly 32 (2):401–24.
- Conrad, Courtenay R., Jillienne Haglund, and Will H. Moore. 2013. Disaggregating Torture Allegations: Introducing the Ill-Treatment and Torture (ITT) Country-Year Data. *International Studies Perspectives* 14 (2):199–220.
- Conrad, Courtenay R., and Emily Hencken Ritter. 2019. Contentious Compliance: Dissent and Repression Under International Human Rights Law. Oxford University Press.
- Coppedge, Michael, John Gerring, Staffan I. Lindberg, Svend-Erik Skaaning, et al. 2017. V-Dem Organization and Management v7.1. Varieties of Democracy (V-Dem) Project.
- Danneman, Nathan, and Emily Hencken Ritter. 2014. Contagious Rebellion and Preemptive Repression. Journal of Conflict Resolution 58 (2):254–79.
- Davenport, Christian. 1995. Multi-dimensional Threat Perception and State Repression: An Inquiry into Why States Apply Negative Sanctions. American Journal of Political Science 39 (3):683–713.
- Davenport, Christian. 2007a. State Repression and Political Order. Annual Review of Political Science 10: 1–23.
- Davenport, Christian. 2007b. State Repression and the Domestic Democratic Peace. Cambridge University Press.
- Davenport, Christian. 2007c. State Repression and the Tyrannical Peace. *Journal of Peace Research* 44 (4): 485–504.
- Davenport, Christian, and David A. Armstrong. 2004. Democracy and the Violation of Human Rights: A Statistical Analysis from 1976 to 1996. *American Journal of Political Science* 48 (3):538–54.
- Dietrich, Simone. 2013. Bypass or Engage? Explaining Donor Delivery Tactics in Foreign Aid Allocation. International Studies Quarterly 57 (4):698–712.
- Dietrich, Simone, and Amanda Murdie. 2017. Human Rights Shaming Through INGOs and Foreign Aid Delivery. *Review of International Organizations* 12 (1):95–120.
- Donno, Daniela. 2013. Elections and Democratization in Authoritarian Regimes. American Journal of Political Science 57 (3):703–16.
- Dupuy, Kendra, Aseem Prakash, and James Ron. 2016. Hands Off My Regime! Governments' Restrictions on Foreign Aid to Non-governmental Organizations in Poor and Middle-Income Countries. World Development 84 (2):299–311.
- Dupuy, Kendra, James Ron, and Aseem Prakash. 2015. Who Survived? Ethiopia's Regulatory Crackdown on Foreign-Funded NGOs. *Review of International Political Economy* 22 (2):419–56.
- Edwards, Michael, and David Hulme. 1996. Too Close for Comfort? The Impact of Official Aid on Nongovernmental Organizations. *World Development* 24 (6):961–73.
- Fowler, Alan. 1993. Non-governmental Organizations as Agents of Democratization: An African Perspective. *Journal of International Development* 5 (3):325–39.
- Frantz, Erica, and Andrea Kendall-Taylor. 2014. A Dictator's Toolkit: Understanding How Co-optation Affects Repression in Autocracies. *Journal of Peace Research* 51 (3):332–46.
- Gandhi, Jennifer, and Adam Przeworski. 2007. Authoritarian Institutions and the Survival of Autocrats. *Comparative Political Studies* 40 (11):1279–301.
- Gershman, Carl, and Michael Allen. 2006. The Assault on Democracy Assistance. *Journal of Democracy* 17 (2):36–51.
- Gilbert, Leah. 2020. Regulating Society after the Color Revolutions: A Comparative Analysis of NGO Laws in Belarus, Russia, and Armenia. *Demokratizatsiya: The Journal of Post-Soviet Democratization* 28 (2):305–32.

- Glasius, Marlies, Jelmer Schalk, and Meta De Lange. 2020. Illiberal Norm Diffusion: How Do Governments Learn to Restrict Nongovernmental Organizations? *International Studies Quarterly* 64 (2):453–68.
- Gleditsch, Nils Petter, Peter Wallensteen, Mikael Eriksson, Margareta Sollenberg, and Håvard Strand. 2002. Armed Conflict 1946–2001: A New Dataset. *Journal of Peace Research* 39 (5):615–37.
- Goldstein, Robert Justin. 2001. Political Repression in Modern America from 1870 to the Present. University of Illinois Press.
- Greitens, Sheena Chestnut. 2016. Dictators and their Secret Police. Cambridge University Press.
- Hachhethu, Krishna, Sanjay Kumar, and Jiwan Subedi. 2008. Nepal in Transition: A Study on the State of Democracy. International IDEA Stockholm.
- Hafner-Burton, Emilie M. 2005. Trading Human Rights: How Preferential Trade Agreements Influence Government Repression. *International Organization* 59 (3):593–629.
- Heiss, Andrew. 2019. NGOs and Authoritarianism. In *Routledge Handbook of NGOs and International Relations*, edited by Thomas Davies, 557–72. Routledge.
- Heiss, Andrew, and Tana Johnson. 2016. Internal, Interactive, and Institutional Factors: A Unified Framework for Understanding International Nongovernmental Organizations. *International Studies Review* 18 (3):528–41.

