

APSA Budget Review

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This budget review was prepared by APSA Treasurer David Lublin as part of the 2023 budgeting process, to provide additional information and context for the Council and Executive Committee in their deliberations and approval.

APSA BUDGET REVIEW

This summary and analysis were prepared based on the very helpful information provided by APSA Staff. I am grateful for their efforts in gathering it together. The analysis presented here is meant to give a sense of various programs and the level of member involvement as well as revenues and expenditures. It does not contain any recommendations but instead is meant to facilitate greater knowledge by the Executive Committee and the Council to promote informed decision making. No information is included about dedicated staff or staff time spent on individual areas or programs.

For the purposes of this document, various expenditures are divided into twelve "modules" to facilitate a better understanding of the budget.

MODULE 1: TEACHING AND LEARNING PROGRAMS

There are four major program types:

1. Teaching and Learning Conference (TLC) at APSA

This one-day conference provides a teaching component to the Annual Meeting. The number registered (326-603) is consistently much higher than those that attend (140-203). In 2022, 326 registered and 175 attended. Attendees accounted for 2.7% of all attendees at the last pre-pandemic (and solely in-person) Annual Meeting in 2019 (192 of 7,032).

Since TLC at APSA is part of the Annual Meeting, it's difficult to disaggregate expenditures and revenues. The total costs of catering and travel support have ranged from \$22,000 to \$42,000 with a projected cost of \$30,000 for 2023 based on 375 registrants and 175 attendees. This does not include other costs such as rooms and AV equipment. Any analysis of the net cost would need to consider attendees who register for APSA to attend the TLC.

2. Teaching and Learning Conference (biennial conference)

This conference occurs separately from the Annual Meeting. Formerly held annually, it now occurs every other year and was held in Baltimore in 2023. In contrast to TLC at APSA, almost all who register also attend. The total registered was 297 in 2018 and 279 in 2020. The net cost to APSA has steadily declined from a high of \$117,127 in 2015 to \$11,685 in 2020.

APSA is projecting lower expenditures in 2023 (\$73,668 compared to \$95,335 in 2020 in Albuquerque), but this estimate excludes indirect costs (salary and overhead) included for prior years. APSA has been making efforts to contain these costs

by giving the planning committee more responsibility as well as through negotiations and bidding out services (e.g. A/V and catering). The Baltimore location reduced shipping and staff travel costs.

Revenue for 2023 was projected conservatively based on 244 registrants and \$2,000 in ad/exhibitor revenue (down from \$7,500 in 2020).

3. International Teaching and Learning Conference

This was a one-off event held in conjunction with the UK Political Science Association. Among 114 attendees, 30 were APSA members. APSA's expenditures were \$13,974 and its share of GBP 14,966 (\$19,115 based on the average exchange rate in 2019). Among the three teaching conferences, this had the highest cost relative to the number of APSA members who participated, though the real cost for TLC at APSA is fuzzy.

4. Teaching and Learning Symposia

In 2022, there were four teaching symposia—one in person and three virtual. APSA plans to hold two symposia in 2023—both likely virtual based on co-leader preferences instead of the budgeted one in person and one virtual. In-person symposium costs are \$6,500 with revenue of approximately \$1,020 depending on attendance. Virtual symposia cost \$2,000 with revenue of approximately \$420. In 2023 we plan to hold two symposia. In general, APSA aims for four symposia in years without a standalone TLC and two symposia in years with a standalone TLC.

MODULE 2: CENTENNIAL CENTER (CC), PRIMARILY RESEARCH GRANTS

APSA's Centennial Center has numerous ongoing grant programs. Separate from the grants themselves—organized below by funding source—staff support is funded by a portion of the draw from the 2nd Century Fund as well as the Grawemeyer Fund (a significant gift with no specified purpose or gift instrument) for the vast majority of the grants. The two exceptions are the Prestage-Fenno Fund and the Fund for Latino Politics administered by the Diversity and Inclusion Department with staff support funded from the operating budget.

1. Funded from the APSA General Fund

Special Projects Fund Grants had 32 applicants with 12 awards made, \$248,538. The APSA website indicates none are planned for 2023.

Spring Centennial Center Research Grants had 70 applicants with 17 awards made, \$41,462.

Centennial Center Grantee Reception at the Annual Meeting, \$7,468.

