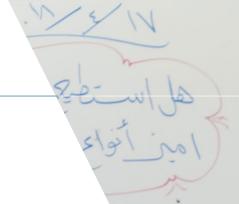






Contents

Introduction	04
Examples of localized textbooks	06
7 key features of successful localization projects	08
Examples of localized textbooks	10
Textbooks can raise the quality of teaching and learning	16
Cambridge textbooks are based on evidence and practice	18
Localizing textbooks can further raise learning outcomes	18
Case study: United Arab Emirates	19



Introduction

This document sets out Cambridge's experience of localization projects, seven key features to make sure your localization project is successful, and the evidence of the impact of high-quality textbooks.

Textbooks are the most cost-effective method of providing students with a high-quality education. A good textbook can save each teacher hours of preparation, freeing time to provide more personalized support for students.

Cambridge University Press has extensive experience of developing and adapting high-quality textbooks and curriculum materials for local contexts. We have an established team of experts, systems, and processes to make sure each localization project is successful.

Students learn best when their learning reflects their experience of the world. Unfamiliar contexts, units and measures, or activities that simply do not translate, disrupt learning. Localization is the process of taking established learning materials and sensitively adapting them to embed the local context, while keeping the original high-quality pedagogy.

Cambridge University Press textbooks have earned their reputation for quality through daily use in classrooms around the world. Our authors combine subject expertise, extensive classroom experience, and the latest educational research to create highly effective learning materials.



7 key features of successful localization projects

1 Deep understanding of the local context

Cambridge localization projects address the impact of local language, culture, and history on student learning. Each project starts with a detailed needs analysis that informs our recommendations for:

- · which curriculum resources to localize
- whether bridging materials are needed to address curriculum gaps
- how to structure the localized resources to make them easier to use in local classrooms
- how to gather teacher and student feedback on a localization.

2 Collaborative project set-up

The set-up phase is the key to a successful project. The set-up introduces core members of the team, defines roles and responsibilities, and establishes a communications plan for internal and external stakeholders. It also establishes common expectations around processes, timescales, quality assurance, and deadlines.

We recommend that the project set-up workshop is held in Cambridge, but our team is happy to travel if that's more convenient.

3 Committed expert team

We work with experts to make sure our resources are the best available. Cambridge will build a team of carefully selected subject experts, experienced teachers and writers, linguists and cultural experts, to make sure the localization exactly matches your requirements.

4 Rigorous quality assurance and approval process

The process of quality assuring a project must reflect the project's aims and objectives.

Cambridge will work in partnership with you to set project key performance indicators, define quality assurance criteria help achieve the project goals, and train your team to use these.

Where localizations are part of an education reform programme

5 Teacher training that supports effective classroom practice

Curriculum resources are most effective when teachers fully understand how to use them. This is especially true for new teachers or when introducing a new pedagogical approach, such as active learning.

Cambridge can work with your teacher trainers to design an effective programme of training. We can also deliver teacher training, trainthe-trainer workshops, or on-demand online training modules to make sure teachers are able to make best use of the new textbooks.

6 Awareness, engagement, and support from stakeholders

Stakeholder engagement raises the impact and speed of an education reform. Teachers, parents, and students all play a vital role in education reforms – they are responsible for achieving the reform's intended objectives. Long before textbooks are in schools these

stakeholders need to know what changes are coming and what it means for them.

We can help you design and manage a multi-channel communications plan that builds awareness and support for your reform.

7 Sustainability and life-cycle planning

Textbooks evolve over time. High-performing jurisdictions test small modifications of lesson content to incrementally improve the quality of learning. Successful localization projects plan for not just the first implementation of the textbook, but the textbook's full life cycle.

We can provide capacity development training to support your team to implement a cost- effective continuous improvement cycle for the curriculum materials.

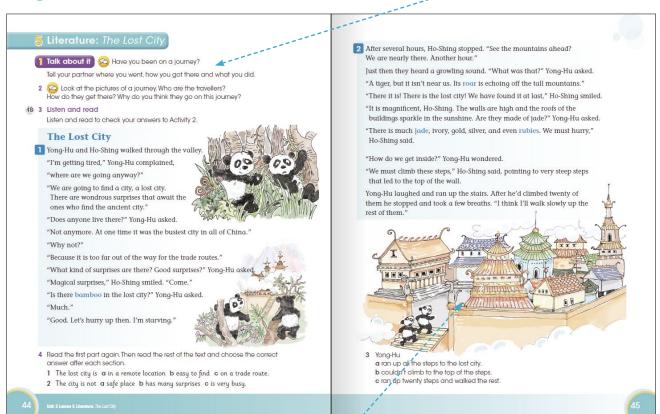
Examples of localized textbooks

We apply a deep understanding of culture, schools, and students to adapt Cambridge resources to work in local classrooms.