Herrold, Catherine E. 2020. Delta Democracy: Pathways to Incremental Civic Revolution in Egypt and Beyond. Oxford University Press.

- Heurlin, Christopher. 2010. Governing Civil Society: The Political Logic of NGO–State Relations Under Dictatorship. Voluntas 21 (2):220–39.
- Horvath, Robert. 2013. Putin's "Preventive Counter-Revolution": Post-Soviet Authoritarianism and the Spectre of Velvet Revolution. Routledge.
- Human Rights Watch. 2020. India: Amnesty International Forced to Halt Work, September 30. Available at https://www.hrw.org/news/2020/09/30/india-amnesty-international-forced-halt-work.
- Hyde, Susan D. 2011. The Pseudo-Democrat's Dilemma: Why Election Observation Became an International Norm. Cornell University Press.
- Hyde, Susan D., and Nikolay Marinov. 2014. Information and Self-Enforcing Democracy: The Role of International Election Observation. *International Organization* 68 (2):329–59.
- Irvine, Jill A. 2013. Electoral Breakthroughs in Croatia and Serbia: Women's Organizing and International Assistance. Communist and Post-Communist Studies 46 (2):243–54.
- Jackson, Nicole J. 2010. The Role of External Factors in Advancing Non-liberal Democratic Forms of Political Rule: A Case Study of Russia's Influence on Central Asian Regimes. *Contemporary Politics* 16 (1):101–18.
- Kamhi, Alison. 2006. The Russian NGO Law: Potential Conflicts with International, National, and Foreign Legislation. *International Journal for Not-for-Profit Law* 9 (1):34.
- Keck, Margaret E., and Kathryn Sikkink. 1998. Activists Beyond Borders: Advocacy Networks in International Politics. Cambridge University Press.
- Kim, Hunjoon, and Kathryn Sikkink. 2010. Explaining the Deterrence Effect of Human Rights Prosecutions for Transitional Countries. *International Studies Quarterly* 54 (4):939–63.
- Korosteleva, Elena. 2009. Was There a Quiet Revolution? Belarus after the 2006 Presidential Election. *Journal of Communist Studies and Transition Politics* 25 (2–3):324–46.
- Kozenko, Andrey. 2015. Pure Pragmatism—Nothing Personal. Meduza, 21 May. Available at https://meduza.io/en/feature/2015/05/21/pure-pragmatism-nothing-personal.

Krishna, Ananth V. 2011. India Since Independence: Making Sense of Indian Politics. Pearson Education.

- Lebovic, James H., and Erik Voeten. 2009. The Cost of Shame: International Organizations and Foreign Aid in the Punishing of Human Rights Violators. *Journal of Peace Research* 46 (1):79–97.
- Lichbach, Mark. 1987. Deterrence or Escalation? The Puzzle of Aggregate Studies of Repression and Dissent. Journal of Conflict Resolution 31 (2):266–97.
- Lilek, Annai. 2016. Kyrgyzstan: Foreign Agent Bill Nixed, NGOs Rejoice. OpenDemocracy, 12 May. Available at https://eurasianet.org/kyrgyzstan-foreign-agent-bill-nixed-ngos-rejoice.
- Lupu, Yonatan, and Geoffrey Wallace. 2019. Violence, Non-violence, and the Effects of International Human Rights Law. American Journal of Political Science 63 (2):411–26.

Mathews, Jessica T. 1997. Power Shift. Foreign Affairs 76:50-66.