The Special Projects Fund Grants were established by the Council in 2017 when APSA had a significant budget surplus with the intent of offering them every other year with a vary-

ing amount of grant funds based on availability. Grants were disbursed in 2018, 2020 and 2022. Any decision to offer the grants in 2024 would be up to Council. Special Projects Fund grants totaled \$250,00 in 2018, \$140,000 in 2020, and \$248,538 in 2022.

2. Funded from the Rogers Smith Task Force (all the CC Winter Grants)

Growing Democracy had 14 applicants with two awards made, \$19,700.

Research Partnership on Critical Issues had three applicants with one award made, \$14,000.

Pedagogical Partnerships had two applicants with one award made, \$35,000.

Task Force on New Partnerships Reception at the Annual Meeting, \$2,084.

These funds come from a large gift by Rogers Smith through the Ivywood Foundation that will be depleted by 2024. APSA is seeking external funding to continue them. Some programs have also been funded by no longer active grants from the Hewlett Foundation and Democracy Fund.

3. Funded by Endowments (primarily CC Summer Research Grants)

Collectively, these grants had 148 applicants and 41 awardees at a total cost of \$123,364. Excepting the Pracademic Fund, which is being phased out, all grant programs should continue being funded entirely by their endowments. Some provide opportunities to support existing or new APSA initiatives. More detail on what each program supports is in an appendix at the bottom of this review with the focus here on expenses and the size of each endowment.

Second Century Fund/Centennial Fund. Expenses were \$46,886 in 2022 and ranged from \$41,059 to \$77,535 from 2019-22. Endowment balance of \$2.65 million as of 9/2022.

Marguerite Ross Barnett Endowment. Expenses were \$3,731 in 2021 and thus far \$2,500 for 2022. Endowment balance of \$90,085 as of 9/2022.

Edward Artinian Endowment for Advancing Publishing. Expenses were \$11,936 in 2021 and thus far \$9,900 for 2022. Endowment balance of \$246,973 as of 9/2022.

William A. Steiger Fund for Legislative Studies. Expenses were \$38,937 in 2021 and thus far \$31,075 for 2022. Endowment balance of \$839,764 as of 9/2022. Related to CFP.

Presidency Research Fund. Expenses were \$6,848 in 2021 and thus far \$6,250 for 2022. Endowment balance of \$119,009 as of 9/2022.

Warren E. Miller Fund in Electoral Politics. Expenses were \$7,375 in 2021 and thus far \$4,397 for 2022. Endowment balance of \$162,075 as of 9/2022.

Walter E. Beach Fund. Expenses were \$6,500 in 2021 and thus far \$0 for 2022. Endowment balance of \$113,816 as of 9/2022. Annual Meeting travel grants.

Prestage-Fenno Fund. Administered by the Diversity and Inclusion Department, but part of CC budget. Expenses were \$2,011 for 2021 and thus far \$7,500 for 2022. Endowment balance of \$172,594 as of 9/2022. RBSI Alumni Annual Meeting travel grants.

Alma Ostrom and Leah Hopkins Civic Education Fund. Expenses were \$8,863 for 2021 and thus far \$9,900

for 2022. Endowment balance of \$225,032 as of 9/2022. **Grawemeyer Fund.** No expenses. Endowment balance of \$343,703 as of 9/2022. Will likely be used in 2023 to support Summer CC Research Grants.

James Bryce Fund for Political Science. No expenses in 2021; \$2,500 thus far in 2022. Endowment balance of \$61,604 as of 9/2022.

Women and Politics Fund. Expenses were \$4,612 in 2021 and \$3,559 thus far in 2022. Endowment balance of \$77,015 as of 9/2022.

Huang Hsing Foundation and Chun-tu Hseuh Fellowship for International Scholars. Expenses were \$3,900 in 2021 and \$2,500 thus far in 2022. Endowment balance of \$56,489 as of 9/2022.

Paul A. Volcker Endowment for Public Service Research and Education. Administered by the Public Administration Section but part of the CC budget. Expenses were \$6,000 annually from 2019 through 2021; no expenses thus far in 2022. Endowment balance of \$347,544 as of 9/2022.

Fund for Latino Scholarship. Administered by the Diversity and Inclusion Department but part of the CC budget. Grantees selected by Latino Caucus award committee. Expenses were \$5,800 in 2021 and \$7,000 thus far in 2022. Endowment balance of \$161,931 as of 9/2022.

