‘What would you do if you were me, doctor?’: randomised trial of psychiatrists’ personal v. professional perspectives on treatment recommendations†

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**Background**
If patients are unsure whether a specific treatment is really good for them, they often pose the question, ‘What would you do if you were me, doctor?’ Patients want their psychiatrists to put themselves in their shoes and not to give a ‘standard recommendation’.

**Aims**
To study whether this question really leads psychiatrists to reveal their personal preferences.

**Method**
Randomised experimental study with 515 psychiatrists incorporating two decision scenarios (depression scenario: antidepressant v. watchful waiting; schizophrenia scenario: depot v. oral antipsychotic) and three experimental conditions giving a recommendation to a patient asking, ‘What would you do if you were me, doctor?’; giving a regular recommendation to a patient without being asked this question; and imagining being ill and deciding for yourself). Main outcome measures were the treatments chosen or recommended by physicians.

**Results**
Psychiatrists choosing treatment for themselves predominantly selected other treatments (mostly watchful waiting and oral antipsychotics respectively) than what psychiatrists recommended to patients when asked in the ‘regular recommendation role’ (i.e. antidepressant and depot respectively). Psychiatrists in the ‘what-would-you-do role’ gave recommendations similar to the ‘regular recommendation role’ (depression scenario: $\chi^2 = 0.12$, $P = 0.73$; schizophrenia scenario: $\chi^2 = 2.60$, $P = 0.11$) but distinctly different from the ‘self role’.

**Conclusions**
The question ‘What would you do if you were me, doctor?’ does not motivate psychiatrists to leave their professional recommendation role and to take a more personal perspective. Psychiatrists should try to find out why individuals are asking this question and, together with the individual, identify the most appropriate treatment option.

**Declaration of interest**
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‘What would you do if you were me, doctor?’ is a question that is often posed to doctors when individuals have a decisional conflict and when they are unsure which treatment to choose.1 By asking this question, patients expect doctors to go beyond giving professional advice and reveal their personal preferences by imagining themselves in the patient’s situation.2 Many patients believe that doctors, when deciding for themselves, would choose the best option3 since they are free from strategic considerations (for example financial limitations, physicians’ self-interests). And in fact, there is evidence that the treatment doctors choose for themselves sometimes differs from the treatment they recommend to their patients.4,5 Doctors, for example, are less likely to have surgery than the general population, and although they might recommend taking part in clinical trials to their patients, they are less inclined to do so themselves.6,7 In psychiatry, it has also been shown that some health professionals reject the same therapies for themselves that are typically prescribed to patients.8 Many individuals with psychiatric conditions are sceptical about psychotropic drugs and the evidence is often ambiguous as to what benefit can really be expected from medications (for example antidepressants).9 In these cases such patients might be especially interested in what their psychiatrists would choose for themselves. However, despite patients often asking ‘What would you do if you were me, doctor?’ little is known about how psychiatrists react to this question and whether they truly recommend what they would choose for themselves if they were ill.

**Method**

**Design**
We chose a randomised experimental design with two different decision scenarios: the first treatment for an individual with depression and the second treatment for an individual with schizophrenia; both were described in a case vignette. The study included three experimental conditions: psychiatrists were told to imagine that they were the treating physician and had to give a regular recommendation to the individual (‘regular recommendation role’); psychiatrists were told to imagine that they were ill and had to decide for themselves (‘self role’); psychiatrists were told to imagine that they were the treating physician being asked ‘What would you do if you were me, doctor’ by the individual (‘what-would-you-do role’).
In each scenario, participating psychiatrists could choose between two treatment options (depression scenario: watchful waiting vs. antidepressant; schizophrenia scenario: oral vs. depot antipsychotic). The decisions between watchful waiting and antidepressant and between oral antipsychotic and depot antipsychotic were chosen because both are frequent in the daily routine and evidence does not suggest that one option is clearly superior to the other. Therefore we expected to see a difference between the self role and the regular recommendation role.