- McCarthy, John D., David W. Britt, and Mark Wolfson. 1991. The Channeling of Social Movements in the Modern American State. *Research in Social Movements, Conflict, and Change* 13:45–76.
- McMahon, Patrice C. 2007. Taming Ethnic Hatred: Ethnic Cooperation and Transnational Networks in Eastern Europe. Syracuse University Press.
- Mendelson, Sarah. 2015. Putin Outs the NGOs: How to Fight Russia's Civil Society Crackdown. *Foreign Affairs*, 6 October.
- Mendelson, Sarah, and John Glenn. 2002. The Power and Limits of NGOs. Columbia University Press.
- Moore, Will H. 1998. Repression and Dissent: Substitution, Context, and Timing. American Journal of Political Science 42 (3):851–73.
- Mummolo, Jonathan, and Erik Peterson. 2018. Improving the Interpretation of Fixed Effects Regression Results. *Political Science Research and Methods* 6 (4):829–35.
- Murdie, Amanda. 2014. Help or Harm: The Human Security Effects of International NGOs. Stanford University Press.
- Murdie, Amanda, and Tavishi Bhasin. 2011. Aiding and Abetting: Human Rights INGOs and Domestic Protest. Journal of Conflict Resolution 55 (2):163–91.
- Narula, Smita. 2008. The Story of Narmada Bachao Andolan: Human Rights in the Global Economy and the Struggle Against the World Bank. New York University Public Law and Legal Theory Working Papers. Available at https://papers.ssrn.com/sol3/papers.cfm?abstract_id=1315459>.
- Neier, Aryeh. 2012. The International Human Rights Movement: A History. Princeton University Press.
- Osorio, Javier, Livia I. Schubiger, and Michael Weintraub. 2018. Disappearing Dissent? Repression and State Consolidation in Mexico. *Journal of Peace Research* 55 (2):252–66.
- Ottaway, Marina, and Thomas Carothers. 2000. Funding Virtue: Civil Society Aid and Democracy Promotion. Carnegie Endowment for International Peace.
- Prasad, Shubha Kamala. 2020. State (In)Security: The Impact of Insurgencies on Foreign Policy. PhD dissertation, Georgetown University.
- Raustiala, Kal. 1997. States, NGOs, and International Environmental Institutions. International Studies Quarterly 41 (4):719–40.
- Reimann, Kim D. 2006. A View from the Top: International Politics, Norms and the Worldwide Growth of NGOs. International Studies Quarterly 50 (1):45–68.
- Risse-Kappen, Thomas, Stephen C. Ropp, and Kathryn Sikkink. 1999. *The Power of Human Rights: International Norms and Domestic Change*. Cambridge University Press.
- Ritter, Emily Hencken, and Courtenay R. Conrad. 2016. Preventing and Responding to Dissent: The Observational Challenges of Explaining Strategic Repression. *American Political Science Review* 110 (1):85–99.
- Rutzen, Douglas. 2015. Civil Society Under Assault. Journal of Democracy 26 (4):28-39.
- Sen, Siddhartha. 1999. Some Aspects of State–NGO Relationships in India in the Post-Independence Era. Development and Change 30 (2):327–55.
- Sikkink, Kathryn. 2011. The Justice Cascade: How Human Rights Prosecutions Are Changing World Politics. Norton.
- Stepan, Alfred C., and Juan Jose Linz. 1996. Toward Consolidated Democracies. *Journal of Democracy* 7 (2):14–33.
- Stephan, Maria, and Erica Chenoweth. 2008. Why Civil Resistance Works: The Strategic Logic of Nonviolent Conflict. *International Security* 33 (1):7–44.
- Stroup, Sarah S. 2012. Borders Among Activists: International NGOs in the United States, Britain, and France. Cornell University Press.
- Stroup, Sarah S. 2019. NGOs' Interactions with States. In Routledge Handbook of NGOs and International Relations, edited by Thomas Davies, 32–45. Routledge.
- Toepler, Stefan, Annette Zimmer, Christian Fröhlich, and Katharina Obuch. 2020. The Changing Space for NGOs: Civil Society in Authoritarian and Hybrid Regimes. *Voluntas* 31 (4):649–62.

Weiss, Meredith L. 2009. Edging Toward a New Politics in Malaysia: Civil Society at the Gate? Asian Survey 49 (5):741–58.

Wilson, Andrew. 2005. Ukraine's Orange Revolution. Yale University Press.

- Wood, Reed M., and Mark Gibney. 2010. The Political Terror Scale (PTS): A Re-introduction and a Comparison to CIRI. *Human Rights Quarterly* 32 (2):367–400.
- Wright, Joseph, and Abel Escribà-Folch. 2009. Are Dictators Immune to Human Rights Shaming? Working Paper 2009/25, Institut Barcelona d'Estudis Internacionals. Available at https://www.ibei.org/are-dictators-immune-to-human-rights-shaming_20650.pdf>.

Author

Suparna Chaudhry is Assistant Professor of International Affairs at Lewis and Clark College in Portland. She can be reached at schaudhry@lclark.edu.

Acknowledgments

I am especially grateful to Susan Hyde, Elisabeth Wood, Thania Sanchez, Beth Simmons, and William Wohlforth for detailed feedback. I also thank Sarah Bush, Andrew Heiss, Eric Hundman, Martha Finnemore, Jeffrey Friedman, Emilie Hafner-Burton, Judith Kelley, Kyle Lascurettes, Jennifer Lind, Amanda Murdie, Christopher Pallas, Matt Scroggs, Niloufer Siddiqui, Sarah Stroup, Felicity Vabulas, Erik Voeten, Geoffrey Wallace, Kelebogile Zvobgo, and two anonymous reviewers for *International Organization*. I also thank participants in the American Political Science Association's 2016 conference, the International Studies Association's 2016 conference, the Yale International Relations Workshop Series, the Dartmouth International Relations Workshop Series, and the William & Mary Government Department's workshop series for their suggestions; Darin Christensen and Jeremy Weinstein for sharing their data; and the South Asian Studies Council of Yale University for financial support.

Key Words

Human rights; NGOs; repression; civil society; democracy assistance

Date received: April 20, 2019; Date accepted: September 3, 2021