Grade 5 Cambridge Global English, localized for the United Arab Emirates.

Global English uses an active communicative approach to language.

Original edition



Artwork has been carefully chosen to scaffold new vocabulary.

Text and images have been adapted to mirror the local culture.

Content has been split to

Language has been adapted to be more accessible for target learners.

Localized edition

👖 Talk about it 🙆 Have you been on a trip?

Tell your partner where you went and what you did.

Look at the pictures of a trip. Who are the travellers? ly do you think they go on this trip?

54 3 Listen and read

Listen and read to check your answers to Activity 2.

The Lost City

Jassim and Hamad walked a long way. 'I'm getting tired,' Jassim said. 'Where are we going anyway?'

'We are going to find a city, a lost city. There are wonderful surprises for whoever finds the ancient city,' replied Hamad.

'Does anyone live there?' Jassim asked.

'Not anymore' said Hamad.

'Why not?' asked Jassim.

Because it's too far from all the modern cities and roads. In the past it was the busiest city in all of the Middle East,' replied Hamad.

'What kind of surprises are there? Good surprises?' Jassim asked.

'Beautiful surprises,' Hamad smiled. 'Come.'

'Are there date trees in the Lost City?' Jassim asked.

'A lot,' replied Hamad.

'Good. Let's hurry up then. I'm very hungry,'

said Jassim.

4 Read the first part again and answer the questions below. Then read the rest of the text and answer the questions that follow it.

1 The Lost City is $\,\alpha\, \text{far}$ away $\,b\,$ easy to find $\,c\,$ on a busy road.

2 The city ${\bf a}$ is not a safe place ${\bf b}$ has many surprises ${\bf c}$ is very crowded.

After several hours, Hamad stopped. 'See the mountains ahead? We are nearly there. Another hour.

Just then they heard a sound. 'What was that?' Jassim asked.

'A tiger, but it isn't near us. I can hear its roar is in the tall mountains.' 'There it is! There is the Lost City! We have found it at last,' Hamad said.

'It is amazing, Hamad. The walls are high and the roofs of the buildings shine in the sunshine. What's in the city?' Jassim asked.

'There is much gold and silver. We must hurry,' Hamad said.

'How do we get inside?' Jassim asked.

'We must climb these steps,' Hamad said, pointing to some steps. Jassim laughed and ran up the steps. After he'd climbed twenty of them he stopped and took a few breaths. 'I think I'll walk slowly up the rest of them,' he said.

'Look! We must go there!' Hamad said and he pointed to the centre of the city. Then Hamad looked at his friend and said in a low voice, 'We need to be quiet. Don't touch anything until I say so.'



5 Hamad and Jassim want to go to the centre of the Lost City. What do you think will happen next?

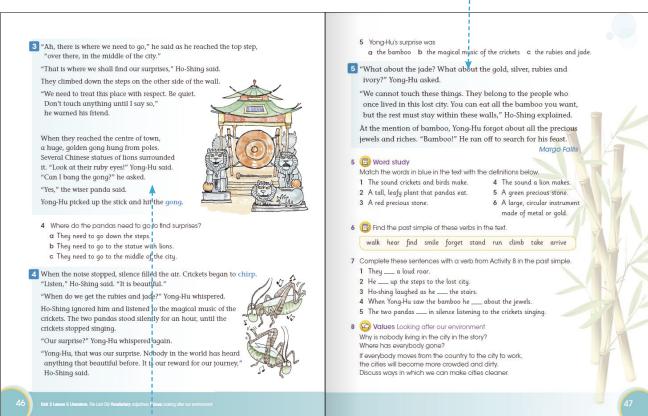
Clothing has been drawn to specifically match the local culture.

> Plenary activities have been added to provide structure based on available lesson time.

Language focus develops students' vocabulary and grammar.

Grade 5 Cambridge Global English, localized for the United Arab Emirates.

Original edition



Comprehension activities help teachers check all learners are on track.