As in studies with lay people, we imagined that physicians in the self role would more often choose the less invasive treatment options (watchful waiting and oral medication) than in the regular role.10,11 Two different decision scenarios (depression scenario and schizophrenia scenario) were used to learn whether physicians’ behaviour is also affected by the type of decision scenario, not just by their role. Study participants were asked to participate in a ‘medical decision-making’ questionnaire. In order to avoid influencing the participants’ responses, no specific information was given about the study. The study was approved by the institutional review board (Ethikkommission der Technischen Universität München).

**Participants**

Participants were 515 psychiatrists recruited consecutively during the annual congress of the German Psychiatric Association (Deutsche Gesellschaft für Psychiatrie, Psychotherapie und Nervenheilkunde), Germany. All attending psychiatrists were eligible. The response rate was almost 90%.

**Procedure**

Questionnaires were sorted in a randomised manner and then consecutively handed out to participants. Participating psychiatrists received a questionnaire containing one of the two scenarios (depression or schizophrenia) and one of the three experimental conditions (recommendation role, what-would-you-do role or self role). After reading the case vignette, the participants were requested to make a choice between two treatment options (Fig. 1 and Appendix).

**Depression scenario**

In this scenario, psychiatrists in the recommendation role and in the what-would-you-do role were asked to imagine treating an out-patient with depressive symptoms. Psychiatrists in the self role were asked to imagine that they had depressive symptoms themselves and were being treated by a psychiatrist as an out-patient. The two treatment options to choose from were immediate treatment with an antidepressant and watchful waiting. In the regular recommendation role and the what-would-you-do role, psychiatrists were asked to indicate what kind of treatment they would recommend to the patient. In the self role, the psychiatrists were requested to decide what treatment option they would prefer if they had depression themselves. Depressive symptoms presented in the case vignettes were identical in all three conditions.

**Schizophrenia scenario**

The structure of this scenario was identical to the depression scenario. Psychiatrists were asked to imagine treating an
out-patient experiencing a second relapse of schizophrenia (in the self role: to imagine having the disease themselves). It was additionally mentioned that the patient (in the self role: the physician) sometimes forgets to take the antipsychotic medication. The two treatment options to choose from were treatment with an oral antipsychotic or a depot antipsychotic.

After making the treatment decision for their assigned scenario, psychiatrists answered additional questions about their opinion of the effectiveness of the treatment options, about the importance of whether the treatment choice is in accordance with treatment guidelines and about the unpleasantness of the treatment options for the patient/for themselves (6-point Likert scale ranging from ‘low’ (1) to ‘high’ (6)). All participants were requested to supply their age, gender and professional psychiatric experience, along with the percentage of their patients with depression (depression scenario) or schizophrenia (schizophrenia scenario). All responses were anonymous.

Data analysis

To test whether treatment selections differed across the three conditions (regular recommendation role, what-would-you-do role and self role) we used chi-squared tests, including post hoc comparisons. Analyses of variance (also including post hoc Scheffé comparisons) were used to investigate whether psychiatrists in different roles also vary with respect to different aspects of treatment choice (for example perceived effectiveness of treatment options, importance that treatment choice is in accordance with treatment guidelines). Additionally, paired t-tests were applied for within-group comparisons. A hierarchical logistic regression analysis was conducted to test whether the role had, independently of several factors (variables tested in the above mentioned analyses of variance and sociodemographic variables), influenced the psychiatrists’ treatment selection. We used a hierarchical approach because we wanted to explore, first of all, the effect of the role and second, the effect of other variables included in the regression analysis. A two-sided $P < 0.05$ was considered significant. Data were analysed using the SPSS Version 16.0 for Windows.