Herring Fund for Political Art. Expenses were \$10,000 in 2021 but there are no expenses thus far for 2022. Endowment balance of \$99,414 as of 9/2022.

Rita Mae Kelly Fund. Expenses were \$2,500 in 2021 and \$4,068 thus far in 2022. Endowment balance of \$90,730 as of 9/2022.

Seymour Martin Lipset Library Endowment. Funding does not appear to have ever been used. Discussions underway on repurposing funds. Endowment balance of \$68,502 as of 9/2022.

Pracademic Fund. Awards to a faculty member to work for one year with a senior member of the federal executive service. Administered by the Government Affairs but on the CC budget. Expenses were \$8,800 in 2021 with none thus far in 2022. Endowment balance of \$46,669 as of 9/2022. The plan is to spend down the remaining balance and end the program.

4. Visiting Scholars Program

This space is designed to support activities and scholars. APSA will need to assess the utilization of this space moving forward in the wake of the pandemic.

MODULE 3: DIVERSITY AND INCLUSION PROGRAMS

1. The Ralph Bunche Summer Institute (RBSI)

Overwhelmingly funded by a three-year \$462,000 NSF grant received by former APSA President Paula D. McClain. Duke University (Professor McClain's home institution) also provides substantial support that is valued at more than \$150,000: over \$70,000 in direct funding and \$80,000 in in-kind support, including a summer tuition discount. Additionally, RBSI receives a sponsorship of \$15,000 from Cambridge University Press for professional development experiences at the APSA Annual Meeting. Each year, APSA provides \$8,000 to \$9,000 to support one teaching assistant and one writing tutor. Contributions to the Ralph J. Bunche Fund do not yet support the program but will be used to secure its long-term future.

2. Diversity Fellowship Program (DFP)

Supports individuals from underrepresented backgrounds applying to or in the early stages of doctoral programs. Each fall, the DFP awards fellowships in the amount of \$5,000 each, over two years, to students applying to doctoral programs. In 2022-2023, eight fellows were supported out of 16 applicants at a cost of \$40,000. In 2021-2022, 15 fellows were supported out of 30 applicants at a cost of \$75,000.

Each spring, the DFP offers \$2,000 fellowships to graduate students in the pre-dissertation stage of their doctoral program. In 2022-2023, 20 fellows were supported out of 34 applicants at a cost of \$40,000. In 2021-2022, 25 fellows were funded out of 41 applicants at a cost of \$50,000. The DFP is a listed APSA Fund with contributions going into the operating budget to help fund the program.

3. Advancing Research Grants for Early Career Scholars

Grants range between \$2,000 to \$2,500. Funds provide support for the advancement of scholars from underrepresented groups and for research on underserved and underrepresented communities. They can be used to support activities such as gaining access to data, paying research assistants, buying software, fieldwork, and professional development (e.g. methods training). Open to members of underrepresented groups who earned a PhD under six years ago and are not tenured, including contingent faculty and practitioners.

In 2020, the first year that the grants were awarded, one project with a three-researcher team was funded at a cost of \$5,000. In 2021, 10 out of 25 applicants received awards, at a cost of \$25,000. In 2022, six out of 18 applicants were funded at a cost of \$12,000. Many projects include multiple-researcher teams. Funding comes from the operating budget.

4. Advancing Research Grants for Indigenous Politics

APSA funded all six applicants' projects in 2020, the first year of the grant, at a cost of \$10,500 with eight of 12 funded in 2021 at a cost of \$20,000, and six of 15 funded in 2022 at a cost of \$12,000. Many of the funded projects include multiple-researcher teams. Funded out of the operating budget.

5. Lee Ann Fujii Travel Grants

Provides support for APSA Diversity Fellows and alumni to participate in the annual meeting. Awarded grants may range from \$250 to \$400. The number of grantees was six at a cost of \$3,000 in 2020, five at a cost of \$2,325 in 2021, and eight at a cost of \$3,200 in 2022. The fund reached its \$75,000 goal in 2020. It continues to accept donations and uses a 4% drawdown each year to fund the grants.