Starter activities have been added to

Content has been adapted to reflect local cultural values and curriculum

Localized edition

55 1 Read and listen

Think about the predictions you made at the end of Lesson 10. Read and listen to the story and answer the questions. Were your predictions correct?

Hamad and Jassim continued their journey to the centre of the Lost City.

'This is where we shall find our surprise,' Hamad said.

When they reached the centre of the city, they

found a huge, golden drum.

'Look at that!' said Jassim. 'Can I bang

the drum?' he asked.

the drum.

'Yes,' said his friend. Jassim picked up a stick and hit

- 1 Where did the boys find the drum?
- a At the top of the steps
- **b** Near a building
- **c** In the centre of the city

The drum was very loud. When the noise stopped, everything went very quiet.

Then the crickets began to chirp. 'Listen,' Hamad said. 'It is beautiful.'

'When do we get the gold and silver?' Jassim whispered. Hamad didn't answer him. He was listening to the beautiful music of the crickets. The two boys stood quietly for an hour, until the crickets stopped singing.

'Our surprise?' Jassim whispered again.

'Jassim, that was our surprise. Nobody in the world has heard anything that beautiful before. It is our reward for our journey,' Hamad said.



2 Jassim's surprise was

a the drum b the beautiful music of the crickets c the gold and silver.

'What about the gold and silver?' Jassim asked.

'We cannot touch those things. They belong to the people who once lived in this city. You can eaf all the dates you want, but the rest must stay in the city,' Hamad explained.

When his friend mentioned dates, Jassim forgot all about the gold and silver. 'Dates!' he cried, and ran off to search for his prize.

2 Word study

Match the blue words in the text with the definitions below. 4 A prize

- 1 The sound crigkets and birds make
- 2 Sweet, brown fruits from a tall tree
- 5 A large, circular instrument
- 3 Spoke in a quiet voice

that you bang to make a noise

3 21st Values Thinking about our world

Which was more important for Hamad, the gold and silver or the sound of the crickets? Why?

Sometimes we forget about the beautiful things in the world that are free. Can you think of some examples?

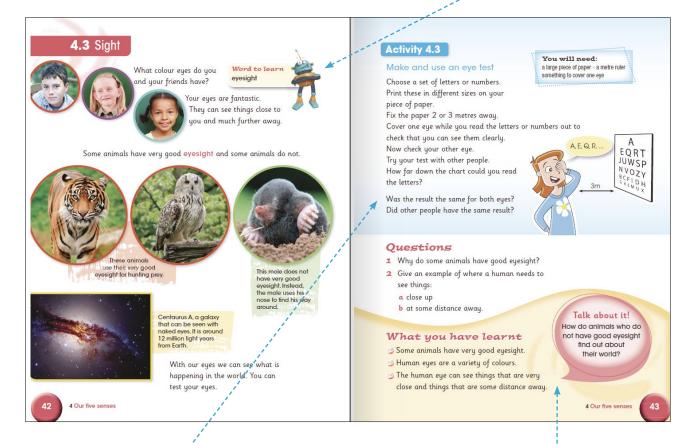


Even with deep, purposeful contextual changes, the language developed and learning outcomes Our language experts make sure localizations are accurate, sensitive, and retain our exacting quality standards. Nothing is lost in translation.

Grade 3 Cambridge Primary Science in Arabic, localized for Oman.

Key vocabulary is highlighted to ensure students are confident and familiar with new terms.

Original edition



Active enquiry-based learning encourages students to develop their practical scientific skills.

Cambridge Primary Science encourages learners to consolidate their learning through discussion.

We used local language experts to make sure vocabulary is accurate.

Images have been adapted to match local cultural context.

Localized edition



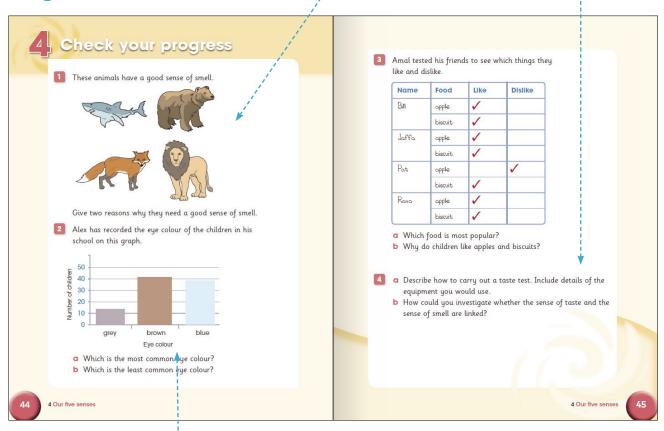
Language has been carefully translated to make sure the same learning outcomes are achieved.