Results

We asked 578 psychiatrists to fill out the questionnaire. In total 7% of them ($n = 40$) refused to take part in the study, another 4% ($n = 23$) did not return the questionnaire, giving an overall response rate of 89%. Thus, a total of 515 psychiatrists (228 females, 285 males; data missing for 2) took part in the study. Their mean age was 46.1 years (s.d. = 9.4) and their professional experience averaged 15.0 years (s.d. = 9.7). About 67.2% of the psychiatrists worked in a psychiatric hospital and 30.5% worked in private practice; 2.3% of the participants worked in neither a hospital nor a private practice. Differences regarding sociodemographic variables were not found between the two different decision scenarios or between the three different role conditions.

Influence of psychiatrists’ role on treatment decisions

The results of both scenarios showed that psychiatrists preferred different treatment options depending on their role in the decision process (depression scenario: $\chi^2 = 44.36, P < 0.001$; schizophrenia scenario: $\chi^2 = 37.79, P < 0.001$). Post hoc comparisons revealed that psychiatrists in both scenarios of the what-would-you-do role differed significantly from psychiatrists in the self role (depression scenario: $\chi^2 = 32.30, P < 0.001$; schizophrenia scenario: $\chi^2 = 36.66, P < 0.001$) but not from psychiatrists in the regular recommendation role (depression scenario: $\chi^2 = 0.12, P = 0.73$; schizophrenia scenario: $\chi^2 = 2.60, P = 0.11$). Moreover, differences between psychiatrists in the regular recommendation role and psychiatrists in the self role were also significant (depression scenario: $\chi^2 = 29.15, P < 0.001$; schizophrenia scenario: $\chi^2 = 20.93, P < 0.001$).

With regard to treatment options, psychiatrists in the what-would-you-do role and in the regular recommendation role more often chose an antidepressant in the depression scenario and a depot medication in the schizophrenia scenario than psychiatrists in the self role (psychiatrists who chose an antidepressant: what-would-you-do role 81.4%, regular recommendation role 79.3%, self role 39.1%; psychiatrists who chose a depot medication: what-would-you-do role 58.8%, regular recommendation role 46.4%, self role 14.1%; Fig. 2).

Taken together, these findings indicate that psychiatrists chose distinctly different therapies when deciding in the self role compared with the regular recommendation role and the question ‘What would you do if you were me, doctor?’ apparently did not motivate psychiatrists to reveal their true personal preferences.

![Fig. 2 Chosen treatment options in relation to psychiatrists’ role.](image-url)
Influence of psychiatrists’ role on attitudes towards treatment options

In accordance with the differences seen in treatment choices, psychiatrists’ rating of additional treatment aspects was also dependent on the role they were asked to imagine themselves in. For both scenarios, psychiatrists in the what-would-you-do role behaved differently from psychiatrists in the self role, but similarly to the psychiatrists in the regular recommendation role (Table 1). Thus, psychiatrists in the what-would-you-do role and in the regular recommendation role recommended treatment options that were in accordance with treatment guidelines more than psychiatrists in the self role. In addition, they perceived the more invasive option (antidepressants in the depression scenario and depot medication in the schizophrenia scenario) as less unpleasant for the patient than psychiatrists in the self role perceived it for themselves.

There were no differences between the roles regarding the perceived effectiveness of the more invasive treatments (antidepressants in the depression scenario and depot medication in the schizophrenia scenario). The less invasive options (watchful waiting in the depression scenario and oral medication in the schizophrenia scenario), however, were considered by psychiatrists in the self role to be more effective than by psychiatrists in the two other roles.

Paired t-tests revealed that in all three role conditions the more invasive options of antidepressant and depot medication were estimated to be more effective than the non-invasive options of watchful waiting and oral medication (depression scenario: what-would-you-do role: t = 10.46, P < 0.001; regular recommendation role: t = 10.21, P < 0.001; self role: t = 5.53, P < 0.001; schizophrenia scenario: what-would-you-do role: t = 7.20, P < 0.001; regular recommendation role: t = 6.39, P < 0.001; self role: t = 2.33, P = 0.02).

