Prompt identification of responders to non-surgical therapy is of utmost importance in attempting medical treatment in patients with clinically severe obesity before indication of bariatric surgery. The objectives of the present study were to assess the outcome at 1 year of morbidly obese patients undergoing a weight-loss medical programme and to detect baseline predictors of a loss ≥10 % of initial weight at the end of the follow-up. A longitudinal, prospective study of a cohort of morbidly obese patients (n 182; females 78 %; age 40·5 (SD 11·5) years; BMI 45·4 (SD 6·0) kg/m²) enrolled in a 1-year obesity-management programme based on lifestyle changes and pharmacological therapy. Significant laboratory and clinical variables were included in a binary logistic regression model in order to identify baseline independent factors for the prediction of a successful outcome in the programme. At 12 months of follow-up, twenty-one subjects (11·5 % of the initial cohort) had lost ≥10 % of baseline weight. A high serum folic acid level was the only independent predictor of weight loss at 1 year. A rise of 1 ng/ml in serum folate increased the chance of success by 28 % (adjusted odds ratio 1·28; 95 % CI 1·04, 1·58). We concluded that a medical-management programme of morbid obesity obtained limited results at 1 year, in agreement with other intervention studies. Serum folate may be useful as a pre-treatment predictor of response to a medical-management programme in patients with morbid obesity. Patients with low basal serum folate levels probably should be urged to change unhealthy eating patterns.

**Morbid obesity: Weight loss: Therapy: Folic acid**

Obesity is a major public health problem in developed countries. The prevalence of obesity among the American adult population in the period 1999–2000 was 30·5 %, compared with 22·9 % in the National Health and Nutrition Examination Survey (NHANES) III programme conducted between 1988 and 1994 (Flegal et al. 2002). Morbid or severe obesity increased from 2·9 to 4·7 % during the same period, reaching an extremely high prevalence in some ethnic groups (about 15 % in non-Hispanic black women). In Spain, obesity affects an important percentage of the adult population, although not in the epidemic proportions observed in the USA. The Spanish Society for the Study of Obesity (Sociedad Española para el Estudio de la Obesidad; SEEDO) 2000 study showed a prevalence of obesity and morbid obesity of 14·5 and 0·5 % respectively among the Spanish population aged between 25 and 60 years (Aranceta et al. 2003).

The life expectancy of patients with severe obesity is reduced by 10–15 years and there is a 12-fold excess mortality risk in morbidly obese men aged between 25 and 34 years and a 6-fold excess mortality in men between 35 and 44 years old compared with the general population (Drenick et al. 1980). Although a 10 % weight loss is associated with improvements in most obesity-related co-morbidities (National Institutes of Health, 2000), several medical therapies have been shown unsuccessful in most patients with severe obesity, with bariatric surgery emerging as the primary treatment for this pathology (MacDonald, 2003; Sjöström et al. 2004). However, a selected group of patients can respond to a lifestyle modification and/or drug therapy, and in others bariatric surgery is contraindicated because of advanced age or severe psychiatric or medical pathologies. Prompt identification of responders to non-surgical therapy is of utmost importance to reinforce the medical treatment in this subgroup and not delay bariatric surgery in the rest of the patients.

Among biological variables, initial body weight and RMR are both positively related to weight loss, but behavioural predictors have proved to be less consistent (National Institutes of Health, 2000; Teixeira et al. 2004). Early weight loss is a useful clinical indicator of response to pharmacological treatment. A recent study showed that a weight loss ≥5 % at 12 weeks was a strong predictive factor of a weight loss ≥10 % at 2 years in orlistat-treated obese patients (Rissanen et al. 2003). Nevertheless, no prognostic biochemical markers of successful weight-loss outcome have been defined in morbid obesity. One epidemiological study in non-obese male health professionals showed that high serum folate and low serum insulin and homocysteine levels seem to be biomarkers of a healthy dietary pattern characterised by higher intakes of fruit, vegetables, whole grains and poultry (Fung et al. 2001). Theoretically, these biochemical parameters could be used as surrogate markers of a balanced, low-fat...
diet at the beginning of the therapy. If a markedly obese patient already follows a nutritionally adequate diet before the medical intervention, the likelihood of a successful outcome in an obesity-management programme probably will be higher. Serum folate may be a simple and cheap biomarker of healthy diet and a good predictor of response to the obesity therapy. Published studies of medical therapies include few reports or indications of efficacy in individuals with clinically severe obesity. In 2000, a morbid-obesity-management programme, reflecting a real-life clinical setting and based in lifestyle changes and pharmacological therapy before surgical indication, was started at our institution. We proposed to evaluate the results of this programme at 12 months of follow-up and to identify potential predictors of a positive outcome, defined as a weight loss $\geq 10\%$ of initial weight. This target has shown to reduce several obesity-related risk factors (National Institutes of Health, 2000), although in patients with severe obesity this cut-off must be inferred from evidence of the benefits in less obese individuals. Therefore, a weight loss of 10\% at 1 year should be considered as a ‘minimal goal’ in morbidly obese patients.

Furthermore, we tested the hypothesis that high baseline serum folate levels are associated with a more favourable response to the treatment.