6. The APSA Diversity Fellowship Program (DFP) Travel Grant

Provides a second set of \$250-\$400 grants for APSA Diversity Fellows and alumni to attend the annual meeting. The number of grantees funded was six at a cost of \$2,400 in 2020 and 2021, and 11 at a cost of \$4,400 in 2022. The DFP is a listed APSA fund with contributions going into the operating budget, which provides funding for the grants.

7. APSA Mentoring Program

Connects undergraduate, graduate students, and junior faculty from all backgrounds to experienced members of the profession for professional development support on academic and career topics. Matches are made twice per year. The number of total matches was 60 in 2020-21, 134 in 2021-22, and 163 in 2022-23. Funding for related expenses comes from the oper-

ating budget.

8. Diversity Student Recruitment Program (DSRP)

Identifies undergraduate students from under-represented backgrounds who show potential for or are interested in doctoral study, and shares this recruitment information with APSA member graduate departments that enroll in the program for an annual \$150 fee. In 2020-21, 42 departments enrolled and the database included information on 570 students interested in being recruited. The equivalent numbers were 44 departments and 650 students for 2021-22, and 47 departments and 448 students for 2022-23.

9. Endowed Prestage-Fenno Fund and the Fund for Latino Politics

A part of Centennial Center funds but administered by the Diversity and Inclusion Department.

MODULE 4: DOCTORAL DISSERTATION RESEARCH IMPROVEMENT GRANTS

Year	Applicants	Awardees	Award Range	Total Awarded
2022	149	27	\$8,000-\$15,000	\$335,000
2021	142	23	\$9,580-\$15,000	\$306,000
2020	180	23	\$8,000-\$15,000	\$311,000

APSA received a \$1.4 million three-year grant (\$470,000 per year) from the National Science Foundation to fund these grants. This covers the grants themselves, staff time dedicated to the program, small honoraria for reviewers, and professional development funds for grantees. The only operating budget expense for this program are any (small) amount not covered by the 10% indirect costs funding included in the grant.

MODULE 5: INTERNATIONAL PROGRAMMING

The net impact of these programs on APSA's budget is positive due to substantial grants for the International Workshops. Since 2008, APSA has organized workshops for scholars in Sub-Saharan Africa, East and Southeast Asia, and the Middle East and North Africa region with funding from the Mellon Foundation, the Luce Foundation, and Carnegie Corporation of New York. Other initiatives to collaborate with national political science associations and engage with scholars from outside the USA are conducted at low or no cost, or are partially defrayed by outside grants.

1. MENA (Middle East and North Africa) Program

Funded entirely by the Carnegie Corporation of New York since 2013. In 2022, the grant includes \$120,000 in staff salaries and over \$13,000 in indirect costs. That year, the program engaged over 140 scholars.

2. Collaborations with other national political science associations

Political Studies Association (UK), Mexican Political Science Association (AMECIP), Korean Political Science Association (KPSA), etc. Direct costs to APSA vary per project from \$0-\$2,000. We have organized panels and training workshops at the KPSA and AMECIP annual conferences.

Date Awarded	Funder	APSA Program	Grant	*Salary/Overhead	Scholars Impacted
March 17	CCNY	MENA Workshop	\$640,000	\$181,167	290
September 17	JUSFC	JAWS	\$30,000	\$4,315	16
November 18	Luce	Asia Workshop	\$365,000	\$150,256	132
April 19	Hewlett	APCG	\$150,000	\$6,955	64; ongoing
September 19	CCNY	MENA Workshop	\$700,000	\$365,267	323
August 21	CCNY	APSN	\$150,000	\$7,826	ongoing
TOTAL			\$2,035,000	\$715,786	825+

*Expenses for staff salaries and overhead billed to grants

Notes: APCG: African Politics Conference Group; APSN: Arab Political Science Network; JAWS: Japanese-American Women Political Scientists; JUSFC: Japan-US Friendship Commission

3. Annual Meeting Research Development Groups (RDGs)

Direct costs vary but we budget \$12,000 per year in travel grants for international scholars to attend the Annual Meeting and participate in RDGs in conjunction with organized sections—usually the Middle East and North Africa, African Politics, or Democracy and Autocracy Sections. The Africa RDG is fully funded by a grant from the Hewlett Foundation. The MENA RDG did not run in 2022 but has been partially supported in the past by the Project on Middle East Political Science.