End-of-unit progress checks support teachers in applying assessment for learning in the classroom.

Grade 3 Cambridge Primary Science in Arabic, localized for Oman.

Questions increase in demand challenging students to achieve more.

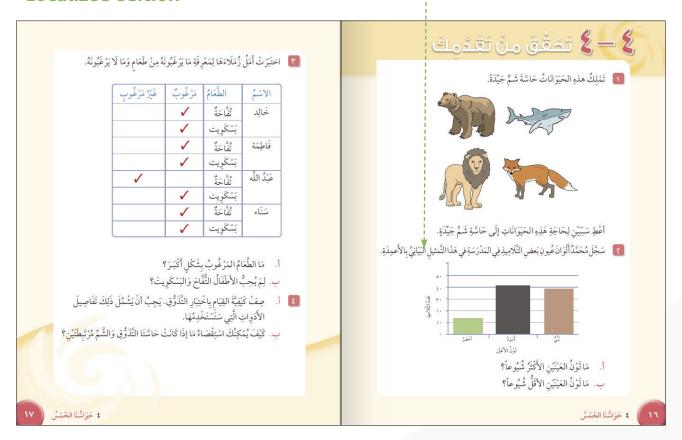
Original edition



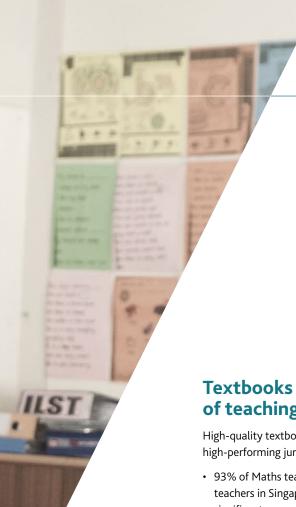
Data analysis tasks develop students' scientific skills.

Activities have been adapted to specifically reflect the experienceof

Localized edition







Textbooks can raise the quality of teaching and learning

High-quality textbooks are a key feature of high-performing jurisdictions.

- 93% of Maths teachers and 95% of Science teachers in Singapore use textbooks as a significant component of their teaching.
- 98% of Maths teachers and 100% of Science teachers in Finland use textbooks as a significant component of their teaching.^{2,3}

Textbooks improve access to high-quality education for a relatively low cost⁴.

Although high-quality textbooks take time and money to create, they can have a beneficial impact on a more significant education budget line: teaching staff. Where high-quality core curriculum resources are not reliably available, teachers spend a significant amount of time finding replacement materials online, vetting for quality, and incorporating into coherent lessons. This presents a significant hidden expense⁵.

- An approved textbook gives teachers confidence they are teaching at an appropriate level and makes sure the taught curriculum is complete and balanced⁶.
- Students perform best when there is a close relationship between the intended curriculum, taught
 curriculum, and assessed curriculum. For example, sharing common terminology between the
 learning materials and the exams, and exposing students to the language of assessment before the
 exam⁷
- A textbook provides students with an organized record of their learning. If the student has not
 understood a concept, they can revisit the information and address the gap in their understanding.
 This is a key advantage over handouts or worksheets, which are prone to loss, damage, and
 mis-sequencing.
- Textbooks are an important tool in engaging parents in education. A textbook demonstrates for
 a parent what a child is learning. It both supports parental involvement and raises expectations.
 Parental engagement has been shown to have a high impact on student achievement⁸.

² TIMMS 2011 International Results in Mathematics, Ina VS Mullis, Michael O Martin, Pierre Foy, Alka Arora, Boston College 2012

³ TIMMS 2011 International Results in Science, Michael O Martin, Ina VS Mullis, Pierre Foy, Gabrielle M Stanco, Boston College 2012

⁴ Publishing's Contribution to School Education, Frontier Economics/The Publishers Association, 2018

⁵ In 2015, as a percentage of total expenditure in public education institutions, OECD countries spent between 31.2% (Bangladesh) and 95.2% (Comoros) on staff compensation. Source: UNESCO

⁶ Why Textbooks Count, Tim Oates, Cambridge Assessment 2014

⁷ Conceptualizing the Curriculum Enactment Process in Mathematics Education, JT Remillard, DJ Heck, ZDM Mathematics Education 2014

⁸ The Impact of Parent Engagement on Learner Success: A Digest of Research for Teachers and Parents; Bill Lucas, Centre for Real-World Learning, Univeristy of Winchester, 2010

Cambridge textbooks are based on evidence and practice

Cambridge textbooks are written with a focus on effective pedagogy, student language level, cultural appeal, and curriculum learning outcomes. Our resources are based on the findings of educational research and our authors' many years of classroom experience.