Patients and methods

Study subjects

We conducted a prospective study of a cohort of 182 morbidly obese patients who started the programme between January 2000 and July 2002. The patients had been sent to the obesity clinic after a first evaluation in the Unit of Endocrinology and Nutrition (Madrid, Spain) if they met the following inclusion criteria: age between 18 and 55 years old, BMI $\geq 40\,$kg/m$^2$, high motivation to lose weight and no medical or psychiatric contraindication for bariatric surgery. The patients were evaluated and followed by one endocrinologist (J. J. G.), according to the institutional protocol approved by the hospital.

Protocol

At baseline, a standard medical history with emphasis on obesity history and associated co-morbidities and a complete physical examination were performed. Weight and height were measured on each individual following the protocol recommended by the Spanish Society for the Study of Obesity (SEEDO) (Aranceta et al. 2003). Dietary intake was assessed by a semiquantitative food history recording weekly consumption of major food groups and the pattern of eating behaviour. At baseline, a fasting blood sample for blood chemistry, thyroid hormones and nutritional tests and a 24 h urine sample for urinary free cortisol were collected from each subject. Simultaneously, a 75 g oral glucose tolerance test in non-diabetic patients was performed. Total energy expenditure was estimated by the Harris–Benedict formula using an adjusted body weight (actual weight $-$ ideal weight) $\times 0.25 + \text{ideal weight}$ and multiplied by an activity factor ($\times 1.2$ if sedentary, $\times 1.4$ if moderately active and $\times 1.6$ if very active). Ideal weight was calculated by the BMI formula assuming an ideal BMI of $22\,$kg/m$^2$ for women and $23\,$kg/m$^2$ for men. A low-energy diet reducing by 2092 MJ (500 kcal) the estimated total energy expenditure but maintaining a minimal intake of 5021 MJ (1200 kcal) was prescribed. The diet characteristics followed the National Institutes of Health guidelines (National Institutes of Health, 2000) but were adapted to a Mediterranean diet: total fat $\leq 30\%$ total energy, saturated fatty acids 8–10\% of total energy, MUFA (mainly as olive oil) $\leq 15\%$ of total energy, PUFA $\leq 10\%$ of total energy (at least two servings of fish per week), cholesterol $< 300\,$mg/d, protein 15\% of the total energy, carbohydrate $> 55\%$ of total energy, five servings of fruit and vegetables per d (at least one citrus fruit per d), alcohol intake limited to one glass of wine per d for women and two glasses for men, sodium chloride $< 6\,$g/d, Ca 1000–1500 mg/d and fibre 20–30 g/d. No patient received multivitamin preparations.

Moderate-intensity aerobic exercise (walking, cycling, swimming), 30–45 min/d, 3–5 d/week was recommended. If a patient failed to lose 5\% of initial weight at 3 months or weight recovery was observed during the follow-up, drug therapy with orlistat or sibutramine was indicated. Orlistat (120 mg three times per d) was considered as the first-line drug in patients with hypertension, type 2 diabetes mellitus, impaired glucose tolerance, dyslipaemia or concomitant antidepressant therapy. Sibutramine (10–15 mg once per d) was prescribed in normotensive patients, not taking serotonine reuptake inhibitors, with history of binge eating, complaints of frequent feelings of hunger or poor tolerance to the hypenergetic diet. In patients with depressed mood or bulimic behaviour, the use of serotonine reuptake inhibitors (fluoxetine (20–60 mg/d) or sertraline (50–100 mg/d)) was considered.

Every patient received written materials following the National Institutes of Health guidelines (National Institutes of Health, 2000) in order to modify the eating behaviour. Body weight, blood pressure and treatment adherence were monitored by an endocrinologist and a nurse in individual sessions. Patients’ compliance was assessed through repeated records of the semiquantitative food history and physical activity. A lifestyle-change programme according to the National Institutes of Health guidelines was conducted in order to modify eating practices, habits of physical activity and compliance difficulties. This programme included patients’ self-monitoring, stimulus control techniques and stress management. An incremental approach to lifestyle change, instead of simultaneous achievement of multiple goals, was recommended. Psychiatric consultation was ordered in patients with mood disorders, bulimia nervosa or binge eating disorder. A weight loss $\geq 5\%$ of the initial weight at 3 months and $\geq 10\%$ at 6 months were set as initial goals, recommending a weight-loss rate of 0.5–1 kg/week. Positive outcome at 12 months was defined as a weight loss of at least 10\% of the initial weight, because after the first 6 months of treatment, the rate at which the weight is lost usually declines and then plateaus.

Assessment of variables

Potential predictive factors to a programme response were classified into clinical and nutritional variables. Additionally, several follow-up variables were recorded after starting the treatment.
Clinical variables included age, sex, height, baseline weight and BMI, familial history of obesity, age of onset, response to previous diets, smoking, alcohol intake, energy content of the prescribed diet, servings of fruit and vegetables per week, physical activity, CHD, hypertension (defined by Joint National Commission VII criteria or therapy with antihypertensive drugs), hypercholesterolaemia and hypertriglyceridaemia (defined by National Cholesterol Education Program III criteria or treatment with lipid-lowering agents), type 2 diabetes mellitus, impaired fasting glucose or impaired glucose tolerance (defined by American Diabetics Association criteria), hyperuricaemia (defined by uric acid levels ≥60 mg/l in women or ≥70 mg/l in men or use of allopurinol), sleep apnoea (defined by continuous positive airway pressure therapy, diagnostic polysomnography or positive pulse oximetry plus symptoms), primary hypothyroidism (levothyroxine therapy or thyroid-stimulating hormone >4.5 mIU/l in two samples), osteoarthritis, mood disorders (dysthymic disorder or major depression defined by the Diagnostic and Statistical Manual of Mental Disorders IV criteria) and eating disorders (bulimia nervosa or binge eating disorder by the Diagnostic and Statistical Manual of Mental Disorders IV criteria).