MODULE 6: AWARDS

Most APSA Awards have either outside support or an endowment that cover their costs. Though staff salaries to administer the awards come from the operating budget, the award programs with endowments include an administrative fee of 1% of the fund balance that goes directly into the operating budget.

The awards funded out of the operating budget have an estimated cost of \$6,638 and are listed here:

Award	Prize
Merze Tate Award	\$750
APSA-IPSA Theodore Lowi Book Award	\$750 every other year
APSA Best Book Award	\$2,000
APSA Community College Faculty Award	\$750
Frank J. Goodnow Award	\$150 (cost of the crystal bowl)
APSA-PSA International Partnerships Award	\$1,238 (GBP 1,000 equivalent)
Best Poster Award	\$500
APSA Award for Teaching Innovation	\$500

The awards that have either outside funding or an endowment are on the following page.

See the module on Teaching and Learning Programs to learn more about the Rogers Smith Task Force funding.

MODULE 7: ANNUAL MEETING

Traditionally, the Annual Meeting has been an important revenue source and further attracts additional members who join for lower conference fees. Net costs or revenues from the Annual Meeting remain turbulent with the rise of virtual programming

and the decline in the number of exhibitors.

Year/Location	Regis-tered	Exhibit Booths/Co.	Gross Revenue	Gross Expenses	Net
2022/Montreal	6,103	56/41	\$1,630,780	\$1,020,631	\$610,149*
2021/Seattle	5,852	48/33	\$1,384,806	\$1,399,081	-\$14,275
2020/Virtual	5,654	NA/34	\$966,126	\$316,413	\$649,713**
2019/DC	7,363	90/66	\$2,000,444	\$949,360	\$1,051,084
2018/Boston	7,032	107/72	\$1,947,714	\$907,511	\$1,040,203
2017/San Francisco	6,396	103/60	\$1,837,575	\$1,157,553	\$680,022

*A Rebate Application for Conventions (GST/HST Tax refund claim of related convention supplies) for CAD \$70,630 (approximately \$50,000 USD) was recently sent to the Canadian Government. We are waiting to see what is ultimately approved and paid in USD by Canada before booking the refund to 12-31-2022 activity.

** Due to COVID, the 2020 Annual Meeting was canceled in person. As a result, a claim was filed and \$286,483 of insurance proceeds received is included.

MODULE 8: CONGRESSIONAL FELLOWSHIP PROGRAM

APSA Applicants and Fellows

Class	Political Science		Journalism		Communications	
	Apps	Fellows	Apps	Fellows	Apps	Fellows
2023-24	19	4	5	2	0	0
2022-23	22	6	3	1	0	0
2021-22	31	5	12	2	3	1
2020-2021	31	5	8	1	2	1
2019-2020	19	5	9	1	6	1
2018-19	22	6	12	2	0	0
2017-18	25	5	11	1	2	0

The gift agreement for the Congressional Fellowship Program (CFP) endowment specifies that there should be at least six political science and journalism fellows combined as well as at least two communications fellows. We have had trouble hitting the latter because of recruitment difficulties. APSA is close to finalizing an updated gift agreement with Verizon that will make use of the CFP funds to support the program a bit more flexible.

Outside sources fund stipends and travel for all fellowships than political science, journalism, and communications fellows. These vary by year but includes the Federal Executive, Health

Awards that have either outside funding or an endowment

Award	Prize	Fund Balance (as of 12/31/22) or Sponsor
DISSERTATION AWARDS		
Gabriel A. Almond Award	\$750	\$48,889.61
William Anderson Award	\$750	\$23,069.20
Edward S. Corwin Award	\$750	\$49,356.68
Harold D. Lasswell Award	\$1,000	\$85,872.59
E.E. Schattschneider Award	\$750	\$31,443.83
Kenneth Sherrill Prize	\$500	\$38,522.96
Leo Strauss Award	\$750	\$74,839.69
Leonard D. White Award	\$750	U. of Chicago
BOOK AWARDS		
Ralph J. Bunche Award	\$1,000	Supported by Gladys M. Kammerer Fund
Robert A. Dahl Award	\$750	\$37,476.94
Gladys M. Kammerer Award	\$1,000	#461,681.00
Benjamin E. Lippincott Award	\$10,000	U. of Minnesota
Victoria Schuck Award	\$1,000	\$131,811.19
CAREER AWARDS		
APSA Distinguished Award for Civic and Community Engagement	\$1,000	Rogers Smith Task Force
APSA Distinguished Teaching Award	\$1,000	\$138,476.68
John Gaus Award	\$2,000	\$181,267.96
Hubert H. Humphrey Award	\$1,000	Supported by Gladys M. Kammerer Fund
Carey McWilliams Award	\$750	\$54,767.78
Charles Merriam Award	\$500	\$34,666.45
Barbara Sinclair Lecture	\$1,000	CCPS, SPA, American U.
Ithiel de Sola Pool Award	\$2,000	\$37,284.77
Hanes Walton Jr. Career Award	\$750	\$47,827.03
PAPER/ARTICLE/POSTER AWARDS		
Franklin L. Burdette/Pi Sigma Alpha Award	\$750	Pi Sigma Alpha
Heinz I. Eulau Award APSR	\$750	\$36,237.95
Heinz I. Eulau Award POP	\$750	Cambridge UP
TLC AWARDS		
Michael Brintnall Teaching and Learning Award	\$300	\$47,017.20