Each Cambridge textbook, workbook, and teacher guide goes through a rigorous quality assurance process involving a carefully selected team of experts. In addition, textbooks for Cambridge Assessment International Examination curricula also go through a multi-stage independent specialist endorsement review. This rigorous check makes sure each textbook accurately covers the curriculum and effectively prepares students for assessment.

For each new edition Cambridge invites and analyses feedback from teachers. Our textbooks have evolved over time through extensive use in real classrooms around the world.

Localizing textbooks can further raise learning outcomes

Working memory is very limited. An average student can only hold around 7 items for 12 seconds⁹. Unfamiliar contexts force students to take extra steps to understand the underlying message.

Second-language students regularly use context to make sense of and organize new information. When learners use context to understand a word, they are compensating for a language gap. This means more of the student's attention is focused on the individual word, and less on the meaning of the whole text¹⁰.

Students will more readily understand abstract concepts in familiar contexts. For example, ecosystems populated with familiar flora and fauna, and financial calculations with local currency and familiar items priced realistically.

Carefully considered changes reduce barriers to access and help more students achieve their full potential.

Case study: United Arab Emirates

In 2015 the UAE Ministry of Education approached Cambridge to localize the established Cambridge Global English series to become a new 12-grade course: Bridge to Success.

The Ministry had two requirements:

- Bridge to Success must support students in reaching CEFR B2 level English proficiency by the end of Grade 12
- Bridge to Success must reflect the culture, values, and context of the UAE.

To make sure the localization was successful, Cambridge conducted a pilot of Grades 1, 4, and 7 in schools. This pilot phase highlighted language challenges for local students, curriculum timetabling challenges for teachers, and allowed time to sensitively embed the Emirati identity, culture, and history in the teaching and learning materials.

Based on a deep understanding of the local culture and context, Cambridge:

- developed a new suite of Grade 1 materials designed to teach phonics, handwriting, and foundation English skills for students who have Arabic as a first language
- localized illustrations and photos to reflect the Emirati culture and context, and developed detailed style notes to be used by authors, editors, and artists
- adapted content to more closely reflect students' local experience, which included changing currency, flora, fauna, and settings for texts, activities, and audio
- developed detailed teacher guidance and extended units with scaffolding and challenge activities to fit the teaching time available for English in UAE state schools
- adapted the sequence of grades to better support UAE student progress and created new content for Grades 10, 11, and 12 to extend the series to the top of the curriculum.

Cambridge University Press publishes high-quality resources for leading international curricula

English - first language		
	Stage 1	
Cambridge Primary English Resources designed for first language	Stage 2	The following resources are available for each stage: • Learner's Book • Activity Book • Teacher's Guide
English learners. Engaging activities provide opportunities for differentiated learning and promote creativity and critical thinking.	Stage 3	
Lively international fiction, non- fiction, and poetry texts are the basis for teaching reading and writing skills, including	Stage 4	
comprehension, grammar, punctuation, phonics, spelling, and handwriting.		
	Stage 6	
Cambridge Checkpoint English A suite of English as a first language resources, written by experienced authors. The Cambridge Checkpoint series provides carefully crafted resources to support the Cambridge Secondary 1 programme in English.	Stage 7	
	Stage 8	The following resources are available for each stage: Coursebook Workbook
	Stage 9	• Teacher's Guide
Cambridge IGCSE First Language English Written by an experienced examiner, this series follows a modular spiral curriculum allowing students to progress with confidence. The course follows a communicative, active-learning approach where speaking and listening are integrated throughout.	Stages 10–11	The following resources are available for each stage: Coursebook Language and Skills Practice Book Developing Summary and Note- taking Skills
Cambridge International AS and A Level English A comprehensive suite of resources designed to provide complete coverage of the Cambridge International AS and A Level English syllabus. The Coursebook, written by an experienced author and examiner, provides the core teaching of the subject through carefully crafted units divided into AS and A Level sections.	Stages 12–13	The following resources are available for each stage: • Coursebook • Teacher's Resource