Nutritional variables comprised serum levels of albumin, transferrin, prealbumin, retinol-binding protein, Zn, folic acid, vitamin B12, Ca, P, Mg, parathyroid hormone and 25-hydroxyvitamin D3.

Follow-up variables included number of clinical visits, adherence to diet, smoking status, and number of months with orlistat, sibutramine and serotonin reuptake inhibitors treatment.

**Methods**

Plasma glucose and serum levels of lipids, uric acid, albumin, Ca, P and Mg were determined by a colorimetric technique with a Modular Roche DPP analyser (Modular Roche DPP, Hitachi Ltd, Tokyo, Japan). Serum transferrin and ferritin were measured by immunoturbidimetry (Modular Roche DPP, Hitachi Ltd, Tokyo, Japan). Serum folic acid, vitamin B12 and parathyroid hormone were determined by an electrochemiluminescent assay (Modular Roche E170). Serum free thyroxine and thyroid-stimulating hormone concentrations and urinary free cortisol levels were measured by an immunochromilumino-metric assay (Ortho-Clinical Diagnostics, Raritan, NJ, USA). Plasma Zn was measured by atomic-absorption spectroscopy and a RIA was used to measure 25-hydroxyvitamin D3.

**Statistical analysis**

The binary variable ‘weight loss ≥10 % at 12 months’ was the dependent variable. The patients who dropped out of the programme were considered as non-responders. So, the entire cohort was divided into two groups according to the response to the therapy at 12 months of follow-up (group 1, responders; group 2, non-responders or withdrawal). Inclusion of dropouts in the group of non-responders is a conservative methodological assumption, because the most common cause of study discontinuation in weight-loss trials is the lack of effect of therapy. Notwithstanding, an additional analysis of non-completers to define their features was performed.

Categorical data are presented as percentages and 95 % CI. Continuous variables are shown as means and 95 % CI unless otherwise mentioned. Comparison of categorical variables between both groups was tested by χ² analysis or the Fisher exact test when appropriate. A linear trend χ² test was used in the case of variables with ordered categories. Data were tested for normality of distribution by the Shapiro–Wilk test. Comparison of means was performed by Student’s t test and a Mann–Whitney U test was used if distribution departed from normality. Associations between continuous variables were tested by Pearson’s correlation coefficient or Spearman’s rank correlation coefficient in non-normal distributions.

Potential confounders such as sex, age, baseline BMI, tobacco, alcohol and vitamin B12, along with serum folate and those variables with P≤0.1 in responder v. non-responder comparison, were included in a binary logistic regression model in order to identify baseline variables for the prediction of a successful outcome in the programme. Linearity in the logit of continuous covariates was tested by the Box–Tidwell transformation. Interaction terms which are the cross-product of each covariate multiplied by its natural logarithm were added to the logistic model. If these terms are significant, then there is non-linearity in the logit and these variables were categorised into quintiles before their inclusion in the model. Adjusted odd ratios (OR) for the confounding and interaction effects of control variables, with their 95 % CI, were estimated following the algorithm proposed by Kleinbaum & Klein (2002). Interactions between serum folate and other variables of interest were initially tested by the likelihood ratio test, maintaining the significant interactions (P<0.05) in the model. In a second stage, those variables which did not cause a meaningful change in the adjusted OR of the main explanatory variable were removed from the full model. A meaningful change in this OR was defined as a difference ≥10 % between the OR of the full model containing all potential confounders and the OR of the reduced model that deletes one or more eligible variables. Statistical significance was assumed at P<0.05.

Although there are several guidelines which establish a weight-loss goal of 10 % as a successful outcome in the non-surgical treatment of the obese patient, this arbitrary cut-off at 1 year is not based on clear-cut epidemiological results in morbid obesity and might provide artifactual results in the present study. Therefore, we also performed a multiple linear regression using percentage of weight loss as a continuous variable in order to evaluate the effect of serum folate on the outcome after adjusting for potential confounders. Selection criteria of the control variables and backward deletion of confounders were similar to those explained in the binary logistic regression model but in this case adjusted unstandardised B coefficients were estimated.

The SPSS 10.0 statistical package (SPSS Inc., Chicago, IL, USA) was used for the calculations.

**Results**

**Results of the management programme**

Baseline clinical and laboratory data of the cohort are presented in Tables 1 and 2. Fifty-four patients (29·7 %) dropped out of the study. The median number of visits was 6 (interquartile range (IQR) 5–7 visits). Median prescribed energy intake was 5439
Baseline predictors of successful outcome

When comparing responders to non-responders, only the variables ‘serum folate’ and ‘ferritin’ were significantly associated with a positive response at 12 months (Table 2). Low serum folate levels were associated with an adjusted percentage loss of 0·53 (95 % CI 0·07, 1·0) points (Fig. 2 (B)). No other variables retained the variables serum folate, age and smoking. A high serum level of folate at the start of the programme was the only factor significantly associated with a successful outcome (Table 3). Every 1 ng/ml increment of serum folate increased the chance of success by 28 (95 % CI 4, 58) %.

