Correspondence

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Cost Containment and Humanizing Medicine

Dear Editors

I read with interest Marshall Kapp's book review essay in the April issue concerning the attorney's role in helping to humanize medicine. However, the medical profession is getting mixed messages from society in this era in which cost containment is a key goal, with physicians being told they are participants in a competitive industry in which traditional business precepts are to be followed. Convincing physicians to devote more time (for that is what a caring approach will require) in interacting with their patients is no small task. Who would relish accepting the responsibility to urge a physician to be more attentive, and listen more, to his patients, when the physician has been recently solicited to enter a Preferred Provider Arrangement, which will lower his revenue per item of service in order to maintain and, perhaps, to increase his patient population?

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Heart Transplantation in Massachusetts and the Prince of Denmark

Dear Editors:

A Shakespearean controversy has evolved between George Annas, Chairman of the Massachusetts Task Force on Organ Transplantation, and some Massachusetts health care providers. The Task Force, in its report published in the February issue, has opted for a Procrustean measure and has chosen to "restrict the total number of transplants" to fit the demands on health care financing in the state. Professor Annas, also in the February issue, says that his physician colleagues quote Hamlet in defense of transplantation: "Diseases desperate grown by desperate appliances are relieved or not at all." The Chairman's preference is for the King's earlier speech: "How dangerous is it that this man [organ transplantation] goes

loose! Yet must not we put the strong law on him. He's loved of the distracted multitude...." (IV.iii).

Hamlet's fatal flaw was ambivalence. His quest for justice was marred by indecision. The Task Force choice for propter boc limitation of heart transplantation is exemplary of the Hamlet Syndrome. The plan would fund an indicated health care intervention for only some of the time, and is a clear case of halfway decision making. This outcome derives from concern that transplanta tion is a halfway technology. It is also, according to Professor Annas, "extreme and expensive," and time is needed "to persuade the public that a free-for-all in organ transplantation is reckless, while a controlled system has pay-offs in terms of quality care, equity, and cost savings." The Report of the Massachusetts Task Force nonetheless acknowledges the relative success of heart transplants and renal transplants compared to other types of emerging transplantation technology. The expense of the Medicarefunded End-Stage Renal Disease program notwithstanding, renal transplantation represents only 10 percent of end-stage renal disease management and results in satisfactory levels of rehabilitation among a population for which death and dialysis are the alternatives.1 Heart transplantation, a newer technology, has had increasing success, with Dr. Shumway's group reporting an estimated five-year survival in approximately two-thirds of cases.2 Liver transplantation has been less effective but the results are encouraging with dramatic improvement in many cases.

One factor which beclouds the area of heart transplantation is the decision in 1980 by the trustees of Massachusetts General Hospital to abstain from heart transplantation. The decision, since reversed, was strongly influenced by a minority viewpoint among the clinical staff of the hospital that preventive health care measures were a priority in the health care system. The schism between proponents of primary preventive care and advocates of assertive tertiary intervention parallels the division between "old liberalism" and "new conserva-

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tism" discussed thoughtfully by Robert Reich in the May issue of the Atlantic.³ Professor Reich concludes that a new public philosophy is needed, rejecting the idea "that the central struggle of our age is over the division of a fixed quantity of global wealth," and suggesting instead "the possibility of an enhanced quality of life for all, contingent on mutual adaptation." Polarities in the health care field based on competition for a common pool of dollars are equally unappealing.

Primary, secondary, and tertiary care, as they currently exist in our health system, are each incomplete and at the same time complementary. Intensive tertiary intervention, of which heart, liver and renal transplantation are exemplary, is costly. It promises to replace fatal illness with chronic, manageable illness. It does so with frequent success. In sharp contrast is the relative failure of therapeutic intervention for chronic to-bacco smoking, our greatest health hazard. Here treatment is ubiquitous,

inexpensive, and typically of transient merit. Alcohol abuse is another case in point. One plausible, if speculative, outcome of an accelerated heart transplant program could be a more educated populace, better motivated to abstain from self-abuse. Central here is Professor Reich's idea of adaptation. We may need a better integrated health care system, in which waste is eliminated for all treatments (consider the often discussed situation of extensive expenditure for terminal care), and in which an informed public determines its willingness to expand the health care percentage of the gross national product to extend the pursuit of quality living. And, possibly, it may be prudent and cost-saving to confine intensive tertiary care to our large teaching institutions with well-staffed multidisciplinary services and basic laboratory science support, while less demanding intervention is taken up increasingly by community care systems.

The Massachusetts Task Force has attempted an equitable approach, but

what it offers for heart transplantation is a system of rationing. Discrimination is temporal rather than by age, race or wealth. If only twenty patients per year are allowed to receive transplants, the twenty-first annual candidate and each thereafter are simply left to seek treatment elsewhere or die. The system is only restrictive for the first two to three years—but those eliminated will not live to reapply. The precedent is dangerous.

It flies in the face of reason to legislate for underutilization of an effective health care intervention. Imagine a world with newly arrived penicillin made available to a prearranged number of young mothers with puerperal sepsis. A more current example is afforded by Acquired Immunodeficiency Syndrome (AIDS). There is no effective treatment for this disorder. and one financial writer has estimated that care for its victims would cost \$5 billion to the health care system by 1990.5 Would a policy committee designed to meet this looming problem limit the number of cases to be treated annually?

Professor Annas and the Massachusetts Task Force for Organ Transplantation have undertaken an enormous task and are to be lauded for the undertaking. But the task itself requires refinement.

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