Partner Organization Fellows

Class	Federal Executive	Health &		Robert Wood Johnson Founda- tion Health Policy	Spirit Mtn Com- munity Fund-Mark Hatfield	Asia Foundation	Sasakawa Peace Foun- dation	Matsushita Institute of Govt & Mgmt
		Aging Policy: Resident	Aging Policy: Non-Resident					
2022-23	5	1	13		1	1	1	1
2021-22	4	2	11		1			
2020-2021	4	5	8		1			
2019-2020	6	5	7	6	1	1		
2018-19	4	5	10	8	1	1		1
2017-18	4	4	8	6	1		1	

and Aging Policy, Spirit Mountain, and all international fellows.

The CFP endowment fully funds the stipends and travel for the six to eight APSA-funded fellows each year, as well as providing a 0.5% draw (recently about \$100,000) to go towards administrative costs, including salaries and indirect costs, etc. Together, this can total no more than 5.5% of the CFP endowment fund. APSA earns another \$150,000 per year from partners by providing training and support for about 20 additional fellows (fees recently of \$5,300 for full-time and \$3,500 for part-time fellows). Collectively, this income generally covers the entire CFP cost.

For 2023, the total budgeted expenses for CFP (including salary and wages, as well as stipends and travel for the fellows) are approximately \$678,000. The total direct costs, which exclude salary and wages, are approximately \$529,000. Excluding the stipends and travel for fellows, which are funded by the CFP endowment, total budgeted expenses are approximately \$210,000 and total direct costs are approximately \$61,000.

MODULE 9: DEPARTMENTAL MEMBERSHIPS

APSA earns significant revenue from departmental memberships, roughly \$350,000. Among the services offered with membership, eJobs is the only one used at a high rate. As departmental budgets continue to tighten, APSA will need to make sure members see value in adding or retaining membership to maintain this revenue source.

Departmental Members by Type and Income

Type	Dues	Number	Income
Grad, 1-10 Faculty	\$531	56	\$29,736
Grad, 11-20 Faculty	\$936	72	\$67,392
Grad, 20-30 Faculty	\$1,617	58	\$93,786
Grad, 31+ Faculty	\$2,141	31	\$66,371
High School	\$110	1	\$110
Two-Year Institutions	\$110	2	\$220
Undergrad, 1-5 Faculty	\$244	103	\$25,404
Undergrad, 6+	\$411	164	\$67,404
TOTAL	487		\$350,151

Use of Departmental Services Programs

	2018-19	2019-20	2020-21	2021-22
Sponsored* Students (add'l fee)	14	21	24	23
DSRP** Enrollment (add'l fee)	48	51	37	37
External Review Request	8	6	4	16
Dept. Chair Roundta- ble & Lunch	39	38	Hybrid	46 RSVPs
eJobs	296	261	220	321

*Departmental members can sponsor student memberships for \$26/student.

**DSRP is the Diversity Student Recruitment Program. This program provides resources for PhD departments to recruit graduate students from under-represented backgrounds. Departments that participate have access to the DSRP database of students interested in pursuing doctoral study, as well as related resources and best practices. Departments pay \$150 per year to participate.