In a multiple linear regression model with the percentage of weight loss as the outcome variable, baseline serum folate remained as a significant predictor of weight loss after adjusting for the same variables entered in the logistic regression model (Table 4). An increment of 1 ng/ml in serum folate was associated with an adjusted percentage loss of 0·53 (95 % CI 0·07, 1·0) points (Fig. 2 (B)). No other variables were significant predictors of weight loss at 1 year in this model.

Table 1. Baseline clinical characteristics of study subjects*

(Percentages, mean values and 95 % CI)

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>Total (n 182)</th>
<th>Group 1 (responders; n 21)</th>
<th>Group 2 (non-responders; n 161)</th>
<th>P</th>
</tr>
</thead>
<tbody>
<tr>
<td>Females</td>
<td>78</td>
<td>76.2</td>
<td>78.3</td>
<td>0·784</td>
</tr>
<tr>
<td>Age (years)</td>
<td>40·5</td>
<td>40·7</td>
<td>39</td>
<td>0·53</td>
</tr>
<tr>
<td>Weight (kg)</td>
<td>116·4</td>
<td>107·9</td>
<td>114·6</td>
<td>0·573</td>
</tr>
<tr>
<td>BMI (kg/m²)</td>
<td>45·4</td>
<td>42·1</td>
<td>45·4</td>
<td>0·685</td>
</tr>
<tr>
<td>Family history of obesity</td>
<td>9·8</td>
<td>5·0</td>
<td>10·4</td>
<td>0·697</td>
</tr>
<tr>
<td>Age of onset of obesity</td>
<td>41·5</td>
<td>50</td>
<td>40·4</td>
<td>0·264</td>
</tr>
<tr>
<td>Type 2 diabetes mellitus</td>
<td>21·4</td>
<td>19</td>
<td>21·7</td>
<td>0·16</td>
</tr>
<tr>
<td>Prediabetes (IGT or IFG)</td>
<td>15·3</td>
<td>19</td>
<td>16·8</td>
<td>0·207</td>
</tr>
<tr>
<td>Hypertension</td>
<td>46·7</td>
<td>61·9</td>
<td>44·6</td>
<td>0·133</td>
</tr>
<tr>
<td>Hypercholesterolaemia</td>
<td>37·4</td>
<td>28·6</td>
<td>38·1</td>
<td>0·138</td>
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<tr>
<td>Hypertriacylglycerolaemia</td>
<td>14·3</td>
<td>9·5</td>
<td>14·9</td>
<td>0·743</td>
</tr>
<tr>
<td>Sedentary lifestyle</td>
<td>74·6</td>
<td>71·4</td>
<td>75</td>
<td>0·724</td>
</tr>
<tr>
<td>CHD</td>
<td>2·2</td>
<td>4·8</td>
<td>1·9</td>
<td>0·39</td>
</tr>
<tr>
<td>Sleep apnoea</td>
<td>22·1</td>
<td>14·3</td>
<td>23·2</td>
<td>0·575</td>
</tr>
<tr>
<td>Primary hypothyroidism</td>
<td>22</td>
<td>14·3</td>
<td>23</td>
<td>0·303</td>
</tr>
<tr>
<td>Osteoarthritis</td>
<td>31·9</td>
<td>28·6</td>
<td>32·5</td>
<td>0·717</td>
</tr>
<tr>
<td>Mood disorder</td>
<td>32</td>
<td>19</td>
<td>33·8</td>
<td>0·175</td>
</tr>
<tr>
<td>Serum uptake inhibitor therapy</td>
<td>15·4</td>
<td>9·5</td>
<td>16·1</td>
<td>0·747</td>
</tr>
</tbody>
</table>

IGT, impaired glucose tolerance; IFG, impaired fasting glucose.

*Data from the entire cohort and from the two subgroups classified according to the outcome at 1 year are shown. The statistical significance of differences between both groups (responders and non-responders) is shown.
In a secondary analysis, a positive correlation between serum folic acid and weekly intake of fruit and vegetables was observed (Spearman's $\rho = 0.4; P = 0.001$) (Fig. 3). Only 11.4% of patients consumed five servings of fruit plus vegetables at baseline. The intake of fruit and vegetables was not a significant predictor after its inclusion in the former multiple linear regression model.

There were no significant differences in the recommended energy intake between both groups ($P = 0.84$). The responders showed a better adherence to the programme; 76.2% of these patients had a good compliance with dietary recommendations vs. 33.8% of non-responders ($P = 0.001$). Median number of visits was six in the successful subgroup vs. five in non-responders ($P = 0.09$). Six of fifty-four smokers stopped smoking during the study (one responder and five non-responders ($P = 0.795$).

Treatment with orlistat, sibutramine or serotonin reuptake inhibitors was not associated with a weight loss $\geq 10\%$ at 12 months. Of orlistat-treated patients, 13.7% lost $\geq 10\%$ initial weight vs. 10.1% of non-treated patients ($P = 0.455$). Of sibutramine-treated patients, 5.6% reached the weight goal vs. 12.3% of non-treated patients ($P = 0.7$). Finally, 9.8% of patients taking serotonin reuptake inhibitors were responders vs. 12.2% of non-treated patients ($P = 0.65$). Every multivariate analysis was repeated entering these follow-up variables as potential confounders but all of them were deleted from the final models.