Hierarchical logistic regression analysis to control for confounding factors

We performed a hierarchical logistic regression to test whether the role of the psychiatrists had, independently of the above-mentioned factors (for example importance of guidelines), influenced the choice of treatment. Additionally, we controlled for sociodemographic variables. In bloc 1 the independent variable was ‘role’. In bloc 2 the additional factors and sociodemographic variables were entered (Table 2). In bloc 1, we found a strong effect for role (depression scenario: R² = 0.19; schizophrenia scenario: R² = 0.20): psychiatrists in the self role more often chose the less invasive treatment option than psychiatrists in the what-would-you-do role (depression scenario: odds ratio (OR) = 5.96 (95% CI 2.95–12.06), P < 0.001; schizophrenia scenario: OR = 8.43 (95% CI 3.96–17.96), P < 0.001). However, psychiatrists in the regular recommendation role did not differ from psychiatrists in the what-would-you-do role (depression scenario: OR = 1.06 (95% CI 0.50–2.28), P = 0.88; schizophrenia scenario: OR = 1.71 (95% CI 0.91–3.22), P = 0.10). Bloc 2 (depression scenario: R² = 0.52; schizophrenia scenario: R² = 0.66) showed that the incremental effect of the additional variables entered in this bloc was also strong. In addition to role, other predictors, such as ‘unpleasantness of the invasive treatment option for the patient’, influenced the kind of treatment chosen/recommended.

Discussion

Our survey revealed two major findings. First, psychiatrists choosing a treatment for themselves predominantly selected a
different treatment than the one recommended to patients by participants asked in the regular recommendation role. Psychiatrists preferred the less effective, less invasive and more risky options for themselves (i.e. watchful waiting and oral antipsychotics) whereas they recommended the more effective and invasive ones for the patient (i.e. antidepressants and depot injections). Second, psychiatrists asked by a patient, ‘what would you do if you were me, doctor?’ remained in their usual professional recommendation role and usually did not recommend the same treatment options as those most often chosen by psychiatrists deciding in the self role.

**Why do psychiatrists choose different treatments for themselves than for their patients?**

First of all, psychiatrists may see themselves as better educated than most of their patients and thus more competent to take action when the less invasive but also less effective treatment (for example ‘wait and see’) has failed. Doctors might assume that their patients are not reliable enough to return for more intense treatment should a less invasive/less effective treatment fail.

Second, psychiatrists might hesitate to recommend the more risky option (for example ‘wait and see’) to the patient, because they might be held accountable for negative consequences (for example a suicide attempt) of this decision. In fact, evidence shows that accountability to others motivates advice givers to act differently than when making a personal decision. Psychiatrists in the self role perceived treatment guidelines as less important for their own treatment decision.

Third, personal decision makers have been reported to weigh dimensions of options differently than advice givers. Physicians in our study more often preferred the more effective but also more inconvenient treatment options (antidepressant and depot medication) for patients than for themselves. This may be explained by physicians in their usual recommendation role tending to focus predominantly on outcomes and benefits of medication whereas personal decision makers (psychiatrists in the self role) also consider inconvenience, cost and adverse effects when deciding to start or continue medications.

Fourth, psychiatrists’ decision-making might also have been affected by omission bias. Psychiatrists in the self role might focus predominantly on the unpleasantness of the more invasive treatment option (for example needle pain of depot) whereas they do not consider the risk of omitting an effective treatment for relapse prevention. Previous research has shown that omission bias might be more frequent in personal decision makers than in advice givers.

Furthermore, the study revealed that doctors in the self role estimated the less invasive options to be more effective than doctors surveyed under the other conditions. This finding might be explained by dissonance theory, which states that after a decision, people tend to defend their decision in order to maintain consistency and to reduce cognitive dissonance. Thus, considering a less invasive treatment option as more effective may help doctors who chose this option to reduce cognitive dissonance. The same might hold true for the finding that psychiatrists in the self role perceived treatment guidelines as less important for their own treatment decision.