APSA EJOBS

Member departments gain access to post to eJobs at no additional cost. Non-member departments can post listings for a fee of \$300 for the first month and \$150 for each additional month. In FY2021, 38% of listings were paid for resulting in total revenue of \$160,650. In FY2022, 35% of listings were paid for, totaling \$154,950 in revenue. Departments that post to eJobs may view candidate CVs that are posted to eJobs. All listings that are posted to eJobs are also published in the monthly eJobs PDF.

MODULE 10: INDIVIDUAL MEMBERSHIPS

Individual Memberships produce a large piece of APSA's annual revenue. Individual members gain access to APSA's complete benefit offerings including but not limited to eJobs, APSA publications, access to join Organized Sections, APSA grants, and discounted registration rates for the APSA Annual Meeting and Teaching and Learning Conference.

Fiscal Year	Average Annual Membership	Revenue
FY2020	10,469	\$1,425,375
FY2021	10,562	\$1,324,554
FY2022	10,861	Pending

ASSOCIATION

APSA offers nine Professional Membership options, based on a sliding income scale, as well as retired memberships, associate membership, student membership, unemployed membership, targeted international membership, K-12 educator, and life membership. Available in 1-year and 3-year terms, membership revenue is deferred on a monthly basis over the membership term.

MODULE 11: PUBLICATIONS

Revenue	2022 Actual	2023 Budget
Cambridge Editorial Support	\$733,465	\$755,730
Cambridge Royalty Advance	\$704,379	\$653,400
Cambridge Royalty Surplus	\$29,918	*
JSTOR Royalty	\$70,735	\$70,612
T&F JPSE Royalty	\$3,073	\$2,500
T&F JPSE Editorial	\$14,500	\$14,500
TOTAL	\$1,556,070	\$1,496,742
Expenses		
APSR Editorial Support	\$234,191	\$225,250
PS Editorial Support	\$168,067	\$88,000
POP Editorial Support	\$202,870	\$156,134**
JPSE Editorial Support	\$28,250	\$21,000
JPSE Member Online Access	\$21,644	\$25,000
PS Today Fulfillment	\$29,511	\$26,000
Editor Travel	\$4,828	\$17,250
TOTAL	\$689,381	\$558,634
NET	\$866,689	\$938,108

*Any royalty surplus from Cambridge for 2023 will be received in March 2024 but credited back to 2023.

**The \$156,134 for POP includes a final payment to UF plus a little over \$100,000 estimated for part of the year to the new team. Editor travel includes shifting some expenses from editorial support to travel reimbursement for JPSE and PS. Last year, PS included support for both editorial teams. CUP Revenue cannot be broken down by publication as the journals are bundled.

MODULE 12: STAFF SALARIES

The current total salary cost (excluding benefits) for APSA's 36 employees is \$2,974,890.

At its last meeting, the Council tentatively approved a salary increase of 2% for non-newly hired staff at a cost \$295,192. Each additional 1% in salary increase would cost \$147,596.

Appendix: Expanded Information on Endowment Funded Awards

Second Century Fund/Centennial Fund. Supports the operating of CC as well as Summer CC Research Grants. It's also the primary source of "off-cycle" grants discretionary funding of CC initiatives. Expenses were \$46,886 in 2022 and ranged from \$41,059 to \$77,535 from 2019 through 2022. Endowment balance of \$2.65 million as of September 27, 2022.

Marguerite Ross Barnett Endowment. Support research on

issues of diversity, cultural nationalism, African American voting behavior, education policy, and minority policy and politics. Expenses were \$3,731 in 2021 and thus far \$2,500 for 2022. Endowment balance of \$90,085 as of September 27, 2022.

Edward Artinian Endowment for Advancing Publishing. Funds proposals directly related to publishing, such as book workshops, proofreading costs, manuscript revisions, and research projects with a clear path to book publication. Expenses were \$11,936 in 2021 and thus far \$9,900 for 2022. Endowment balance of \$246,973 as of September 21, 2022.

William A. Steiger Fund for Legislative Studies. As part of the Congressional Fellowship Program, this fund allows former APSA Congressional Fellows to extend their stay to conduct research or complete a writing project. As part of the CC, it funds grants grant proposals to study legislative politics. Expenses were \$38,937 in 2021 and thus far \$31,075 for 2022. Endowment balance of \$839,764 as of September 27, 2022.