A significant percentage of the cohort showed mood disorders (32%) or eating disorders (11%). No statistically significant differences in the prevalence of these pathologies were observed between responders and non-responders, although more patients in the group of non-responders were diagnosed with mood disorders (33.8% vs. 19%; $P = 0.175$).

We evaluated the serum folate levels and the intake of fruit and vegetables stratified by both subgroups of patients and no significant differences were found. Mean serum folate levels were 7.2 ng/ml in the successful subgroup vs. 5.5 ng/ml in non-responders ($P = 0.277$).

Table 2. Baseline laboratory serum values of study subjects*

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Laboratory reference values</th>
<th>Total (n 182)</th>
<th>Group 1 (responders) (n 21)</th>
<th>Group 2 (non-responders) (n 161)</th>
<th>Mean 95% CI</th>
<th>Mean 95% CI</th>
<th>Mean 95% CI</th>
<th>P</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albumin (g/l)</td>
<td>35–52</td>
<td>40.8</td>
<td>40.3, 41.4</td>
<td>42.1</td>
<td>39.7, 44.5</td>
<td>40.7</td>
<td>40.2, 41.3</td>
<td>0.248</td>
</tr>
<tr>
<td>Transferrin (mg/l)</td>
<td>2000–3600</td>
<td>2577</td>
<td>2500, 2563</td>
<td>2427</td>
<td>2099, 2754</td>
<td>2590</td>
<td>2508, 2672</td>
<td>0.326</td>
</tr>
<tr>
<td>Prealbumin (mg/l)</td>
<td>210–410</td>
<td>237</td>
<td>228, 246</td>
<td>237</td>
<td>206, 267</td>
<td>237</td>
<td>228, 246</td>
<td>0.921</td>
</tr>
<tr>
<td>RBP (mg/l)</td>
<td>30–60</td>
<td>33.1</td>
<td>31.5, 34.7</td>
<td>34.7</td>
<td>29.5, 39.7</td>
<td>32.9</td>
<td>31.2, 34.7</td>
<td>0.402</td>
</tr>
<tr>
<td>Vitamin B$_12$ (pg/ml)</td>
<td>179–1100</td>
<td>530.3</td>
<td>491.7, 569</td>
<td>598.3</td>
<td>465.1, 731.5</td>
<td>524.4</td>
<td>481.7, 563.1</td>
<td>0.236</td>
</tr>
<tr>
<td>Folate (ng/ml)</td>
<td>23–18.4</td>
<td>7.2</td>
<td>5.2, 9.1</td>
<td>7.2</td>
<td>5.2, 9.1</td>
<td>5.6</td>
<td>5.0, 6.0</td>
<td>0.027</td>
</tr>
<tr>
<td>Ferritin (ng/ml)</td>
<td>10–300</td>
<td>90.3</td>
<td>73, 107.6</td>
<td>146.5</td>
<td>53.5, 239.4</td>
<td>84.0</td>
<td>60.4, 100.6</td>
<td>0.032</td>
</tr>
<tr>
<td>Zn (μg/l)</td>
<td>700–1500</td>
<td>834</td>
<td>798, 872</td>
<td>786</td>
<td>626, 947</td>
<td>840</td>
<td>801, 878</td>
<td>0.293</td>
</tr>
<tr>
<td>Mg (mg/l)</td>
<td>17–25</td>
<td>19.7</td>
<td>19.2, 20</td>
<td>21</td>
<td>19.1, 23</td>
<td>19.6</td>
<td>19.2, 19.9</td>
<td>0.129</td>
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<tr>
<td>Ca (mg/l)</td>
<td>85–105</td>
<td>97</td>
<td>96, 98</td>
<td>98</td>
<td>96, 101</td>
<td>97</td>
<td>96, 98</td>
<td>0.025</td>
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<tr>
<td>P (mg/l)</td>
<td>26–48</td>
<td>35</td>
<td>34, 36</td>
<td>32</td>
<td>29, 36</td>
<td>35</td>
<td>34, 36</td>
<td>0.066</td>
</tr>
<tr>
<td>25-OH-vitamin D$_3$ (ng/ml)</td>
<td>7–75</td>
<td>29.1</td>
<td>26, 31.8</td>
<td>32.8</td>
<td>20.7, 45.0</td>
<td>28.8</td>
<td>26.0, 31.5</td>
<td>0.372</td>
</tr>
<tr>
<td>UFC (μg/24h)</td>
<td>35–170</td>
<td>128.7</td>
<td>107.2, 154.6</td>
<td>116.5</td>
<td>83.7, 149.3</td>
<td>133.9</td>
<td>106.6, 161.1</td>
<td>0.733</td>
</tr>
</tbody>
</table>

*Data from the entire cohort and from the two groups classified according to the outcome at 1 year are shown. The statistical significance of differences between both groups (responders and non-responders) is shown.
†Urinary values.

PTH, parathyroid hormone; RBP, retinol-binding protein; UFC, urinary free cortisol.
was 5·7 ng/ml in patients with mood disorders (v. 5·6 ng/ml in the rest of the cohort; \( P=0·64 \)) and 4·9 ng/ml in patients with eating disorders (v. 5·7 ng/ml in the rest of the patients; \( P=0·41 \)). Mean weekly intake of fruit and vegetables was eighteen servings in the group with mood disorders or eating disorders (v. nineteen servings in the rest of the patients (\( P=0·42 \) and 0·45 respectively).

