



PATHWAY SEARCH

Low Intermediate

Students learn about networking and find local networking groups.

Lesson objectives:

- Learn about networking

Warm up

- Before class: write the lesson objective on the board.
- Ask Ss: *What is networking?* Elicit answers such as *to meet and connect with people in a certain career or industry.*
- Tell Ss it's important to network to create relationships that will help them find and get jobs.

Presentation

- Tell Ss they are going to learn about and practice networking.
- Explain that there are different types of networking groups and that their purpose is to help people meet professionals in their industry.
- Tell Ss they usually only have a few minutes to chat with each person at a networking event and that they should introduce themselves, ask the other person questions about their career and exchange business cards if possible.
- Ask Ss: *What is a business card?* Elicit answers such as *a small card that has a person's name, occupation, company name and address.* Show Ss samples of business cards if you have any. Explain that it's common to exchange business cards at networking events at the end of a conversation.
- Tell Ss that they should follow up with the people they meet via e-mail the day after the

networking event. They can use the e-mail address on the business card.

- Give each S a copy of the Activity Worksheet. Review the questions with Ss and ensure they understand the terms.
- Tell Ss to stand up and walk around the room to practice networking with their classmates. They should introduce themselves ask the questions on the Worksheet. Ss should pretend to exchange business cards at the end of the conversation.
- If Ss aren't currently working, encourage them to be creative and make up answers.
- If your school has a computer lab, tell Ss they will use the Internet to find local networking groups.
- Model how to search for networking groups. Type *networking* and your city or region into a search engine. For example, *networking, Los Angeles.* Ss answer the *Networking Near You* questions on the Activity Worksheet.
- If a computer lab is not available, encourage Ss to use a computer at home or the library to answer the questions.
- Urge Ss to regularly attend networking events to make connections with other professionals in their career of interest.

Evaluation

- Ss add the completed Activity Worksheet 3D to their Career Portfolio.



PATHWAY SEARCH

Low Intermediate

Name _____

Career of Interest _____

Networking Questions

1. What is your job?
2. How did you decide to go into your career?
3. What do you like about your company?
4. What do you enjoy most about your career?

Networking Near You

5. Write the names of three networking groups you could join in your area.
6. Write the website addresses for the networking groups.
7. How can you join these groups?
8. What are three upcoming networking events you can attend?