English as a second language		
Cambridge Global English	Stage 1	
Developed to provide comprehensive integrated skills support for young learners of English as a second language. The material engages children as active, creative learners with opportunities to	Stage 2	
	Stage 3	The following resources are available for each stage:
participate in a wide variety of curriculum- passed activities to develop critical thinking skills and practise English language and	Stage 4	Learner's BookActivity Book
literacy. The materials incorporate a 'learning to learn' approach and learners can acquire skills and strategies to help them approach new learning situations with confidence.	Stage 5	Teacher's Guide
	Stage 6	
Cambridge Global English This suite of resources follows the Cambridge Secondary 1 English as a Second Language Curriculum Framework. The course has been designed to help learners develop the academic English skills they need to access classroom materials in English across school curricula. The material engages learners with a wide variety of curriculum-based activities, to acquire content knowledge and practise English language and literacy.	Stage 7	
	Stage 8	The following resources are available for each stage: Coursebook Workbook
	Stage 9	Teacher's Resource
Cambridge IGCSE First Language English Written by an experienced teacher and trainer this series is designed to support students studying for Cambridge IGCSE English as a Second Language. Each unit is themed and takes an integrated skills approach while emphasising a core skill. Videos have been added to every unit and there are more listening activities plus an increased focus on speaking with 4 new units.	Stages 10–11	The following resources are available for each stage: Coursebook Workbook Teacher's Book Developing Summary and Notetaking Skills Cambridge IGCSE English as a Second Language Practice Tests Cambridge IGCSE Exam Preparation and Practise

Mathematics		
Cambridge Primary Mathematics These resources use problem-solving to help learners become confident and	Stage 1	
	Store 2	The following resources are available for each stage:
	Stage 2	• Learner's Book
successful mathematicians. The series takes an investigatory approach to encourage	Stage 3	Challenge Book
learners to become independent thinkers		Games Book Skills Builder Book
with the confidence to tackle a wide range of mathematical problems.	Stage 4	Teacher's Resource
·	Stage 5	In addition, there are 3 Starter Activity Books and 1 Mathematics
	Stage 6	Toolbox DVD
Cambridge Checkpoint Mathematics	Stage 7	The following resources are available for each stage:
This suite of resources provide comprehensive structured coverage of		Coursebook
the Cambridge Secondary 1 Mathematics	Stage 8	Skills Builder
Curriculum. The materials embed problem- solving skills, investigation, and		Challenge Book
provide plenty of practice activities within	Stage 9	Practice Book
a spiral curriculum.		Teacher's Resource
Cambridge IGCSE Mathematics Comprehensive support for the Cambridge IGCSE Mathematics syllabus. Written to support the consolidation and practice of mathematical skills, promoting a spiral		The following resources are available for each stage:
		Core and Extended Coursebook
	Stages 10–11	Core Practice Book
		Extended Practice Book Povision Cuido
learning cycle with coherent progression.		Revision Guide
		The following resources are available for each stage:
Cambridge International		Pure Mathematics 1 Coursebook
AS and A Level Mathematics These resources introduce new		Pure Mathematics 1 Practice Book
		Pure Mathematics 2 and 3 Coursebook
mathematical skills with clear explanations and provide practice materials to help		Pure Mathematics 2 and 3 Practice Boo
students consolidate their knowledge and progress through the syllabus. The series encourages the discussion of mathematical concepts and offers opportunities for deeper investigation and problem-solving.	Stages 12–13	Probability and Statistics 1 Practice Rec
		 Probability and Statistics 1 Practice Boo Probability and Statistics 2 Coursebook
		Probability and Statistics 2 Practice Book Probability and Statistics 2 Practice Book
		Mechanics Coursebook
		Mechanics Practice Book
		Cambridge International AS and A Leve Further Mathematics Coursebook

At Cambridge, we are committed to improving education equity and quality, raising standards, and giving learners the knowledge, understanding and practical skills to succeed in the modern world.

Cambridge University Press is a not-for-profit organisation and a non-teaching department of the University of Cambridge. We partner with governments and civil society organisations to develop and implement high-impact programmes of educational change.

Together, we publish high-quality teaching and learning materials, develop skills in publishing, train teachers, and clearly communicate the reform plans to local stakeholders.

Our approach involves developing a deep understanding of local context, needs and objectives to create customised solutions that empower sustainable change.

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