### Analysis of patients with loss of follow-up

We performed an additional study to define the features of the patients who dropped out of the programme. When comparing dropouts with non-dropouts, being male was associated with more withdrawals (42·5 % in men v. 26·1 % in women; \( P=0·044 \)), while a diagnosis of type 2 diabetes mellitus (12·8 % in diabetics v. 34·3 % in non-diabetic patients; \( P=0·009 \)) or primary hypothyroidism (15 % in hypothyroid v. 33·8 % in euthyroid patients; \( P=0·021 \)) were associated with a higher percentage of completion. These differences, however, turned non-significant in a binary logistic regression model entering the variable ‘withdrawal’ as the response variable. Most non-completer participants who could be contacted had dropped out because of a poor response to the treatment or a lack of adherence to the hypoenergetic diet. No deaths were recorded.

### Discussion

In the present study, a medical-management programme of morbid obesity obtained limited results at 1 year. The median percentage of weight loss at 12 months was 4·5 % and only 11·5 % of the patients who started the programme had a successful outcome, losing at least 10 % of the initial weight. Furthermore, a high proportion of withdrawals was observed (29·7 %). Even if the analysis is performed excluding the missing cases, the present results remain poor, because only 16 % of the patients who completed 1 year of follow-up achieved the minimal goal of weight loss.

The limited long-term success of non-surgical approaches in obesity has been frequently reported. Several studies show that medical interventions comprising nutritional therapy adjunct to lifestyle changes, physical exercise, behavioural therapy and drug therapy with orlistat or sibutramine, obtain a weight loss about 10 % in the short to medium term (Miller et al. 1997; Padwal et al. 2003). Nevertheless, in the long term these therapies usually have discouraging results, since

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### Table 3. Adjusted odds ratios (OR) and statistical significance of likelihood ratio test for the association between potential predictors and a weight loss \( \geq 10 \% \) of the baseline weight at 1 year* (Adjusted odds ratios and 95 % CI)

<table>
<thead>
<tr>
<th>Variables</th>
<th>Full model</th>
<th></th>
<th>Final model</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>OR</td>
<td>95 % Cl</td>
<td>( P )</td>
<td>OR</td>
</tr>
<tr>
<td>Folate (( \times 1 ) ng/ml increment)</td>
<td>1·31</td>
<td>1·03, 1·67</td>
<td>0·029</td>
<td>1·28</td>
</tr>
<tr>
<td>BMI (( \times 1 ) kg/m(^2))</td>
<td>1·02</td>
<td>0·92, 1·14</td>
<td>0·803</td>
<td></td>
</tr>
<tr>
<td>Age (( \times 1 ) year increment)</td>
<td>0·95</td>
<td>0·88, 1·02</td>
<td>0·154</td>
<td></td>
</tr>
<tr>
<td>Sex (female v. male)</td>
<td>1·59</td>
<td>0·11, 22·35</td>
<td>0·730</td>
<td></td>
</tr>
<tr>
<td>Smoker (yes v. no)</td>
<td>0·30</td>
<td>0·07, 1·27</td>
<td>0·102</td>
<td></td>
</tr>
<tr>
<td>Alcohol (moderate intake v. no intake)</td>
<td>1·07</td>
<td>0·08, 14·6</td>
<td>0·968</td>
<td></td>
</tr>
<tr>
<td>Ferritin (( \times 1 ) ng/ml increment)</td>
<td>1·01</td>
<td>0·99, 1·01</td>
<td>0·151</td>
<td></td>
</tr>
<tr>
<td>P (( \times 1 ) ng/ml increment)</td>
<td>0·53</td>
<td>0·16, 1·77</td>
<td>0·300</td>
<td></td>
</tr>
<tr>
<td>Vitamin B(_{12}) (( \times 1 ) pg/ml increment)</td>
<td>1·00</td>
<td>0·99, 1·01</td>
<td>0·942</td>
<td></td>
</tr>
</tbody>
</table>

*Initial full model and final reduced model (after removing those variables that do not cause a change in the OR of the folate \( \geq 10 \% \)) are displayed. In both models high serum folate levels showed a significant association with a positive outcome.

### Table 4. Adjusted unstandardised B coefficients and statistical significance of \( t \) test for the association between potential predictors and the percentage of weight loss \( \geq 10 \% \) at 1 year* (B coefficients and 95 % CI)

<table>
<thead>
<tr>
<th>Variables</th>
<th>Full model</th>
<th></th>
<th>Final model</th>
<th></th>
</tr>
</thead>
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<tr>
<td></td>
<td>B</td>
<td>95 % Cl</td>
<td>( P )</td>
<td>B</td>
</tr>
<tr>
<td>Folate (( \times 1 ) ng/ml increment)</td>
<td>0·57</td>
<td>0·04, 1·09</td>
<td>0·035</td>
<td>0·53</td>
</tr>
<tr>
<td>BMI (( \times 1 ) kg/m(^2))</td>
<td>-1·12</td>
<td>-0·36, 0·13</td>
<td>0·348</td>
<td></td>
</tr>
<tr>
<td>Age (( \times 1 ) year increment)</td>
<td>-0·05</td>
<td>-0·17, 0·08</td>
<td>0·439</td>
<td></td>
</tr>
<tr>
<td>Sex (female v. male)</td>
<td>0·01</td>
<td>-4·69, 4·70</td>
<td>0·997</td>
<td></td>
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<tr>
<td>Smoker (yes v. no)</td>
<td>1·39</td>
<td>-1·55, 4·33</td>
<td>0·348</td>
<td></td>
</tr>
<tr>
<td>Alcohol (moderate intake v. no intake)</td>
<td>-3·31</td>
<td>-8·39, 1·77</td>
<td>0·198</td>
<td></td>
</tr>
<tr>
<td>Ferritin (( \times 1 ) ng/ml increment)</td>
<td>0·01</td>
<td>-0·006, 0·03</td>
<td>0·29</td>
<td>0·01</td>
</tr>
<tr>
<td>P (( \times 1 ) ng/ml increment)</td>
<td>-0·30</td>
<td>-2·40, 1·80</td>
<td>0·778</td>
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</tr>
<tr>
<td>Vitamin B(_{12}) (( \times 1 ) pg/ml increment)</td>
<td>0·003</td>
<td>-0·004, 0·009</td>
<td>0·408</td>
<td></td>
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</tbody>
</table>