**Why did the question ‘What would you do if you were me, doctor?’ not motivate doctors to reveal their personal preferences?**

There might be several reasons why doctors do not share their preferences with their patients, even when being asked for them.
How can psychiatrists respond to the question 'What would you do if you were me, doctor?'

Should they decline to answer the question and thus leave the patient to make the decision alone? Or, should they give a 'normal' recommendation? One option might be to figure out why the person is asking such a question and what his or her concerns are and then discuss them with the individual. The physician may offer a recommendation from his/her professional (not personal) perspective, while accounting for the patient's personal situation and values when possible. However, psychiatrists should emphasise that their recommendations cannot replace the patient's active involvement in decision-making since they know themselves best. Thus, the physician's professional perspective and the patient's personal perspective are brought together to identify the best treatment option for the individual.

Limitations

Our experimental design potentially threatens external validity. It might be possible that physicians act differently in real-life situations and, for example, choose more effective treatment options when they really have depression or schizophrenia themselves. However, the experimental design of our study, including case vignettes, enabled the investigation of the influence of different roles in decision-making without being confounded by other factors (for example patient or situation characteristics). Another limitation is that each participant of our study only passed through one of three experimental conditions and therefore role differences within an individual are unknown. However, taking into consideration that the participants might be more inclined to respond consistently by choosing the same treatment option for all three roles, we selected a between-participants design that is used in most experiments investigating differences between personal decision makers and advice givers.

Implications

The results of our study indicate that the question 'What would you do if you were me, doctor?' did not motivate psychiatrists to leave their professional recommendation role and to take a more personal perspective. Considering our results and given that physicians do not always make the optimal decisions for themselves, it is questionable whether motivating physicians to slip into the patient role would really lead to a better recommendation than one given by physicians in their professional role. Psychiatrists should try to find out why patients are asking this question and, together with that individual, identify the most appropriate treatment option.

References

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extra

Psychosis in the *Firdaus al-Hikmat*, the first major Arabic medical text

Neil Aggarwal

Abu al-Hasan Ali ibn Sahl Rabbab al-Tabari, known in the Islamic medical tradition as Rabban al-Tabari, wrote the first major Arabic medical text, *Firdaus al-Hikmat* (‘The Paradise of Wisdom’), in the 9th century. He was descended from a learned family in Tabaristan, Iran and served three Abbasid caliphs as court physician. Fluent in Syriac and Greek, al-Tabari recorded his observations on the opinions of Western authorities such as Hippocrates and Galen as well as Indian experts like Sushruta and Charaka. Historical accounts verify that his text circulated widely.

The *Paradise of Wisdom* lays out diagnoses, symptoms and treatments based on organ systems similar to those in contemporary textbooks. Psychiatrists can recognise his interests in neuroanatomical localisation and descriptive psychopathology. Under the section ‘On the signs of the diseases of the brain and what appears in them’, al-Tabari has detailed the causes and manifestations of major diseases. Though we now consider fantasy, thought and memory to be complex operations of neural interconnections across many pathways, he attributed their locations to the front, middle and back of the brain respectively. Deficits in these areas from corruption of the humours elicited unique symptoms and resulted in the majority of psychiatric disturbances.

For al-Tabari, the entire brain housed the rational self. Global lesions produced what we understand as psychotic symptoms. He noted common delusions: some thought they were made of pottery and feared they would shatter upon touching objects; some thought the sky was falling and proceeded slowly while yelling; some thought they were wild camels and fled from people; some believed they were chickens and shouted accordingly. al-Tabari also noted the following hallucinations: hearing sounds and rings despite their absence, seeing fire or gadflies between the eyes, seeing doubly. His anecdotes illustrate a major theme within cultural psychiatry – the biology of people across societies remains conserved even as they draw upon different cultural meanings to express symptoms.