Presidency Research Fund. Supports research on the American Presidency. Expenses were \$6,848 in 2021 and thus far \$6,250 for 2022. Endowment balance of \$119,009 as of September 21, 2022.

Warren E. Miller Fund in Electoral Politics. Support research on electoral politics and other areas of political science inquiry. Expenses were \$7,375 in 2021 and thus far \$4,397 for 2022. Endowment balance of \$162,075 as of September 27, 2022.

Walter E. Beach Fund. Provides travel grants to junior scholars and graduate students to attend the Annual Meeting. Expenses were \$6,500 in 2021 and thus far \$0 for 2022. Endowment balance of \$113,816 as of September 27, 2022.

Prestage-Fenno Fund. The Prestage-Fenno Fund promotes and supports expanded opportunities for students from underrepresented backgrounds contemplating advanced training in political science. Over the years, this fund has been used to supplement travel and accommodation grants for RBSI alumni to attend the Annual meeting. Administered by the Diversity and Inclusion Department, but part of CC budget. Expenses were \$2,011 for 2021 and thus far \$7,500 for 2022. Endowment balance of \$172,594 as of September 27, 2022.

Alma Ostrom and Leah Hopkins Awan Civic Education Fund. Supports APSA's promotion of democratic engagement, including training seminars, publications, outreach and research. Expenses were \$8,863 for 2021 and thus far \$9,900 for 2022. Endowment balance of \$225,032 as of September 27, 2022.

Grawemeyer Fund. CC Staff are still exploring uses for this fund but it will likely be used in 2023 to support Summer CC Research Grants. No expenses. Endowment balance of \$343,703 as of September 27, 2022.

James Bryce Fund for Political Science. Promote global study of political life and the internationalization of political science. Administered as part of the Summer CC Research Grants. No expenses in 2021; \$2,500 thus far in 2022. Endowment balance of \$61,604 as of September 27, 2022.

Women and Politics Fund. Supports research on women and politics. Administered as part of the Summer CC Research Grants. Expenses were \$4,612 in 2021 and \$3,559 thus far

in 2022. Endowment balance of \$77,015 as of September 27, 2022.

Huang Hsing Foundation and Chun-tu Hseuh Fellowship for International Scholars. Funds research on the politics of East Asia. Expenses were \$3,900 in 2021 and \$2,500 thus far in 2022. Endowment balance of \$56,489 as of September 27, 2022.

Paul A. Volcker Endowment for Public Service Research and Education. Supports doctoral research on public administration. Administered by the Public Administration Section but part of the CC budget. Expenses were \$6,000 annually from 2019 through 2021; no expenses thus far in 2022. Endowment balance of \$347,544 as of September 27, 2022.

Fund for Latino Scholarship. Promotes the entry and retention of Latinas and Latinos into political science as well as financial assistance to graduate study. It also provides support for advances in the study of Latino Politics. This fund is administered by the Diversity and Inclusion Department, but it is part of CC budget. Grant winners are selected by an award committee identified by the chair of the Latino Caucus. Expenses were \$5,800 in 2021 and \$7,000 thus far in 2022. Endowment balance of \$161,931 as of September 27, 2022.

Herring Fund for Political Art. Beginning in 2023, the fund will support projects of political art and be included in the Summer CC Research Grants. Expenses were \$10,000 in 2021 but there are no expenses thus far for 2022. Endow-

ment balance of \$99,414 as of September 27, 2022.

Rita Mae Kelly Fund. Funds an award, public presentation, or research grants for pre-dissertation students on scholarship focused on the intersection of gender, race, ethnicity and political power. Administered as part of the Summer CC Research Grants. Expenses were \$2,500 in 2021 and \$4,068 thus far in 2022. Endowment balance of \$90,730 as of September 27, 2022.

Seymour Martin Lipset Library Endowment. Used to fund the Centennial Center Library. Managed by the CC but does not appear to have ever been used. Discussions are underway with the Lipset family on repurposing to support current APSA priorities. Endowment balance of \$68,502 as of September 27, 2022.

Pracademic Fund. Awards a sum to a faculty member to work for one year with a senior member of the federal executive service. Administered by the Government Affairs Department but on the CC budget. Expenses were \$8,800 in 2021 with none thus far in 2022. Endowment balance of \$46,669 as of September 27, 2022. The plan is to spend down the remaining balance and end the program; a stipend of \$13,200 has been awarded for 2023.

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