*Initial full model and final reduced model (after removing those variables that do not cause a change in the B coefficient of the folate \( \geq 10 \% \)) are shown. In both models baseline serum folate remained as a significant predictor of weight loss.
most patients regain their lost weight within 5 years (Wadden, 1993). A systematic review of studies evaluating dietary treat-
ment of obesity and published between 1931 and 1999 pointed
to an overall median long-term success rate (maintenance of
the weight initially lost at least for 3 years) of 15 % (Ayyad & Andersen, 2000). In a systematic review and
meta-analysis of randomised controlled studies of approved
anti-obesity medications with follow-up periods of 1 year or
greater showed that, compared with placebo, orlistat-treated
patients displayed a 2.7 (95 % CI 2.3, 3.1) kg or 2.9 (95 %
CI 2.3, 3.4) % greater reduction in weight and patients on
sibutramine displayed a 4.3 (95 % CI 3.6, 4.9) kg or 4.6
(95 % CI 3.8, 5.4) % greater weight reduction after 1 year of
follow-up (Padwal et al. 2003). In the present study, we did
not get better results in the pharmacologically treated patients.
These findings must be interpreted with caution, because anti-
obesity drugs were not randomly prescribed at baseline, but
after the third month of follow-up according to the insti-
tutional protocol, and they were probably indicated in a
selected subgroup of non-responder patients.

Theoretically, we should expect lifestyle or pharmacologi-
cal interventions to obtain poor results in patients with
morbid obesity. Before the report of the Swedish Obese Sub-
jects study, the potential efficacy of these approaches in
morbid obesity had to be inferred from evidence of their effi-
cacy in less obese individuals. The Swedish Obese Subjects
study recruited 1879 severely obese patient pairs in order to
compare surgical v. conventional obesity treatment (Sjöström
et al. 2004). The conventional treatment was not standardised
and ranged from sophisticated lifestyle intervention and beha-
viour modification to, in some practices, no treatment whatso-
ever. After 2 years, the weight had increased by 0.1 % in the
control group and had decreased by 23.4 % in the surgery
group. After 10 years, the weight had increased by 1.6 %
and decreased by 16.1 %, respectively. The present report con-
firms the limited results of the non-surgical options in morbid
obesity.

Therefore, at the present time, the only therapeutic approach
able to improve the results of medical treatment in morbid
obesity is bariatric surgery (Clegg et al. 2003; Sjöström et al.
2004). In 1991, the National Institutes of Health Consensus
Development Conference on Gastrointestinal Surgery
for Severe Obesity set that those patients judged by experi-
cenced clinicians to have a low probability of success with
non-surgical measures might be considered for surgery
(National Institutes of Health Consensus Development Confer-
ence Statement; Anonymous, 1992). However, it was
recognised that there were insufficient data on which to base

Fig. 2. (A) Baseline serum folate levels (categorised into quintiles) and likeli-
hood of a weight loss ≥10 % of initial weight at 12 months. Of patients with
serum folate levels within the top quintile, 19 % achieved the objective com-
pared with <4 % of patients with folate concentrations within the two lower
quintiles (odds ratio 8.5 adjusted for potential confounders). (B) Baseline
serum folate levels and percentage of weight loss at 12 months. A positive
correlation between folate and weight loss was observed. An increment of
1 ng/ml in serum folate was associated with an adjusted weight loss of 0.53
(95 % CI 0.07, 1.0) %.

Fig. 3. Correlation between weekly intake of fruit and vegetable servings and
serum folate levels at baseline (Spearman’s ρ 0.4).
recommendations for patient selection using objective clinical features alone.

The reason why most morbidly obese patients do not succeed at losing weight and sustaining changes in eating behaviour remains largely unknown. Previous non-successful weight-loss attempts and high attrition rates (47.2 and 29.7% respectively in the present study) are frequently observed in severely obese patients undergoing weight-management programmes. The adherence to the programme was quite poor in our cohort. Only 37.4% of the patients showed a good compliance with dietary recommendations. Significant differences in the compliance between responders and non-responders (76.2 vs. 33.8%) and a trend to a better completion of the scheduled visits in the first subgroup were observed. Notwithstanding, it is important to recognise that some obese patients are more apt to lose weight on a given programme; this phenomenon cannot always be attributed to the degree of compliance (National Institutes of Health, 2000). Personal factors (genetic, biological, psychological, behavioural) should play a role in determining low success rates, along with treatment features, environmental circumstances and potential interactions among the three (Teixeira et al. 2004). A critical question to consider is whether the patient’s level of motivation is high enough to continue the treatment.

In the present report we evaluated the baseline clinical and laboratory features of the patients which allow the prediction of a successful outcome to a non-surgical treatment. The primary objective was to avoid a delay in bariatric surgery in non-responders patients to a 1-year medical programme and to reinforce the therapy in the responders. Serum folate was a good candidate because this is an easily measurable, inexpensive parameter. It had shown in the Health Professionals Follow-up Study a positive correlation with a healthy diet pattern characterised by higher intakes of fruit, vegetables, whole grains and poultry and, conversely, a negative correlation with a Western diet characterised by higher intakes of red meats, high-fat dairy products and refined grains (Fung et al. 2001). After a binary logistic regression analysis, serum folate level was a significant biochemical predictor of success in the present study. In turn, we failed to identify other established prognostic markers of weight-loss success in obesity, such as initial body weight, BMI or previous physical activity (Hansen et al. 2001; Reinehr et al. 2003). These results preclude the definition of a clear-cut ‘success clinical profile’ in the medical management of morbid obesity.

The patients with high serum levels of folate at the beginning of the programme (top quintile) showed odds of positive outcome about 8.5 times higher than those with low levels (two lower quintiles). A total of 19% of patients with serum folate >7.2 ng/ml lost >10% of initial weight compared with 4% of patients with folate <4.7 ng/ml (Fig. 2 A). Major sources of folate are orange and other citrus fruits, vegetables, dried fruits, eggs and liver. The serum folate level is quite sensitive to changes in dietary folate intake and is a measure of the status at the time of assay (Herbert, 1999). In the present study, the patients did not receive multivitamin preparations, their serum folate level reflecting the intake of foods rich in folate. Fruit and vegetable intake was very low in the whole group. Only 11.4% of the patients reported an intake of at least five servings per d and 24.2% reported 0–1 servings per d, but a positive correlation between folate and weekly intake of fruit and vegetables was found. Therefore, folate seems to be a marker of a healthy diet and a surrogate predictor of significant weight loss at 1 year in obese patients undergoing a hypoenergetic diet. Interestingly, serum folate was a better predictor of success than fruit and vegetable intake. In fact, this last variable was not a significant independent predictor after its inclusion in a multiple linear regression model. A semiquantitative food history recording weekly consumption of major food groups suffers from some inaccuracy because it is based on the patient’s ability to recall, while serum folate measurements provide more reproducible data. On the other hand, high folate might indicate not only a correct intake of fruit and vegetables but also a healthier eating behaviour.

These findings should be regarded with some caution. The validity of the present results needs to be confirmed in other studies, because there are no previous reports evaluating folate as a prognostic marker in obesity. The assay for serum folate reflects only a recent dietary intake and may not reflect tissue stores. Although serum and erythrocyte folate levels decline in parallel, the erythrocyte folate level is a more accurate reflection of tissue stores and serum folate is more sensitive to early negative nutrient balance (1–3 weeks). However, the erythrocyte contains monoglutamate and polyglutamate forms of folic acid, so the dose–response curves are altered in binding assays. Most studies of folate status in obesity have been performed measuring serum folate concentrations (Hirsch et al. 2005). It would be interesting to study if erythrocyte folate shows similar prognostic value in weight-loss programmes. Unfortunately, the erythrocyte folate assay was not available in our hospital at the beginning of the study.

The large number of statistical comparisons may have increased the chance of type 1 errors. However, the adjusting for multiple potential confounders in the logistic and linear regression analyses suggests that chance alone was not responsible for the reported findings. The conclusions must only be generalised to morbidly obese patients fulfilling surgical criteria. A meaningful percentage of the cohort was constituted by patients affected by eating or mood disorders; this heterogeneity reflects a real-life clinical setting in a morbid-obesity-management programme. Nevertheless, the results can be generalised to these subgroups because their baseline serum folate and their intake of fruit and vegetables were not different from those found in the rest of the cohort. Behavioural or genetic predictors (Bernier & Avard, 1986; Traverso et al. 2000; Teixeira et al. 2004; Moreno-Aliaga et al. 2005) have not been included in the present study, because the main objective was the identification of simple biochemical or clinical predictive factors. Finally, one-third of the patients of the present study did not complete the programme. High attrition rates are the rule in interventional studies in obesity, because of an unsuccessful response in most cases. So, 33% of the patients in orlistat studies and 43% of the patients in sibutramine studies dropped out (Padwal et al. 2003) and 26.4% of the patients assigned to the control group in the Swedish Obese Subjects study were lost to follow-up (Sjöström et al. 2004). In the present study, although being female and having some chronic pathologies such as type 2 diabetes mellitus or primary hypothyroidism were associated with a less likelihood of withdrawal,
after adjusting for the control variables in a logistic regression model no significant predictors of dropout were identified. Moreover, a new analysis removing missing cases obtained similar results to those found with the entire cohort.

In summary, medical management of morbid obesity shows rather limited results. It is difficult to find consistent predictors of success. The measurement of baseline serum folate levels could be used as a biomarker of healthy nutritional habits and as a predictor of a successful response to the treatment. A final question that remains to be explored is if an early promotion of changes in nutritional habits in morbidly obese patients with low serum folate levels will improve the poor results of the non-surgical therapies.

References